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ORGANIC DIVISI / FUNCTIC L FLUIDS
PRODUCT/CUSTOMER SALES REPORT

FOR ( ) 1969

-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		TRANSFORM PYRANOL A13838		168		1969													1050-300-16
1635		ANCHOR HOCKING GLA HOUSTON TX		2.03															00109673
		PARENT CUST. TOT-ANCHOR HOCKING		3.83															10005574
1635		**.ARGO MARINE SUPP SEATTLE WA**				2.03						2.03							00206040
0625		.ATLAS ELECTRIC CO OAKLAND CA		1.35															00110620
0625		.ATLAS ELECTRIC HONOLULU HI				2.03										2.03			10007356
1635		.BATELLE NORTHWEST RICHLAND WA				.675			.675										00150797
1635		**.BEAR STATE TRANS LAWNDALE CA**		3.90															00111198
1637		**.BELL AND HOWELL CO CHICAGO IL**		7.56															10009049
1637		.BELL TELEPHONE LAB NAPERVIL IL		.260															00111368
1635		**.BENDIX CORP KAN CITY MO**				4.05							1.35	1.35			1.35		10009219
1637		.BLACKSTONE VALLEY PAWTUCKET RI				.065				.065									00179477
1637		.BOARD-WATER-LIGHT LANSING MI		5.40															00048984
1635		.BOEING CO SEATTLE WA				1.35								1.35					10010225
1635		BOEING CO OGDEN UT		.195															00111716
1637		.BUFFALO ELEC BUFFALO NY		.675															00112496
1635		BUFFALO ELEC HIDALGO TX		17.6															00112518
1637		.BUNKER HILL CO KELLOGG INDIANA				2.52	.36		.36	.72	1.08								00164682
1635		.CALIF WHOLSE EL LOS ANGELES CA				.620									.360	.260			00215252
1635		.CALIF MENS CL SANLUIS OBISPOCA		.130		1.35			1.35										00156434
1637		.CARPENTER STEEL BRIDGEPURT CT				10.8		10.8											10014174
1637		.CATERPILLAR TRACT E PEORIA IL				1.35								1.35					10014530
1637		CATERPILLAR TRACTO AURORA IL		2.03															00113212
1637		.CENTRAL SOYA CO CHATTANO TN		1.71															00113530
1637		.CHAMPION INC IRON RIVER MI	1.00		1.00														10015286
1637		.CHATTANOOGA EL POW CHATTA TN	3.00	2.70	3.00	2.70						2.70							10015499
1635		.CLIMAX MOLY CO CLIMAX CO		1.43															00114464
1635		CLIMAX MOLY CO GOLDEN CO		.390															00114472
1635		.CLINTON ELECT MTRS CLINTON IA				.675							.675						00209368
1637		.COMMONWEALTH EDISO MAYWOOD IL	38.0	28.9	38.0	15.5				6.76	2.08			2.15		2.28	2.21		00114855
1635		.CONSOLIDATED ELECT CULVER C CA		.065															00114995
1637		.CONSOL ALUMINUM JACKSON TN				.195	.130					.065							10018455
1637		.D A STUART OIL CHIC ILL		.360															10076501
1637		**.DINGS COMPANY MILWAUKEE WI**	12.0	6.75	12.0	18.5				6.75								6.75	10022460
1637		.DOYLE HEADLY CHICAGO IL	12.0	7.20	12.0														00125687
1637		.EASTMAN KODAK CO ROCHESTER NY				.360											.360		10025125
1637		**.E G & G INC BOSTON MA**		.180															00117129
1637		.ELASTIMOLD DIV ESNA HACKTWN NJ				.675						.675							10025648
1635		.ELECTRICAL ENGINEE DES MOIN IA	2.00		2.00	8.78							6.08	2.70					00117560
1637		.ELECTRIC APPA PHIL PA				.675									.675				10025702
1637		.ELECTRIC SERVICE CINCINNATI OH				1.35					1.35								00196576
1635		.ELECTRO WELD MFG RESEDA CALIF		.325		.130		.130											00152714
1637		**.ELECTRIC SERV HAWTHNE NJ**		8.10		2.70									2.70				10025737

WATER_PCB-00042618