



THE PROCTER & GAMBLE COMPANY

BUYING DEPARTMENT

P. O. BOX 599 CINCINNATI, OHIO 45201

May 27, 1971

Mitsubishi-Monsanto Chemical
Shoji Building Annex
3-1 Marunouchi 2-Chome
Chiyoda-Ku, Tokyo

Attn: Dr. J. R. Darland

Gentlemen:

As a worldwide marketer of consumer cleaning, personal care and food products, it is vital that our products or packages do not threaten the environment. There is strong evidence, supported in part by the attached literature, that polychlorinated biphenyls (PCB's) may be a serious problem in preserving the environment because of their residual, non-destructible qualities. We are bothered by the fact that PCB's may find their way into our packing materials.

It would be quite difficult to trace back through our suppliers and their suppliers to determine how these PCB's got into our packages. We do not, however, wish to be a contributor to global pollution. Therefore, we are contacting all known "free world" manufacturers of PCB's in an effort to gain knowledge on this problem and to encourage them to follow the lead of Monsanto in the U.S. and U.K. in substantially curtailing the sale of PCB's. As you may know, Monsanto is the sole producer of PCB's in the U.S. and U.K., and they are now selling PCB's only in closely controlled circumstances to users with "closed systems" which presumably do not permit PCB's to get into the environment.

We understand that you produce and market PCB's under the product name of Aroclor. In view of the ecological negatives associated with these materials, we would be most appreciative if you would provide us with any information, which you are willing to reveal, on your present and future marketing intentions, both domestic and export, for PCB's. Your comments on this serious problem and, hopefully, your positive action to help solve it will be most welcome. Thank you for your consideration, and we look forward to your reply.

Very truly yours,

R. J. Gerwin
R. J. Gerwin

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