Monsanto

FROM (NAME & LOCATION) R. V. Johnson - St. Louis

DATE: October 19, 1970

SUBJECT: POLLUTION CONTROL TESTING

REFERENCE:

TO: R. E. Lamkin

cc: D. H. Bechtold - Chicago
A. W. Coaker - Queeny
J. R. Darby - Queeny
M. W. Farrar - Queeny
E. L. Kaiser - EKAIS
J. D. Wright - JWRIG

Rob,

Your recent successes in moving S-711 to accounts where pollution is a factor is getting attention. We are beginning to realize that S-711 may have tremendous sales approval in this area and we are trying to develop information to back this up in order to come up with additional sales features.

Several of your accounts have had problems of this nature. Armstrong Cork was closed down due to "smoke". Bordon also had problems. How are the tests run on stack effluent and what do they test for that closes customer apparatus? Is there a state specifying agency (a pollution control board, etc.) and is there a written specification indicating what will fail or pass? If possible, please try to obtain as much detailed information as you can and send it to Joe Darby/Bill Coaker. Pollution is certainly gaining momentum and if S-711 can be used where others cannot, let's say so.

Regards,

Bob

R. V. Johnson

Return to

RVJ:mwl

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Bob - unfortunately there are no guaranteed tests ~~one~~ specifications to go by. All is under the control of the inspecting personnel and it is more of a visual test than anything - Are fumes present is the rule of thumb. - Unusual indicated that they don't care about volatility of a product as long as fumes can't be seen - The Air Pollution Control Board is (over)

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the agency in question.

The determining criteria of fumes escaping outside the plant (visually evident) has been changed and the APCB is now going inside to inspect for fuming conditions.

Rob

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