



MITSUBISHI CORPORATION
(MITSUBISHI SHOJI KAISHA, LTD.)

6-3, MARUNOUCHI 2-CHOME, CHIYODA-KU, TOKYO, JAPAN

MAIL ADDRESS:
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TOKYO (210) 2121

CABLE ADDRESS FOR GENERAL USE:
MITSUBISHICORP TOKYO

TELEX:

Nos. 22222-5
ANSWERBACK CODE:
MITUBISI 22222-5

CABLE ADDRESS FOR THIS BUSINESS:

MITSUBISHINL TOKYO.

YOUR REF.

IN REPLYING OUR REF. NL-P159
PLEASE QUOTE

TOKYO October 12, 1973

Mr. Howard S. Bergen
Director, Specialty Products
Monsanto Industrial Chemical Co.
800N Lindbergh Boulevard
St. Louis, Missouri 63166
U.S.A.

Dear Mr. Bergen,

We received your letter of September 28, 1973, regarding the disposal of used Pydraul.

We have been much appreciating for your sincere effort to conclude disposal of our used Pydraul, but, are surprised and disappointed that Monsanto shall not be involved in the incinerating operation because we have believed and understood that Monsanto shall undertake to do so by themselves through various communication via MJL concerning practical arrangement since we commenced negotiation with you early this year.

Frankly speaking, we believe that Monsanto should conclude negotiation with Rollins, Inc. basically, although we, of course, agree to ship back the used Pydraul directly to Rollins Inc., as your contracted disposing factory.

Furthermore, we already have gotten governmental approval to return the used Pydraul to its supplier - Monsanto Co. - but not to the third party like Rollins Inc.

Consequently, we should make the documentation of return shipment and payment of expenses to Monsanto Co., which are special arrangement and are requested intricate procedure here in Japan.

Under the said circumstances, you are kindly requested to reconsider and negotiate with Rollins Inc. in order to incinerate as your sub-contractor.

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Rollins Inc

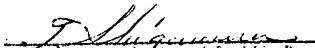
*10/24/73
revised cc to:
- C. Patton
- T. Gossage
- Bill Rappaport
- J. Stapleton
C. Patton - his review
with Stapleton & Rappaport
come to agreement. dup
Rollins inc. signature
HLS*

B. U. 11/2

Thanking you in advance for your prompt and extraordinary attention on this matter, we remain.

Very truly yours,

MITSUBISHI CORPORATION
(MITSUBISHI SEKI KAISEI, LTD.)


General Manager of Logistics & Specialties Dept.

TW/kk

CC: Dr. J.R. Durland, Vice President, MMK
Mr. Ishijima, Market Manager, MJL

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