

TRADE NAME: OLO TONE FLAT WHITE  
 CATEGORY: FLAT  
 COLOR: WHITE  
 NUMBER: F-1  
 QUALITY: FIRST GRADE

|                   | LB. | YIELD IN GALLONS | UNIT COST | TOTAL COST |
|-------------------|-----|------------------|-----------|------------|
| PIGMENT:          |     |                  |           |            |
| RAY CAL LO        | 250 | 9.70 .1463       | .051 LB   | 13.75      |
| UNILITH #44       | 250 | 7.00 .1056       | .041 "    | 10.62      |
| DECALITE L        | 25  | 1.40 .0211       | .031 "    | .88        |
| XX ZINC OXIDE     | 10  | .21 .0032        | .071 "    | .72        |
| LITHARGE          | 4   | .56 .0084        | .09 "     | .36        |
| CALCIUM LINOLENTE | 10  | 1.42 .0214       | .081 "    | .81        |

|                     |    |       |          |       |
|---------------------|----|-------|----------|-------|
| VEHICLE:            |    |       |          |       |
| #30 OIL             | 10 | .1509 | 1.15 GAL | 11.50 |
| #31 VARNISH         | 24 | .3620 | .48 "    | 11.52 |
| VALCO SPIRITS       | 6  | .0905 | .091 "   | .56   |
| VMP MINERAL SPIRITS | 6  | .0905 | .10 "    | .60   |

|                           |       |       |
|---------------------------|-------|-------|
| CALCULATED YIELD          | 66.29 | 51.32 |
| MANUFACTURING LOSS 2 1/2% | 1.65  |       |
| ACTUAL YIELD              | 64.64 |       |

COST ANALYSIS:

Material cost per gallon or pound (Total cost dividend by actual yield) *794 Gal*  
 Direct labor cost per gallon or pound..... *.04*  
 Factory overhead per gallon, or pound..... *.08*  
 Bulk Cost per gallon, or pound..... *.914*  
 Complete package cost per gallon, or pound  
 (container plus filling expense)..... *.13*  
 Factory cost in package per gallon, or pound..... *1.044*

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

- (A) To a company owned or controlled outlet *1.03*
- (B) To an independent wholesaler *1.284*
- (C) By company owned or controlled outlet to retail customer *1.53*
- (D) To an independent retailer (dealer) *1.70*
- (E) To other (specify) *Painter*

OPA 1001024

N 4856