Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone (314) 694-1000

February 22, 1972

'ice of the President
ıes & Laughlin Steel Corporation
O. Box 1347
:tsburgh, Pa. 15230

ır Sir:

are writing to advise you that Monsanto has adopted certain
licies with respect to the further sale and delivery of all
lychlorinated biphenyl (PCBs) products including those sold
ier tradenames such as Aroclor®, Inerteen®, Pyranol®, and
ier the generic term askarel.

udies have indicated PCBs may be accumulating in the environ-
nt. In some instances PCBs have been found in food or in the
od chain. Because of Monsanto's concern over this problem, we
ve discontinued sales of PCBs in all applications except as
electric fluids for use in transformers, capacitors, and other
ectrical equipment and components. In the past, Monsanto has
ld these fluids direct to transformer repair shops and to any-
e requiring the fluid for top-up of an existing transformer.
nsanto has decided to discontinue direct sales to transformer
pair shops and for transformer top-up. For your future require-
nts of dielectric fluids, we suggest you contact the manufacturer
the transformer for which you desire the fluid.

sincerely regret any hardships that this decision may cause you,
t it has been taken in an effort to continue to make available
ıese products for important electrical applications. If you have
y questions relative to this decision, please telephone (314)
)4-2513, or write directly to Mr. Paul Benignus, Monsanto Company,
O. Box 14617, St. Louis, Missouri 63178.

Very truly yours,

T. L. Gossage
Marketing Director
Specialty Products Group

ɔi

: Mr. R. F. Little
Buyer

MONS 092747