

11/5/74
① Howard Watson -
Please review for our
possible use
containing

October 28, 1974

OCT 31 1974

A. ROSS ADAMS

Dr. A. Ron Adams
Air Products and Chemicals, Inc.
5 Executive Mall Building H. L. WATSON
656 Swedesford Road
Wayne, PA 19087

SUBJECT:
POLYVINYL CHLORIDE
MULTIPHASIC SCREENING
FEDERAL REGISTER, OCTOBER 4, 1974

Dear Dr. Adams:

Al McGuire is fully aware of our health service organization and has suggested that I write to you. You may have a need for our multiphasic screening program.

We have expanded our Standard Program of Multiphasic Screening on our mobile unit to satisfy the requirements as specified in the Federal Register (on Polyvinyl Chloride) of October 4, 1974. This program - which has been approved by the personnel of General Tire (Ashtabula, Ohio), Robintech and Uniroyal (both in Plainsville, Ohio) and Allied Chemical (Morristown, N. J.) - consists of:

1. Four (14 x 17) X-rays - 2 of chest and 2 of the hands
2. Electrocardiogram
3. SMA-12 blood test plus those specified in the Federal Register - analyzed by a licensed (42CFR-4) laboratory
4. Urinalysis including microscopic examination
5. Expanded Pulmonary Function
6. Blood Pressure and Pulse Rate
7. Vision
8. Hearing
9. Height and weight

Board Certified Medical Doctors (Internists, Pathologists, Radiologists) will be used in this service.

Our mobile unit operates normally within 1,000 mile radius of Cleveland, Ohio. This range can be extended if the volume, schedule and routing makes it economically feasible for us. This unit requires no electrical nor water connections. It is all contained on the unit. Approximately 50 persons per shift can be screened at any suitable location on your plant site.

The charge is \$83.50 per person, screening at least 100 persons at one site. The fee for the Standard Program (as listed above except only one X-ray instead of four, normal lung capacity test and blood tests specifically for PVC) is \$60 per person.

We are planning to start this PVC screening in the Cleveland area on or about November 18. If you wish to take advantage of our service in the near future and be fitted into the schedule and routing, I suggest contacting me at your earliest convenience.

We are currently scheduled to drive our unit into Kentucky and West Virginia in January and February. There is some interest in our program in the Southeast. This means we could continue on down into Florida.

Very truly yours,

J. Clark Kaskie
J. Clark Kaskie, President

MOBILHEALTH DETECTION OFFICE, INC.

~~360 THORNTON RD. ENGLEWOOD, N.J. 07631-201-447-0255~~

F-B, 320 South St. Morristown N.J. 07960 (201) 267-5938

AP00026189

there's no
such thing as
a little time off

AP00026190

Indeed, that "old bold cheater" as Ben Johnson called Time, has been the enemy of Man and industry since Man first recorded the interval between sunrise and sunset by observing the length of his shadow.

Time is the most valuable asset each of us has, both employee and employer alike. Conserve it! The ever-increasing stress on preventative medicine makes it almost mandatory that everyone have yearly physical examinations.

Mobilhealth Detection Office, Inc., a unique medical detection service, brings to your premises a complete medical detection facility capable, via its professional staff, of administering all levels of personal examinations thus completely eliminating the time consuming need for travel to a fixed medical facility. In the case of rural industries, for example, an

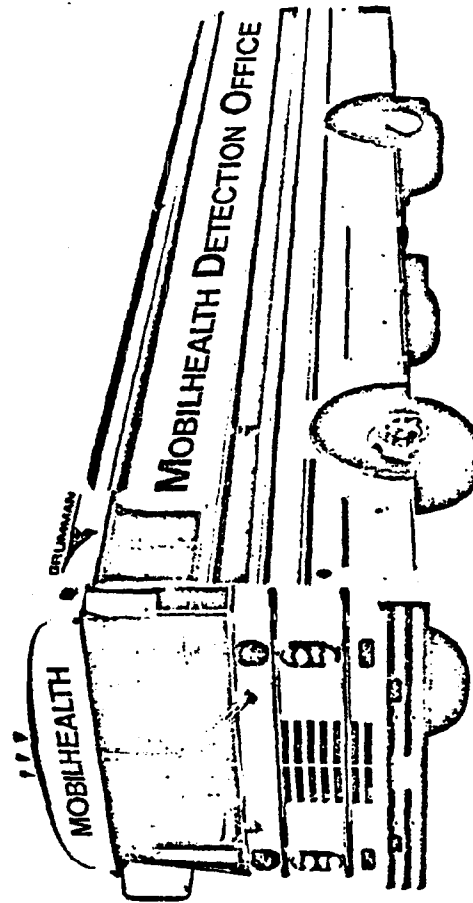
entire day can be lost by an employee for so small a thing as a sight, hearing or lung examination. MDO, on the other hand, its 35' van employing the latest in multi-phasic health screening techniques (MPS) can, in many cases, examine an employee extensively in under an hour—and on the job site; clearly a savings in manpower hours whether multiplied by 1 or 1,000 employees.

By incorporating the latest in medical space-age technology, MDO can deliver to corporate premises the kind of medical examination facilities previously found only in large and immensely equipped clinics. Modern equipment has eliminated much of the sheer bulk found in such clinics, thus making it possible to analyze a complete range of diagnostic tests in the mobile unit often employing up-to-date computer technology.

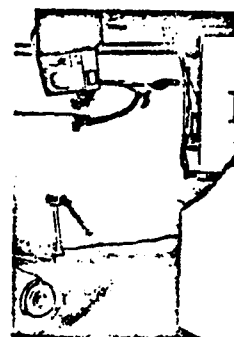


**THE LATEST IN PARAMEDICAL SERVICE AT YOUR
DOORSTEP**

Designed in cooperation with Grumman Health Systems, MDO's mobile van as conceived by Dr. R.F. Bono, our medical advisor, who is located at Medical Associates of Wall St., 135 William Street in Manhattan is scientifically designed and equipped to maximize the individual's comfort while processing a flow averaging 50 people per 7 hour day. A complete diagnostic x-ray unit is available in a fully protected fully lead-lined examination area to perform GI series, GF (gall bladder) series, Barium swallow and Barium enema. Additional services include EKG, Urinary Drug Screening, Pap Smears, complete Blood Analysis and Proctoscopy. All tests are conducted by a full time competent professional staff assigned to the van. All personal examinations once complete are evaluated by licensed physicians selected either by the client or recommended by MDO. Reports and recommendations are referred to both patient and employer (as desired).



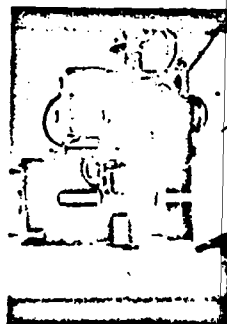
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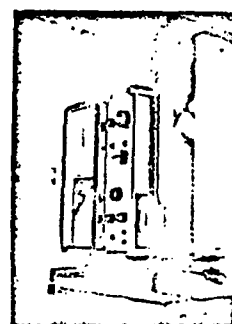
*E.K.G. Examination Room. ...
The oscillographic E.K.G. unit
registers oscillations of an electric
current and photographically re-
cords the variation.*



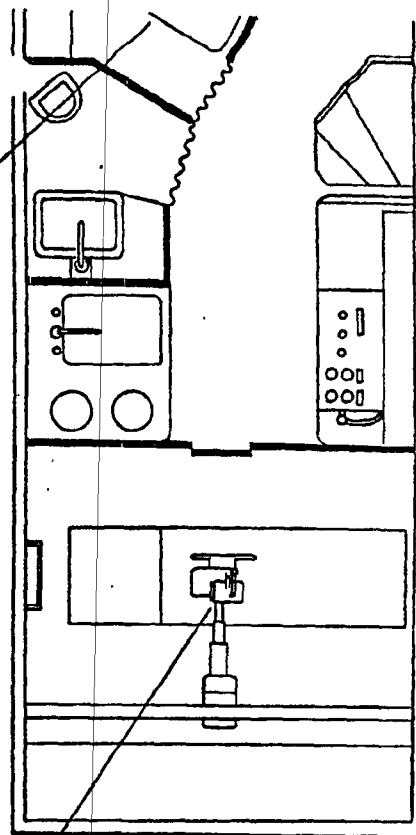
*The latest in multi-diagnostic
x-ray units is now available to
employees on the job.*



*x-ray unit positioned for chest
x-ray through lead-lined screen.*

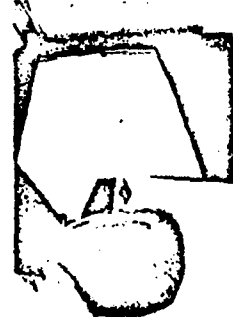
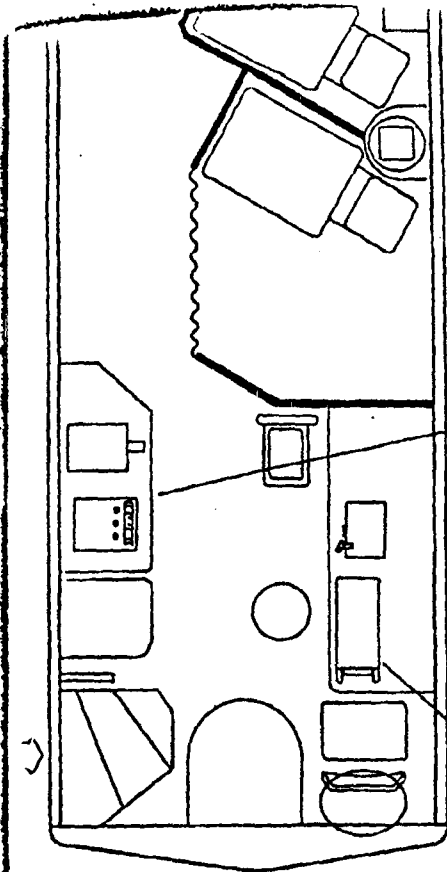


Multi-channel cardiographic unit.

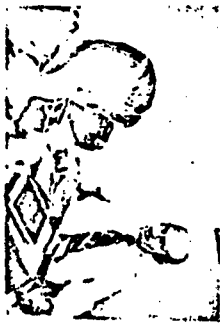




In modern, climate-controlled surroundings, a patient undergoes audiometric evaluation.



Here a patient scans a compact visual screener while undergoing a multi-phasic eye examination.



The results of MDO's comprehensive examining techniques are discussed with the doctor.

employer and employee
both share the benefits
of "human preventive"
maintenance...

AP00026195

Mobilhealth Detection Office, Inc. brings, in addition to modern detection procedures, a vanload of goodwill to the employer's very doorstep. Preventive health detection plays an important role in longer and richer lives, and employees, in today's health-conscious world best show their gratitude to a concerned employer by increased production and company loyalty.

The major benefits of the Mobilhealth Detection Office, Inc. service plan are:

DETECTION: The human body is subject to a wide range of illnesses. It is important for an employer to know what the employee's current health profile is and to be made aware of the presence of any industrial disorders including addition to mind eroding drugs or alcohol.

PREVENTION: This is quite obviously best done by early

detection and prompt treatment. MDO's multi-phasic health screening techniques are scientifically designed to detect the growth of early disorders before they can become catastrophic.

PROTECTION: With an employee's medical profile on record, the employer is protected against arbitrary claims of job-related injury or illness. Additional protection is afforded for cases that may be referred to Federal or State Health Hazard and Occupational Agencies.

GOODWILL: The satisfaction employees will enjoy knowing that the company directly underwrites their physical health.

The company that underwrites its employees' health and well-being, of course, insures its own continued productivity. Whether establishing a complete medical profile of each employee or merely instituting routine physical check-ups, the advantages of an on-site facility as opposed to a distant and fixed facility are apparent.

HOW DOES MDO BENEFIT THE EMPLOYER? ...

MDO

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