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BICC Central Research & Engineering Division

38 WOOD LANE · LONDON W12

Your ref
Our ref R/EHR
Telephone ext

13 NOV 1967

D. Wood Esq.,
Monsanto Chemicals Europe, S.A.,
Place Madou,
Brussels, 3,
BELGIUM.

13th November, 1967.

Dear Mr. Wood,

Following our recent telephone conversation with regard to the current supply position of cable impregnants, I am now able to give you the prices for standard cable oil and dodecylbenzene. The former, as you probably know, is derived from Peruvian crude, and is refined in the Lobitos Works at Ellesmere Port and marketed through Dussek Brothers, Crayford, Kent. You may recall that Lobitos Oilfields Ltd., weretaken over about 18 months ago by Burmah Oil Trading Ltd.

Standard Cable Oil C6	£48/ton bulk delivery
Dodecylbenzene (DDB) Biodegradable	£115/ton bulk delivery

The DDB price above is the last one quoted by Shell, though I understand there has recently been a suggestion that it will be reduced by approximately 10%. I do not know whether or not this has happened, since BICC do not use DDB in any oil filled cable for commercial sale. The reason for this is fairly obvious from the above prices, and there does not seem to be any immediate prospect of our reversing this policy, since we do not believe that there is any technological advantage in using DDB in oil filled cables which are used operationally to a maximum conductor temperature of 85°C.

If there is any further information that I can give you on the subject of DDB in relation to its possible use in oil filled cables, I shall be glad to do so.

Yours sincerely,

E.H. Reynolds

DSW 201938

E.H. REYNOLDS,
Research Manager.

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