

Handwritten:
Kern Hi Gloss
Deshler All Surface
Kern Hi Gloss and Deshler
Fast-Dri Spray Enamels
Q.D. Drier
Mar-Not and Lin-X
Varnishes



THE SHERWIN-WILLIAMS CO

101 PROSPECT AVE. N.W.
CLEVELAND OHIO 44115

December 20, 1972

TO: Atlantic Region - ATF Eastern District

SUBJECT: Dealer Sales - Lead Law - Massachusetts

The following instructions should be given to dealers in Massachusetts:

After January 1, 1973, the sale in Massachusetts of the following products, containing petroleum solvents, may be in violation of the Massachusetts Lead Law if:

- a. the label contains a warning of the lead content, or
- b. the letters X or V do not appear after filling code on the can lid or carton.

Certain products that may be involved are:

- ✓ 1. Petroleum solvent house paints
- ✓ 2. Petroleum solvent house paint primers
- ✓ 3. Petroleum solvent exterior stain lines
- ✓ 4. Petroleum solvent shake and shingle house paint
5. Petroleum solvent floor enamels
- ✓ 6. Tractor and implement enamels
7. Kern Hi Gloss and Deshler All Surface - colors brown and black.
8. Kern Hi Gloss and Deshler Fast-Dri Spray Enamels - colors orange and olive.
- ✓ 9. Metal primers (Galvite, Tinnex Red, etc.) only if the label contains a warning of the lead content.
10. Varnish stains
11. Interior stains
12. Mar-Not and Lin-X Varnishes
- ✓ 13. Q.D. Drier

Through January 31, 1973, should the dealer desire, they may return these products freight prepaid to our Newark Factory, Brown and Lister Avenues, Newark, New Jersey 07101. A credit will be issued at the billing price less 10% handling charge for all products that are returned and are current and saleable. (not dented, damaged or discontinued) and are less than three years old (manufactured in 1970, 1971, 1972.)

An order must be placed to cover the return on a gallon for gallon basis. In order to qualify for a returned prepaid shipment, the order must amount to our minimum of \$200. Therefore, it may be necessary to add additional materials in order to meet

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this minimum requirement.

Should there be any questions on the above, please feel free to contact the writer or Mr. Jim Lenzotti.



J. R. Desjardins,
Director of Dealer Sales

JRD/ps

TO: PRBewie, RGBull, PHCooper, RFCurley, BEDarrow, EEvanston, WDGillund,
RLHoldridge, FAirwin, LFKautz, FKent, HHLambert, JLenzotti, JLinden,
DLore, CENichols, DKNichols, RJPoole, GERest, HISnyder, HESpitzer,
VStevens, HSwift, RATschannen, CFWiggins, JJWolf, CZellers, CBretz,
ATS Cleveland Staff, Dealer Sales Representatives covering the State of
Massachusetts

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