

DICTATE IN SEQUENCE:

1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
- IMMEDIATE ACTION NEEDED
- REPORT ON CALL

REPORT CAPTIONS:

1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME Westinghouse Electric Co.		DATE OF CALL 7/22/7	
CITY AND STATE Bloomington, Indiana		DATE RECEIVED	
CUSTOMER MAILING LIST CHANGES - SERVICE CENTER USE ONLY			
NAME AND TITLE	PUT ON	TAKE OFF	MP MAG. CATEGORY CODE
REGION Eastern	SERVICE CENTER Cincinnati	SALESMAN Randall Graham	

TO P.G. Benignus - St. Louis CC W.B. Papageorge - St. Louis
D.A. OLSON - ST. LOUIS

PERSONNEL CONTACTED: Don McClain - Chief Eng.
Kin Tison - Buyer
Lou Scheof - Eng.

This call made with Bill Papageorge to discuss PCB pollution situation. Bill toured plant and made recommendations re clean up. He will follow with correspondence regarding this matter.

Don reports that the Knoxville Power Board recently held up a bid on capacitors until Westinghouse covered the disposal situation.

He reports that the Doble Co. have formed a committee to study the PCB problem and are going to come up with a position regarding this matter. Mc Clain recommends that we contact Doble and points out that "anything that you tell them may be used against you - and probably will".

The utility industry according to Mc Clain is "living from hand to mouth" regarding capacity. Capacitors are the key. Thus if Monsanto should cut off the Aroclor supply the industry would need a long lead time to phase in some other impregnant. Otherwise there would be a snow ball effect on the shortage of electrical generation capacity which could lead to serious blackout problems.

Mc Clain feels that we need a forum on PCB. He suggest that there is need for the industry to sit down and discuss so that we present a united front on this matter. He feels we should do this first with manufacturers and then afterwards might get together with utilities through the Edison Electric Inst.

Mc Clain reports that the KVA requirements going up 8 to 10 per cent per year. The ability to build KVAR has gone up greater than the ability or demand for KVA. This has come about through the use of polypropylene film which has increased the KVAR by a factor of 3.

Westinghouse has felt a business increase for power factor correction capacitors.

100 KVar paper capacitors in high voltage ratings of 2400 volts and higher are being discontinued in production since in effect the market has virtually dried up. They will continue to make all Aroclor/paper below 2400 volts. 100 KVar and smaller will stay with paper for industrial capacitor applications.

900074



DICTATE:

1. HEADING INFORMATION
2. NAMES OF ADDRESSEES AND CARBONEES

ORT:

- IMMEDIATE ACTION REQUIRED
4. PERSONS CONTACTED
3. OBJECTIVE
4. RESULTS
5. FURTHER ACTION REQUIRED

CUSTOMER NAME					DATE OF CALL	
CITY AND STATE					CHANGE REQUIRED CALL U	
CONTACT DATA AND MAILING LIST CHANGES - DISTRICT OFFICE USE ONLY						
NAME AND TITLE				PUT ON	TAKE OFF	MP

TO

CC

--2--

ATTN:--P.G.Benignus: Perhaps you should plan to visit with me at Doble Engineering in Mass. in near future. Should discuss the PCB situation and provide correct guidance to these people.

900075

DISTRICT OFFICE	SALESMAN	DATE REC'D.	CA & TYPE
			1171