B. O. 240—12-36

SHEET No.

MONTHLY REPORT OF OPERATING EXPENSES

MONTH ENDING AUGUST 31st., 19 35 BRANCH HAMILTON

OPERATING EXPENSES NAME	THIS YEAR		LAST YEAR	
OFFICE AND WAREHOUSE SERVICE				
Office Salaries				
Warehouse Salaries				
General Administration				
Branch Factory Debit				
TOTAL				
DETROIT DIRECT CHARGES				
Office Managers' Salaries				
Branch Sales Managers' Salaries				
Dist. Sales Managers' Salaries				
Dist. Sales Managers' Expense				
TOTAL				
TRAVELING EXPENSE AND SERVICE				
Salesmen's Expenses	0.9	113.48		
Salesmen's Salaries	17.9	2[illegible]		
TOTAL	18.8	2[illegible]		
Advertising Materials Used	2.3	29[illegible]		
ADVERTISING National				
Advertising Regular	8.2	1,047.70		
TOTAL	10.5	1,342.50		
GENERAL EXPENSES				
Branch Auditing	0.2	30.00		
Charities and Donations	0.1	10.00		
Commercial Agencies	0.3	42.50		
Employees Welfare				
Heat, Light and Power	1.3	167.43		
Insurance	0.3	33.84		
Janitors' Supplies	0.6	77.13		
Parcel Post		54		
Rent	12.3	1,566.28		
Repairs N. O. S.	0.4	54.60		
Salesmen's Outfits				
Store and Warehouse Supplies	03	37.41		
Sundry Expenses	0.6	69.62		
Taxes Local				
Telegrams	0.1	7.79		
Telephone Long Distance	0.4	56.20		
Telephone Regular	0.5	63.42		
Warehouse Expense				
TOTAL	16.5	2,141.94		
COLLECTIONS AND ALLOWANCES				
Legal Expense Collections				
Policy Allowance				
Sample and Gratis		3.58		
TOTAL		3.58		
TOTALS FORWARD				

OPERATING EXPENSES NAME	THIS YEAR		LAST YEAR	
TOTALS FORWARD				
STATIONERY	1.6	208.86		
STAMPS	1.5	188.51		
CARTAGE EXPENSE				
Cartage Outside Service	0.6	76.88		
Cartage Distribution Account				
Cartage Salaries				
Depreciation				
Repairs Cartage Equipment				
Cartage Miscellaneous				
TOTAL	0.6	76.88		
MERCHANDISE CASH DISCOUNT				
Cash Discount Allowed	0.4	53.87		
SUSPENSE				
Bad and Doubtful Debts				
INTEREST ON PAST DUE ACCOUNTS				
Interest Miscellaneous				
SALES PROPORTION OF ADMIN.				
Administration Dr. to Branches	3.6	459.38		
Administration Distribution				
Administration Dist. Miscellaneous				
Cleveland Directs				
Branch Directs				
Branch Directs Distribution				
TOTAL	3.6	459.38		
TRANSPORTATION				
GRAND TOTAL EXPENSES	53.5	6,884.75		

MONTHLY REPORT OF SALESMEN'S SALES BONUS SALARY AND EXPENSE

SHEET NO.

MONTH ENDING AUGUST 31st, 19 35 BRANCH HAMILTON

NO.	SALESMEN	TERR.	THIS YEAR SALES	BONUS	SALARY	EXPENSE	%	TOTAL SAL. & EXP.	LAST YEAR SALES	BONUS	SALARY	EXPENSE	%	TOTAL SAL. & EXP.	NO.
1	Cash Sales		4,915												1
2	Charge Sales		7,890												2
3	E. C. Kraus	A 12A			1,325	115		1,440 48							3
4	Wm. Walpert	A 12B			766			766 37							4
5	Extra Labor				26			26 38							5
6	Paul Fishwick	A 12C			176			176 00							6
7															7
8															8
9															9
10															10
11															11
12															12
13															13
14															14
15															15
16															16
17															17
18															18
19															19
20															20
21															21
22															22
23															23
24															24
25															25
26															26
27															27
28															28
29															29
30															30
31	TOTAL		12,805		2,293	115	18.5	2,409 23							31

MONTHLY REPORT OF OFFICE AND WAREHOUSE SALARIES

OFFICE SALARIES NAME	THIS YEAR	LAST YEAR		WAREHOUSE SALARIES NAME	THIS YEAR	LAST YEAR	
TOTAL				TOTAL			

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MONTHLY REPORT OF ANALYSIS OF RETAIL TRADE SALES BY CLASSIFICATION

August 31st 19 35 BRANCH HAMILTON

		TOTAL		CASH		CHARGE	
		THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR
		61				61	
		5,422				5,422	
		169				169	
		791				791	
		546				546	
		1,244				1,244	
Art		95				95	
Cash Sales		5,092		5,092			
		13,440		5,092		8,348	
Freight		2				2	
Merchandise returned		538		173		364	
Invoice Corrections		95		4		92	
TOTAL TRANSACTIONS		635		177		458	
		12,805		4,915		7,890	

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