

PLAINTIFF'S EXHIBIT

GP-2079

COST TO JOHNS-MANVILLE SALES CORPORATION - GYPSUM PRODUCTS

REVISED EXHIBIT A: PAGE 1
EFFECTIVE - 1/10/62
CANCELS PAGE 1 - NOVEMBER 1, 1961

		ACHE TEXAS	AKRON NEW YORK	BESTWALL (BLUE RAPIDS) KANSAS	BRUNSWICK GEORGIA	FORT DODGE IOWA	GRAND RAPIDS MICHIGAN	NEW ORLEANS LOUISIANA	SIGURO UTAH	WILMINGTON DELAWARE
<u>GYPSUM BOARD PRODUCTS</u>										
REGULAR WALLBOARD	1/4"(150.Ft.)	\$23.83	\$26.08	\$24.84	\$24.24	\$24.09	\$24.29	\$26.92	\$23.88	\$26.08
REGULAR WALLBOARD	3/8"	27.25	29.81	28.40	27.72	27.54	27.78	30.54	27.31	29.81
REGULAR WALLBOARD	1/2"	32.17	35.20	33.53	32.73	32.51	32.79	35.76	32.23	35.20
REGULAR WALLBOARD	5/8"	39.85	43.48	41.40	40.42	40.15	40.49	-	39.81	43.48
FOILBACK WALLBOARD	3/8"	38.30	46.32	-	46.60	37.84	40.78	-	41.87	46.32
FOILBACK WALLBOARD	1/2"	43.39	52.38	-	52.71	42.81	45.88	-	45.83	52.38
FOILBACK WALLBOARD	5/8"	51.14	61.71	-	62.10	50.46	57.41	-	50.04	61.71
WOODGRAIN WALLBOARD	3/8"	54.64	65.51	-	64.27	53.91	55.25	58.25	55.20	65.51
VINYL FACE WALLBOARD	3/8"	135.75	144.94	-	134.75	133.89	137.33	-	151.10	144.94
FIRETARD WALLBOARD	1/2"	35.19	38.52	-	35.80	35.57	35.88	-	35.27	38.52
FIRETARD WALLBOARD	5/8"	42.75	46.80	44.56	43.49	43.21	43.59	47.01	42.85	46.80
FIRETARD FOILBACK	1/2"	46.50	56.05	-	56.40	45.89	51.75	-	45.51	56.05
FIRETARD FOILBACK	5/8"	54.28	65.44	-	65.85	53.52	59.57	-	53.08	65.44
GYPSUM SHEATHING	1/2"	31.00	34.52	34.63	33.80	32.50	33.88	34.30	34.50	34.52
(CORE TREATED)										
REGULAR BACKER	3/8"	24.14	26.48	-	24.62	24.44	24.66	-	24.28	26.48
REGULAR BACKER	1/2"	29.05	31.86	-	29.61	29.39	29.66	-	29.16	31.86
FIRETARD BACKER	5/8"	40.86	44.74	-	41.58	41.31	41.66	-	40.96	44.74
GYPSUM LATH - PLAIN	3/8"	20.82	22.79	21.70	21.17	21.04	21.22	28.00	20.86	22.79
OR PERFORATED	1/2"	23.65	28.19	24.64	24.05	23.89	25.50	-	23.69	28.19
OR PERFORATED	5/8"	26.02	25.66	-	21.17	21.04	21.22	-	20.86	25.66
GYPSUM LATH PINNOLED	3/8"	35.23	38.39	-	38.62	35.50	-	-	37.58	38.39
FOILBACK GYPSUM LATH	3/8"	38.81	41.89	-	-	40.25	42.11	-	-	41.89
FOILBACK GYPSUM LATH	1/2"	29.05	34.52	30.56	32.87	29.39	31.62	-	29.16	34.52
LONG LENGTH LATH -	1/2"	30.25	-	-	-	-	-	-	-	-
PLAIN	3/8"	-	-	-	-	-	-	-	-	-
PANEL BOARD - 16"	3/8"	-	-	-	-	-	-	-	-	-
WIDE	3/8"	-	-	-	-	-	-	-	-	-

-/ DENOTES CHANGE

-- BLANK INDICATES NOT AVAILABLE

SGP 0024651

COST TO JOHNS-MANVILLE SALES CORPORATION - GYPSUM PRODUCTS

REVISED EXHIBIT A: PAGE 2
EFFECTIVE: 4/10/82
CANCELS PAGE 2: 1/10/82

	ACME TEXAS	AKRON NEW YORK	BESTWALL (BLUE RAPIDS) KANSAS	BRUNSWICK GEORGIA	FT. DODGE IOWA	GRAND RAPIDS MICHIGAN	NEW ORLEANS LOUISIANA	SIGURD UTAH	WILMINGTON DELAWARE
<u>PLASTER PRODUCTS -</u> <u>PER 100#</u>									
NEAT BASE PLASTER 100#	\$13.01	\$16.18	\$14.40	\$15.62	\$12.93	\$14.54	\$17.39	\$13.32	\$16.18
LIGHT MIX BASE COAT PLASTER 80#	19.12	21.72	21.50	23.03	17.36	20.00	21.90	19.97	21.72
LIGHT MIX-MASONRY PLASTER 80#	22.16	27.47	24.50	29.90	19.84	22.30	-	20.43	27.47
GAGING PLASTER 100#	13.01	16.17	13.73	15.00	12.93	15.00	16.15	14.05	16.17
MOLDING PLASTER 100#	13.01	16.17	13.73	15.31	12.93	16.43	16.15	14.05	16.17
SLOW & QUICK KEENE'S CEMENT 100#	30.55	41.84	32.27	41.54	32.44	37.40	34.32	24.13	41.84
WOOD FIBERED PLASTER 100#	13.01	16.18	13.73	16.00	12.93	15.19	16.82	13.69	16.18
CONCRETE BOND PLASTER 100#	-	-	-	16.43	-	-	-	14.05	-
FINISHING LINE 50#	34.63	31.64	33.55	33.78	31.58	28.40	32.28	-	31.64
<u>JOINT TREATMENT PRODUCTS</u>									
ALL PURPOSE JOINT COMPOUND-25# BAG	1.14	-	1.30	-	-	-	1.29	-	-
JOINT SYSTEM #1, 18 Lb. CHPD. 250 FT. TAPE-20# PER BAG	1.60	1.80	1.75	1.85	1.70	1.80	1.75	1.80	1.80
JOINT COMPOUND - 25# PER BAG	1.40	1.65	1.50	1.60	1.50	1.60	1.55	1.80	1.65
JOINT COMPOUND-6-5# BOXES PER CTN.	2.82	3.04	2.97	2.94	2.80	2.92	2.78	3.50	3.04
BEDDING COMPOUND - 25# PER BAG	1.40	1.65	1.50	1.57	1.50	1.60	1.55	1.80	1.65
TOPPING COMPOUND - 25# PER BAG	1.35	1.65	1.50	1.53	1.48	1.55	1.50	1.80	1.65
LAMINATING COMPOUND - 25# PER BAG	2.35	2.75	2.60	2.70	2.54	2.63	2.55	2.75	2.75
TEXTURE FINISH WHITE-25# PER BAG	1.45	1.85	1.70	1.80	1.65	1.75	1.69	1.93	1.85
PAPER TAPE - 500 FT. PER ROLL	.75	.78	.78	.78	.75	.78	.72	.78	.78
PAPER TAPE - 250 FT. PER ROLL	.38	.42	.40	.40	.38	.40	.36	.40	.42
JOINT SYSTEM #2-6-5# BOXES PER CTN.	3.80	4.13	4.07	4.01	4.13	3.99	3.81	4.26	4.13
PAPER TAPE - 60# ROLL	.16	.17	.17	.17	.16	.17	.15	-	.17
<u>MISCELLANEOUS</u>									
KOLORPINS FOR WOOD GRAIN OR VINYL FACE WALLBOARD - PRICE PER LB. IN-1# BOXES	.32	.32	.32	.32	.32	.32	.32	.32	.32
PER LB. IN 5# BOXES	.305	.305	.305	.305	.305	.305	.305	.305	.305

- / DENOTES CHANGE

COST TO JOHNS-MANVILLE SALES CORPORATION - GYPSUM PRODUCTS

REVISED EXHIBIT A: PAGE 1
EFFECTIVE: 4/16/62
CANCELS PAGE 1 - 1/10/72

BESTWALL (BLUE RAPIDS) KANSAS													BRUNSWICK GEORGIA	FORT DODGE IOWA	GRAND RAPIDS MICHIGAN	NEW ORLEANS LOUISIANA	SIGURD UTAH	WILMINGTON DELAWARE	
AKRON NEW YORK																			
ACME TEXAS																			
GYPSUM BOARD PRODUCTS																			
REGULAR WALLBOARD	1/4" (1800 FT.)	\$23.83	\$26.08	\$24.84	\$24.24	\$24.09	\$24.29	\$27.31	\$23.88	\$26.08									
REGULAR WALLBOARD	3/8"	27.25	29.81	28.40	27.72	27.54	27.78	30.97	27.31	29.81									
REGULAR WALLBOARD	1/2"	32.17	35.20	33.53	32.73	32.51	32.79	36.27	32.23	35.20									
REGULAR WALLBOARD	5/8"	39.85	43.48	41.40	40.42	40.15	40.49	44.42	39.81	43.48									
FOILBACK WALLBOARD	3/8"	38.88	45.74	-	46.60	38.48	43.25	-	42.26	45.74									
FOILBACK WALLBOARD	1/2"	43.94	51.74	-	52.71	43.53	50.44	-	46.14	51.74									
FOILBACK WALLBOARD	5/8"	51.85	60.98	-	62.10	51.31	59.06	-	50.27	60.98									
WOODGRAIN WALLBOARD	3/8"	55.38	60.64	-	64.27	54.80	58.25	59.10	60.49	60.64									
VINYL FACE WALLBOARD	3/8"	137.47	143.59	-	134.75	136.04	138.36	142.64	151.10	143.59									
VINYL FACE WALLBOARD	1/2"	145.33	152.59	-	144.75	143.81	146.27	150.79	157.00	152.59									
FIRETARD WALLBOARD	1/2"	35.19	38.52	-	35.80	35.57	36.15	39.53	35.27	38.52									
FIRETARD WALLBOARD	5/8"	43.30	46.80	44.56	43.49	43.92	43.92	46.87	42.85	46.80									
FIRETARD FOILBACK	1/2"	47.13	55.44	-	56.46	46.64	52.22	-	45.71	55.44									
FIRETARD FOILBACK	5/8"	54.99	64.68	-	65.87	54.42	59.57	-	53.32	64.68									
GYPSUM SHEATHING	1/2"	31.00	34.19	34.63	33.80	32.50	34.13	34.79	34.50	34.19									
(CORE TREATED) 2 FT.																			
REGULAR BACKER	3/8"	24.14	26.48	-	24.62	24.44	24.66	27.72	24.28	26.48									
REGULAR BACKER	1/2"	29.70	31.86	-	29.61	29.39	29.66	-	29.16	31.86									
FIRETARD BACKER	5/8"	40.86	43.08	-	41.58	40.81	40.81	-	39.99	43.08									
GYPSUM LATH - PLAIN	3/8"	25.32	22.79	21.70	21.70	21.04	21.22	28.59	20.59	22.79									
OR PERFORATED																			
GYPSUM LATH - PLAIN	1/2"	29.91	28.19	24.64	24.65	23.89	25.50	-	23.39	28.19									
OR PERFORATED																			
GYPSUM LATH PINHOLED	3/8"	26.56	25.80	-	21.70	21.04	24.69	28.59	20.59	25.80									
FOILBACK GYPSUM LATH	3/8"	39.24	38.46	-	39.44	34.32	38.76	-	32.23	39.46									
FOILBACK GYPSUM LATH	1/2"	42.83	41.98	-	43.05	37.46	42.29	-	40.86	41.98									
LONG LENGTH LATH -																			
PLAIN	1/2"	36.84	34.52	30.56	34.08	29.39	31.62	-	26.82	34.52									
PANEL BOARD - 16"																			
WIDE	3/8"	30.64	-	-	-	-	-	-	-	-									
T-C LATH	1/2"	33.96	37.76	-	32.73	31.65	32.16	-	-	31.07	37.76								

* AVAILABLE FROM FT. DODGE PLANT ONLY ON SPECIAL ORDER
1/2" CORE TREATED SHEATHING WITH IVORY FACE PAPER \$37.71 MSF
1/2" CORE TREATED SHEATHING - IVORY FACE WITH FOIL BACK 49.19 MSF

- (BLANK) INDICATES NOT AVAILABLE

COST TO JOHNS-MINVILLE SALES CORPORATION - GYPSUM PRODUCTS

REVISED EXHIBIT A: PAGE 1
EFFECTIVE: 9/10/62
CANCELS: PAGE 1 - 4/16/62

UNRECEIVED: PAGE 1 - 4/16/82																			
BESTWALL																			
(BLUE RAPIDS)																			
KANSAS																			
AKRON																			
NEW YORK																			
ACME																			
TEXAS																			
BRUNSWICK																			
GEORGIA																			
FORT DODGE																			
IOWA																			
GRAND RAPIDS																			
MICHIGAN																			
NEW ORLEANS																			
LOUISIANA																			
SIGURD																			
UTAH																			
WILMINGTON																			
DELAWARE																			
GYPSUM BOARD PRODUCTS																			
REGULAR WALLBOARD	1/4" (MSQ. FT.)	\$23.83	\$26.08	\$24.84	\$24.24	\$24.09	\$24.28	\$27.31	\$23.88	\$26.08									
REGULAR WALLBOARD	3/8"	-/ 27.04	-/ 29.77	-/ 29.16	-/ 27.25	-/ 27.58	-/ 27.86	-/ 30.21	-/ 26.86	-/ 28.01									
REGULAR WALLBOARD	1/2"	-/ 31.92	-/ 35.05	-/ 34.42	-/ 32.17	-/ 32.46	-/ 32.90	-/ 35.38	-/ 31.71	-/ 33.07									
REGULAR WALLBOARD	5/8"	39.85	43.48	41.40	40.42	40.15	40.59	44.42	39.81	43.48									
FOILBACK WALLBOARD	3/8"	38.88	45.74	-	46.60	38.40	40.25	-	42.28	45.74									
FOILBACK WALLBOARD	1/2"	43.94	51.74	-	52.71	43.53	50.44	-	46.14	51.74									
FOILBACK WALLBOARD	5/8"	51.85	60.98	-	62.10	51.31	59.96	-	50.27	60.98									
WOODGRAIN WALLBOARD	3/8"	55.38	60.64	-	64.27	54.80	59.25	59.10	60.19	60.64									
VINYL FACE WALLBOARD	3/8"	137.47	143.59	-	134.75	136.04	138.36	142.54	151.10	143.59									
VINYL FACE WALLBOARD	1/2"	145.33	152.59	-	144.75	143.81	146.27	150.78	157.00	152.59									
FIRETARD WALLBOARD	1/2"	35.19	38.52	-	35.80	35.57	36.15	39.53	35.27	38.52									
FIRETARD WALLBOARD	5/8"	-/ 42.83	-/ 46.73	-/ 45.76	-/ 42.77	-/ 43.30	-/ 43.73	-/ 46.51	-/ 42.15	-/ 43.96									
FIRETARD FOILBACK	1/2"	47.13	55.44	-	56.46	46.64	52.22	-	45.71	55.44									
FIRETARD FOILBACK	5/8"	54.99	64.68	-	65.87	54.42	59.57	-	53.32	64.68									
GYPSUM SHEATHING	1/2"	31.00	34.19	34.63	33.80	32.50	34.13	34.78	34.50	34.19									
(CORE TREATED) 2 FT.																			
REGULAR BACKER	3/8"	24.14	26.48	-	24.22	24.44	24.68	27.72	24.28	26.48									
REGULAR BACKER	1/2"	29.70	31.86	-	29.61	29.39	29.66	-	29.16	31.86									
FIRETARD BACKER	5/8"	40.86	43.08	-	41.58	40.81	40.81	-	39.99	43.08									
GYPSUM LATH - PLAIN	3/8"	-/ 25.54	-/ 23.10	-/ 21.78	-/ 21.78	-/ 20.71	-/ 21.29	-/ 22.25	-/ 19.11	-/ 21.29									
OR PERFORATED	3/8"																		
GYPSUM LATH - PLAIN	1/2"	29.91	28.19	24.64	24.65	23.89	25.50	-	23.39	28.19									
OF PERFORATED	1/2"																		
GYPSUM LATH PINHOLED	3/8"	26.56	25.80	-	21.70	21.04	24.69	26.59	20.59	25.80									
FOILBACK GYPSUM LATH	3/8"	39.24	38.46	-	39.44	34.32	38.76	-	32.23	38.46									
FOILBACK GYPSUM LATH	1/2"	42.83	41.98	-	43.05	37.46	42.29	-	40.86	41.98									
LONG LENGTH LATH - PLAIN	1/2"	36.84	34.52	30.56	34.08	29.39	31.62	-	28.82	34.52									
PANEL BOARD - 10"	3/8"	30.64	-	-	-	-	-	-	-	-									
WIDE	1/2"	33.96	37.76	-	32.73	31.65	32.16	-	31.07	37.76									
T-C LATH	1/2"																		
• AVAILABLE FROM FT. DODGE PLANT ONLY ON SPECIAL ORDER																			
																		1/2" CORE TREATED SHEATHING WITH IVORY FACE PAPER	
																		\$37.71 MSF	
																		49.19 MSF	
1/2" CORE TREATED SHEATHING - IVORY FACE WITH FOIL BACK																			

-(BLANK) INDICATES NOT AVAILABLE
-/ INDICATES CHANGE

CC: Mr. A. T. Meyer - Ardmore

~~Mr. A. O. Gray - Ardmore~~

Mr. E. Smith - Ardmore

Mr. E. Mannio - Ardmore

Mr. T. H. Brown - Acme

THIS COPY FOR

August 6, 1962

Mr. Joseph L. Marian
Gypsum Products Manager
Johns-Manville Sales Corp.
22 East 40th Street
New York 16, New York

Dear Joe:

Confirming our telephone conversation, Bestwall will permit shipment out of Acme, Texas into Southern California. Please bear in mind that there is a minimum flat car of 25,000 pounds with a freight rate of 91¢ per hundred weight into California. Also there are provisions for trailer shipments which would permit a trailer box car of 20,000 pounds (or more) of joint system to be shipped at the same rate out of Acme. This weight cannot be used to make up the 25,000 pound minimum required for the flat car.

Effective August 1 and until further notice, Bestwall will allow a credit of 36½ cents per hundred weight on all board shipments out of Acme into California. Gypsum sheathing and Gypsum lath are excluded from this arrangement. Credit will be shown on the face of the invoice.

Very truly yours,

BESTWALL CEMENT-TERO SALES CORP.

C. E. Abbey
Merchandise Manager - Gypsum

CRA/rja

8/7/62
mated - file
CRA

SGP 0024603

Mr. Malcolm Meyer - Ardmore
Mr. H. A. McCaskill - Ardmore
Mr. C. E. Reeves - Billing Department
Mr. J. W. Mannino - Ardmore
Mr. R. Smith - Ardmore
Mr. H. Powers - Brunswick Plant
Mr. O. E. Grieve - Paoli
Mr. J. Marian - Johns Manville - New York

THIS COPY FOR

June 19, 1962

Mr. F. E. Dutcher, Vice President
Johns-Manville Sales Corporation
22 East 40th Street
New York 16, New York

Dear Mr. Dutcher:

Effective June 18, 1962 the following revised costs will apply on certain gypsum products, as indicated below, when shipped from Brunswick, Georgia into the Norfolk, Virginia flat delivered price area:

<u>Products</u>	<u>Cost Per M Sq. Ft. F.O.B. Brunswick, Ga.</u>
3/8" Gypsum Board	24.25
1/2" Gypsum Board	27.75
5/8" Fireard Gypsum Board	37.25
1/2" Gypsum Sheathing	24.05
3/8" Gypsum Lath	19.00

The description of the Norfolk, Virginia flat delivered price area is as follows:

Norfolk County and that portion of Princess Anne County which includes all points on the Norfolk railway loop from Norfolk on the South Branch to Virginia Beach north through Cape Henry and back to Norfolk on the North Branch, including Camp Pendleton and Bradburg.

Very truly yours,

BESTWALL GYPSUM COMPANY

A. L. Meyer
Sales Manager

AL:mad

SGP 0024587