

From: Tatulyan, Kevin
Sent: Fri, 21 Mar 2025 22:58:52 +0000
To: Grech, Jim (CEO)
Subject: RE: Meeting Request with DOE Undersecretary Winberg

Jim,

Absolutely! I am excited for our paths to cross soon.

Go Red Wings, Pistons, and Tigers! Lions in the fall!

All the best,

Kevin

From: Grech, Jim (CEO) <jimgrech@peabodyenergy.com>
Sent: Friday, March 21, 2025 9:29 AM
To: Tatulyan, Kevin <kevin.tatulyan@hq.doe.gov>
Subject: [EXTERNAL] RE: Meeting Request with DOE Undersecretary Winberg

Kevin,

Thanks for hosting us and assuredly our paths will cross again. Lots of exciting things happening with the DOE.

Also – Go Tigers!

Jim

Jim Grech
President and CEO

Peabody

Peabody Plaza | 701 Market St. | St. Louis, MO | 63101-1826

Office: (b) (6) | Cell: (b) (6)

jimgrech@peabodyenergy.com



From: Tatulyan, Kevin <kevin.tatulyan@hq.doe.gov>
Sent: Thursday, March 20, 2025 4:12 PM
To: Grech, Jim (CEO) <jimgrech@peabodyenergy.com>; Manning, Matthew <matthew.manning@hq.doe.gov>
Cc: Barte, Thalia (CONTR) <thalia.barte@hq.doe.gov>; Barnhart, Megan <megan.barnhart@hq.doe.gov>; O'Keefe, Piper <piper.o'keefe@hq.doe.gov>; Nugen, Matthew D. <MNugen@peabodyenergy.com>
Subject: RE: Meeting Request with DOE Undersecretary Winberg

Thank you for coming by, Jim! It was great to have you.

I will pass your kind wishes along to the Undersecretary.

Thank you again!

Kevin Tatulyan

From: Grech, Jim (CEO) <jimgrech@peabodyenergy.com>
Sent: Thursday, March 20, 2025 1:33 PM
To: Manning, Matthew <matthew.manning@hq.doe.gov>
Cc: Barte, Thalia (CONTR) <thalia.barte@hq.doe.gov>; Tatulyan, Kevin <kevin.tatulyan@hq.doe.gov>; Barnhart, Megan <megan.barnhart@hq.doe.gov>; O'Keefe, Piper <piper.o'keefe@hq.doe.gov>; Nugen, Matthew D. <MNugen@peabodyenergy.com>
Subject: [EXTERNAL] RE: Meeting Request with DOE Undersecretary Winberg

Thank you to Undersecretary Winberg and his team for the time to chat yesterday.

If any follow up is needed please let me know.

Also, the Undersecretary needs to watch his health! Rest is recommended....

Regards
Jim Grech

Jim Grech
President and CEO
Peabody
Peabody Plaza | 701 Market St. | St. Louis, MO | 63101-1826
Office: (b) (6) | Cell: (b) (6)
jimgrech@peabodyenergy.com



From: Manning, Matthew <matthew.manning@hq.doe.gov>
Sent: Wednesday, February 19, 2025 11:09 AM
To: Grech, Jim (CEO) <jimgrech@peabodyenergy.com>
Cc: Barte, Thalia (CONTR) <thalia.barte@hq.doe.gov>; Tatulyan, Kevin <kevin.tatulyan@hq.doe.gov>; Barnhart, Megan <megan.barnhart@hq.doe.gov>; O'Keefe, Piper <piper.o'keefe@hq.doe.gov>
Subject: Meeting Request with DOE Undersecretary Winberg

Mr. Grech,

I'm emailing on behalf of Undersecretary Winberg who has passed along your contact information. We wanted to request a meeting to discuss possible opportunities to encourage energy exports to the People's Republic of China. The team will be at Cera Week from March 10-13 and can also accommodate other dates and times in Washington, DC. Thalia Barte, (cced) can help figure out a specific time and place with your team.

Some background and specific issues that we would like to discuss in this meeting:

- On January 20, President Trump issued a presidential memorandum entitled "America First Trade Policy". This memorandum included a compliance review, led by the Office of the United States Trade Representative (USTR), of the "Economic and Trade Agreement Between the Government of the United States of America and the Government of the People's Republic of China", signed in January 2020 and commonly referred to as the "Phase One Agreement". As part of his memorandum, President Trump tasked USTR to coordinate and deliver a unified report to him by April 1, 2025.
- Under the Phase One Agreement, China agreed to increase its purchases of manufactured goods, agricultural goods, energy products, and services by no less than \$200 billion over 2017 baseline purchase amounts over two years (2020 and 2021). Of that \$200 billion commitment increase, China committed no less than \$18.5 billion in energy purchases for calendar year 2020, and no less than \$33.9 billion in energy purchases for calendar year 2021, for a total of no less than \$52.4 billion in increased energy purchases over two years. The expectation was that China would continue at these new purchase levels after 2021.
- DOE played a significant role in both the negotiations and implementation of the Phase One Agreement, as the \$52.4 billion increase in energy purchases included the categories of U.S. liquified natural gas (LNG), crude oil, refined products, and coal. As you may recall, DOE worked with our counterparts in China to plan energy trade promotion events, but for a number of reasons it unfortunately never materialized.

- As we review the Phase One Agreement, do you have any experiences or lessons learned that you can share from your role in U.S. industry?
- While discussions are still in the draft and deliberative stages, do you have any recommendations on how the U.S., going forward, can rebalance its trade deficit with China?

We look forward to the conversation.

Best,

Matthew Manning
Senior Advisor – Market Development

This message does not originate from a known Department of Energy email system.
Use caution if this message contains attachments, links or requests for information.

This message does not originate from a known Department of Energy email system.
Use caution if this message contains attachments, links or requests for information.
