

THE DETROIT WHITE LEAD WORKS
SUPPLEMENTARY TRADING STATEMENT

AUGUST 31st, 1922

<u>Manufactured, Unmanufactured, Export and Insecticide Sales</u>	1,015,453.63	
<u>Cost of Sales</u>		
Manufactured and Export	615,352.44	
Unmanufactured	23,423.28	
Insecticide	<u>72,312.10</u>	
	710,018.02	
Gross Profit		305,435.61
% to Sales (Last Year 14.6%)		30.1%
<u>O. D. P. Lead Sales</u>	55,619.15	
<u>Cost of Sales</u>	<u>45,951.95</u>	
Gross Profit		9,667.20
% to Sales (Last Year 16.4%)		17.4%
<u>Linseed Oil Sales</u>	13,836.12	
<u>Cost of Sales</u>	<u>13,182.71</u>	
Gross Profit		653.78
% to Sales (Last Year 11.2%)		4.7%
Grand Total Gross Profit		315,756.59
% to Sales (Last Year 10.1%)		29.0%