Monsanto

OUTGOING MESSAGE BLANK
Tele-Communications System

DATE	TIME	SENDER'S ACCOUNT NO.
1/23/69	9:25	2-00-721.23

INDICATE DESIRED SERVICE → ☐ FULL RATE ☐ DAY LETTER ☐ NIGHT LETTER

Names of addressee and sender must include initials. Show complete address for telegrams and cables.

J. F. Lechner - SAO PAULO BRAZIL

cc: J. G. Bryant
R. H. Munch - SECOND STREET
D. A. Olson - DOLSO
W. R. Richard - WRICH
J. Valente - SAO PAULO

Thanks for the Pirelli specs. We believe we can meet them. Has it been clarified that our dodecylbenzene is the biological degradeable type required for detergents. This is called the soft type. We do not have the former hard type non-bio degradeable alkyl benzene. Please establish whether our soft type is acceptable for cables. We do not know whether this difference is of concern and do not know whether this question arose before. Please check with Rio Light. Also, you should know that while we have large amounts of this alkylbenzene, the material is in great demand and very short. We will not make money on the sale for cables and go along only to open possible future makket.

P. G. Benignus

DSW 201920

IN–IR
REV. 7-64

for **BETTER** *service* – Forward to transmitting operator IMMEDIATELY after preparation.

STLCOPCB4059987