GRACE

CONSTRUCTION PRODUCTS DIVISION

7022300

TO: J. M. Timmons - Zono/Travelers Rest

DATE: May 19, 1972

FROM: R. C. Ericson

SUBJECT: MK-4 Manufacturing Formulation

cc: D. R. Blakley - Zono/Little Rock
F. Cavendish - Zono/New Orleans
B. J. Chesnutt -- Zono/Jacksonville
H. L. Parker - Zono/Tampa
T. P. Feit
T. L. Lyall
J. H. Schachter
J. L. Wright
W. R. Wright

PLAINTIFF'S EXHIBIT WRG-663

I have just been advised that government regulations are about to issue, which will require us to shift all Mono-Kote production to the MK-4 formulation. The deadline for this may be as early as mid-July. We may be successful in our efforts to get a 90-day delay. We must plan to move as fast as we can so that we are ready to go when required.

The first thing that is important to do is to furnish Central Purchasing with your immediate requirements for CELIF. The next thing we must do is to establish an appropriate manufacturing formulation for each of your plants who are currently not manufacturing MK-4. Experience to date has taught us that this is a highly individual thing and requires at a minimum several test batches. With the objective of speeding this up, I urge that you arrange to have five (5) bags of CELIF taken from the closest available plant and sent to each of your plants who will have to do the test batching. If you will keep me informed of when each plant is ready to do the work, Janice Sawyer will furnish a recommended set of starting point formulations to be tested. All this can be done in the future. The important thing is to get the cellu-floc moving immediately.

R. C. Ericson

RCE:dlc

25014496

CONSTRUCTION PRODUCTS DIVISION

TO: S. N. Mangino - Zono/Milwaukee

DATE: May 19, 1972

FROM: R. C. Ericson

SUBJECT: MK-4 Manufacturing Formulation

cc: A. B. Dean - Zono/Denver
L. Draper - Zono/Omaha
D. E. Nyvold - Zono/Minneapolis
T. P. Feit
T. L. Lyall
J. H. Schachter
J. L. Wright
W. R. Wright

WRG 000448

I have just been advised that government regulations are about to issue which will require us to shift all Mono-Kote production to the MK-4 formulation. The deadline for this may be as early as mid-July. We may be successful in our efforts to get a 90-day delay. We must plan to move as fast as we can so that we are ready to go when required.

The first thing that is important to do is to furnish Central Purchasing with your immediate requirements for CELLF. The next thing we must do is to establish an appropriate manufacturing formulation for each of your plants who are currently not manufacturing MK-4. Experience to date has taught us that this is a highly individual thing and requires at a minimum several test batches. With the objective of speeding this up, I urge that you arrange to have five (5) bags of CELLF taken from the closest available plant and sent to each of your plants who will have to do the test batching. If you will keep me informed of when each plant is ready to do the work, Janice Sawyer will furnish a recommended set of starting point formulations to be tested. All this can be done in the future. The important thing is to get the cellu-floc moving immediately.

R. C. Ericson

RCE:dlc

Ralph,
This may affect pricing in event existing jobs get switched.
Ooy