

FILE NAME: Union Carbide (UC)

DATE: 1975 May 19

DOC#: UC238

DOCUMENT DESCRIPTION: Call Record with Sterling Clark, Plant Manager,
Georgia Pacific, Quanah, TX

for: G. Vessels
R. E. Byrne - Niagara Falls
T. P. Norris - Chicago
W. C. Thurber - NY 38
KC Files
NF Files

Call Service Associates



Union Carbide 333

UNION CARBIDE CORPORATION

P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 5-19-75

Full Name	Georgia Pacific	Interviewed
Address	Quanah, Texas	Sterling Clark, Plant Manager
Mrs. of	Joint Cements & Sprays	Howard Shulde, Quality Control & Tech Service

Call made on SG-210 carload user.

Sterling is the first to report in this geography that business so far this year is ahead of the same period last year, although it is still sporadic. Howard has replaced Lloyd Winter who has gone into plant production. Howard asked what, if anything, could he tell contractors re asbestos and sandings. Advised that our limited findings showed that there are regional differences and dry sandings in most cases did show a minute amount of asbestos fiber was liberated. Suggested that he try to talk any contractors who had a concern into wet sponging to avoid the possibility of any fibers becoming airborne.

GV

Advised Sterling that 35 lb bags looked like the wave of the future, and asked if he could arrange to handle them. He said he would, and the next order we ship and all future orders should be in 35 lb bags. Sterling also commented that the new pallet shrink wrapping has helped considerably in dust control in their plant. KC service and dependability of on-time shipments was also brought out by Sterling.

Based on their purchase pattern so far this year and Clark's comments, their next order should come in June and they should consume 175 tons this year vs 148 last year and our '75 plan of 120.