

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Superlastic
 CATEGORY: Cement & Stucco Coating
 COLOR: White
 NUMBER:
 QUALITY: First

	LB.	YIELD IN GALL.	UNIT COST	TOTAL C.
<u>PIGMENT:</u>				
Titanium Pigment				
Magnesium Silicate	140	5.32	.0580	8.
35% leaded Zinc	105	2.1	.0732	7.
 <u>VEHICLE:</u>				
Raw Linseed Oil	119	15.25	.90	13.
2109 Drier	5.24	.75	.84	.6
Mineral Spirits	13.25	2.	.1239	.2
 CALCULATED YIELD	382.49	25.42		30.4
MANUFACTURING LOSS 2-1/2%		.63		
ACTUAL YIELD		24.79		

COST ANALYSIS:

Material Cost Per Gallon or Pound	\$	1.23 ¹² /136
Direct Labor Cost Per Gallon, or Pound		.04
Factory Overhead Per Gallon, or Pound		.07
Bulk Cost Per Gallon, or Pound	\$	1.34
Complete Package Cost Per Gallon, or Pound		1.18
Factory Cost in Package Per Gallon, or Pound	\$	1.52

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

(A) To a Company owned or controlled outlet	2.52
(B) To an Independent Wholesaler	
(C) By Company owned or controlled outlet to Retail Customer	3.35
(D) To an Independent Retailer (Dealer)	2.52
(E) To Other (Specify) Painters & Maintenance	2.95