FORM NO. 776-0

SALES SUMMARY

DIRECT 2 | #1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT C. RUBBER ACCOUNTS D. PLASTICS DIVISION | #2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS C. RUBBER ACCOUNTS D. PLASTICS DIVISION | #4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY | MONTH: DEC | YEAR: 1963 | PAGE NO.: 607

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
16 1050 120 PYRANOL 1481						
07 05 A 179800 CORNELL DUBILIER ELEC *			19,800	3,439	91,800	16,046
43 02 J 282354 GENERAL CAPACITOR	600	139	12,600	2,917	1,200	268
44 05 J 345538 HOPKINS ENGINEERING CO			2,400	557	5,400	1,256
03 06 J 586875 PLASTIC CAPACITORS I					50	14
43 02 J 639520 SAFE-T-MIKE CORPORATION					1,200	278
06 21 J 828090 CLAIM ACCOUNT						129
GRADE TOTAL	600	139	34,800	6,913	99,650	17,991
16 1050 130 PYRANOL NO 1488 /GE 1488/						
29 04 G 265343 FORD MOTOR CO CINCINNATI			260	73		
03 01 G 347118 HOUGHTON VIX SYN CO			60	17		
44 05 A 366075 INTL RECTIFIER CORP			2,160	486		
27 09 G 657800 JOSEPH E SEAGRAM			260	79		
11 06 J 728650 TENN VALLEY AUTHORITY *					12	8
23 09 A 771700 WAGNER ELECTRIC CORP			102,200	14,759	153,300	22,555
03 06 G 771702 WAGNER ELECTRIC CORP			325	7		
06 21 G 827986 CLAIM ACCOUNT				155		
GRADE TOTAL			105,265	15,576	153,312	22,543
16 1050 135 PYRANOL 1492						
10 05 A 283123 G E CO HUDSON FALLS NY			500	122	550	122
GRADE TOTAL			500	122	550	122
16 1050 200 TRANSFORMER INERTEEN PPO						
10 05 J 002846 ACME ELECTRIC CORP					4,044	756
10 08 G 013538 ALLIED CHEM CORP IRONTON			720	138		
16 06 A 014014 ALLIS CHALMERS PITTS PA	102,700	15,000	1,123,200	168,961	1,541,474	232,402
44 11 A 026563 AMERICAN POTASH & CHEM COR					674	159
10 05 G 037505 LARRY J ARMBRUSTER & SONS			674	149		
11 01 G 043105 ASSOCIATED ELECTRICAL			674	137		
28 06 J 049926 AVTRON MANUFACTURING INC					2,022	375
15 05 J 054998 BALTIMORE GAS AND ELEC		17-	3,330	583	900	257
11 01 A 064920 BEAUKNIT MILLS INC					360	69
10 05 J 068600 BELL TELEPHONE LABS			1,348	282		
16 01 G 075050 SUB COS OF BETHLEHEM STEEL			674	125		
41 05 A 086735 BOEING AIRPLANE CO SEATTLE					1,348	250
27 09 G 088640 BOONE COUNTY COAL CORP	240	77	240	77		
10 05 J 106169 BUFFALO ELECTRIC CO INC					120	40
44 05 J 113047 CAL METAL CORPORTION					2,696	633
08 06 G 131628 CENTRAL POWER & LIGHT			360	103		

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