Mr Ladner

Davison Petroleum Products

FARMERVILLE HWY. P. O. DRAWER 846 • RUSTON, LOUISIANA 71270 • (318) 255-3850

October 15, 1982

PLAINTIFF'S EXHIBIT

BIR-297

Bird & Son, Inc.
P.O. Box 72
Shreveport, LA 71102

ATTENTION: Frank Zellner

Gentlemen:

Confirming our recent telephone conversation with you we would like to submit our quotation to you for your fuel oil requirements. We are offering two entirely different products in that one product is made from used crankcase motor oil that has been reprocessed. The other is from refined crude oil that has not been reprocessed.

	#5 FUEL OIL(Reprocessed)	#4 FUEL OIL
API	23 to 28	18.1
Flash	150 MIN	150 MIN
Viscosity (SSF@122°F)	25	---
Viscosity (SSU@100°F)	400(calculated)	40
Sulfur	.6 typical .7 MAX	.2 typical .7 MAX
BS&W	1.0 typical 2.0 MAX	.2 typical 1% MAX
Ash	.9 typical	.1MAX
BTU/Gal.	146,000 to 143,600	149.000
Cost/Gal.	$.65	$.82

We are sending to you our sample #289 which is a representative sample of the reprocessed #5 oil for your examination. We believe that your company's best value is the #4 fuel oil, however, we will be happy to supply the #5 oil to you.

If we can be of any further assistance please contact us.

Yours truly,

Gary W. Acklin
Manager Supply & Distribution

GWA/dsp