# Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

March 15, 1972

Dear Sir:

Confirming our previous letters on the Pydraul reformulations we will begin shipping the new Pydraul products, as present fluid inventories are depleted, within the next 30 - 60 days. How soon you begin receiving the new formulations will depend on the inventory in the warehouse in your area.

Attached is a list of the new Pydraul products along with the present Pydraul line being replaced. The new Pydraul products are compatible with present fluids and with seals and packings in your Pydraul systems. Pricing on the new products is competitive with the present Pydraul line.

We thank you for your cooperation during this changeover program. As in the past, it remains our desire to serve you with the best in fire resistant hydraulic fluids. Should you have additional questions regarding the new Pydraul line, please contact the Pydraul Fluids Specialist in your area.

Yours very truly,

Howard S. Bergen, Director
Specialty Products Group
Monsanto Industrial Chemicals Compan

lb

DSW 435205



a unit of Monsanto Company

STLCOPCB4088266

## CONVERSION

| | OLD PRODUCT | NEW PRODUCT |
|---|---|---|
| SELECTOR 1 | PYDRAUL 60 | PYDRAUL 10 E (SAME) |
| | PYDRAUL 150 A | PYDRAUL 29 E LT |
| | PYDRAUL AC A Winter Grade | PYDRAUL 30 E |
| | PYDRAUL A-200-B | PYDRAUL 50 E |
| | PYDRAUL F-9-A | PYDRAUL 50 E |
| | PYDRAUL AC A | PYDRAUL 90 E |
| | PYDRAUL 625 A | PYDRAUL 115 E |
| SELECTOR 2 | | |
| | PYDRAUL 135 A | PYDRAUL 230 C |
| | PYDRAUL 230 A | PYDRAUL 230 C |
| | PYDRAUL 312 A | PYDRAUL 312 C |
| | PYDRAUL 540 B | PYDRAUL 540 C |



STLCOPCB4088267