SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942
CON FERRO PAINT & VARNISH CO.

TRADE NAME: Bestex
CATEGORY: Paste Whites
COLOR: White
NUMBER: 1801
QUALITY: First

	LB.	GALLONS	UNIT COST	TOTAL COST
PIGMENT: 83%				
Lithopone	344	9.60	4.18 P H LBS	14.38
35% Leaded Zinc Oxide	240	4.85	7.00	16.80
Barytes	80	2.15	1.282	1.03
Asbestine	96	4.05	1.00	.96
VEHICLE: 17%				
Linseed Oil KB	32.40	4.00	101.91 P H GAL	4.08
Raw Linseed Oil	62.25	8.00	74.29	5.94
Heavy Naphtha	58.50	9.00	8.09	.73
Cut Cobalt	1.75	.25	79.74	.20
Shkg., Rec. & Handling				1.76
Calculated Yield	914.90	41.90		45.88
Manufacturing Loss 2%		.84		
Actual Yield		41.06		

COST ANALYSIS:

Material Cost Per Gallon or Pound (Total Cost Divided by Actual Yield).....	1.12
Manufacturing Expense.....	.07
Bulk Cost Per Gallon, or Pound.....	1.19
Complete Package Cost Per Gallon, or Pound (Container Plus Filling Expense)...	.16
Factory Cost in Package Per Gallon, or Pound.....	1.35

PRICES

Show the Highest Net Unit Price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

(A) To a Company owned or controlled outlet	
(B) To an Independent Wholesaler	
(C) By Company owned or controlled outlet to Retail Customer	
(D) To an Independent Retailer (Dealer)	$2.25
(E) To Other (Specify)	

N 4688