CONFIDENTIAL

OWENS CORNING FIBERGLAS

intra-company correspondence

date January 3, 1983

to L. W. Saxby

from F. O'N. Brisley

phone 8843

subject BERLIN PRODUCTION RECORDS 1964 - 1981

cc: L. T. Soleri
M. O. Weber

In response to your priority request concerning previous years production statistics for the Berlin operation, we have found that all of these records have essentially been destroyed. However, by using existing sales records and price indices, I have been able to reconstruct pretty accurately the annual pounds of product packed at Berlin starting in 1964.

We were able to calculate the price index for the years prior to our published 1975 index from records which Joyce Slusher has on hand. By relating this directly to our internally published 1981 Kaylo price index and knowing the actual volume packed in 1981, we were able to back calculate the probable production quantity for each of the years indicated. (See the attached graph.)

METHODOLOGY

We know the average actual net sales price per pound for our 1981 production was $19.895M divided by 29,685,169 pounds equals $.6702 per pound.

With the documented previous sales price history related to 1981 as an index of 100%, we could back calculate the average sales price per pound in any year where we have net sales figures. This is shown in column three on the graph.

With the average sales price per pound and the net yearly sales, we were able to back calculate the production quantity in annual pounds which is shown in column five.

Using an average of 15% by weight on the finished product, we then calculated the pounds of asbestos fiber that left the plant in Kaylo on an annual basis, column six. I used this percentage, supplied by R. F. Shannon, as being the most accurate representation of what we produced.

Adding in the 1964 figure as an average for 1960, 1961, 1962, and 1963 would give us a total of 50.604M pounds from 1960 through 1972, or an average volume per year of 4.354M pounds of asbestos fiber.

I hope this provides the information you need. Please advise if you need anything else.

Frank Brisley

F. O'N. Brisley

/pd
Attachment

OC-43-3-R2

PLAINTIFF'S EXHIBIT WV-001791 ALL-STATE LEGAL®

PLAINTIFF'S EXHIBIT 05560-00 ALL-STATE LEGAL®

EXHIBIT Weber #22 5-3-91 KA

23 001 0232

	SALES PRICE INDEX 1981 ACTUAL = 100.00% %	AVERAGE YEAR SALES PRICE/POUND $	PLANT NET SALES $M	CALCULATED PLANT ANNUAL PRODUCTION M POUNDS	POUNDS OF ASBESTOS FIBER IN KAYLO SHIPPED PER YEAR M
[illegible]	38.67	.2592	6.841	26.393	3.9590
[illegible]	38.74	.2603	8.003	30.745	4.6118
[illegible]	39.11	.2621	7.740	29.531	4.4297
[illegible]	39.48	.2646	9.342	35.306	5.2959
1968	42.22	.2830	9.128	32.254	4.8381
1969	42.44	.2844	8.753	30.777	4.6166
1970	43.41	.2909	8.432	28.986	4.3479
1971	43.93	.2944	8.167	27.741	4.1612
1972	46.82	.3138	9.430	30.051	4.5077
1973	49.85	.3341	9.748	29.177	Discontinued Use
1974	63.56	.4260	16.979	39.857	Discontinued Use
1975	60.27	.4039	12.463	30.857	Discontinued Use
1976	78.44	.5257	18.836	35.830	Discontinued Use
1977	85.56	.5734	19.674	34.311	Discontinued Use
1978	87.41	.5858	16.389	27.977	Discontinued Use
1979	85.19	.5709	16.878	29.564	Discontinued Use
1980	91.85	.6156	18.820	30.572	Discontinued Use
1981	100.00	.6702	19.895	29.685	Discontinued Use