April 4, 1972

Mr. David Damm
Westinghouse International
100 Park Avenue
New York, New York 10017

Dear Dave,

I enjoyed talking with you last week and I apologize for the very poor communication from Monsanto regarding Inerteen availability.

Monsanto still does offer Inerteen for use in transformers and we intend to continue sales to approved manufacturers and supply houses internationally. I guess the confusion came from the fact that starting last fall we gradually have been withdrawing all P.C.B. containing materials from the market place because of ecological problems. This means that products sold to many other industries were withdrawn and at that time it was uncertain whether we could continue sale in to the dielectric industry.

We are still selling to companies like yourself but with the full recognition by you that the Inerteen is a P.C.B. containing material and certain precautions should be taken by you to prevent contamination of the environment with the products.

I believe the reprint, attached, from the Wall Street Journal will give you a good background on the problem and may be helpful, if circulated.

In summary, we apologize for the confusion within Westinghouse about our supply picture. We undoubtedly didn't keep you fully informed. We will continue to honor your

orders for Inerteen and we hope you will advise the many outlying Westinghouse locations.

Please let me know if we can help further.

Sincerely,

MONSANTO INDUSTRIAL CHEMICALS CO.

P. L. Slayton
Regional Sales Manager
Specialty Products Group

PLS:gtb
Attachment

bcc: [redacted]