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-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		PARENT CUST. TOT-RALSTON PURINA		8.07		7.53	2.15					1.08	2.15			2.15			10066107
		PYDRAUL 135																	4592-135-11
1134		.REPUBLIC STEEL CORP CHGO IL				5.38										5.38			10067448
1134		REPUBLIC STEEL CORP SO CHGO IL	7.00	45.7	7.00	231	10.8	10.8	16.1	10.8	21.5	21.5	35.0	24.2	17.1	16.1	25.3	22.1	10067456
1131		REPUBLIC STEEL CANTON OH	350	9.68	200	62.9	9.1	11.8		3.2	3.2	6.5	9.7		9.7	3.2		6.5	10067472
1131		REPUBLIC STEEL CORP CLEVE OH		.538		32.3		5.38		3.23		4.30	6.46	3.23	3.23	3.23		3.23	10067480
1131		REPUBLIC STEEL MASSILLON OH		1.08		16.1	1.08	1.08	2.69	3.23	2.69			2.69			2.69		10067499
		PARENT CUST. TOT-REPUBLIC STEEL	357	57.0	207	348	21.0	29.1	18.8	20.4	27.4	32.3	51.1	30.1	30.0	28.0	28.0	31.7	10067480
1132		.REYNOLDS METALS SHEFFIELD AL		43.0		43.0				21.5						21.5			10067758
1136		REYNOLDS METALS MESSENA NY		9.15		12.9				2.15	1.61	3.23		2.69			3.23		10067790
1136		REYNOLDS METALS LONGVIEW WA	20.0	1.61	8.00														10067863
1132		REYNOLDS MET SHEFF LISTERHI AL	125	108	125	86.1				21.5			21.5	21.5				21.5	00135992
		PARENT CUST. TOT-REYNOLDS METALS	145	161	133	142				45.2	1.6	3.2	21.5	24.2		21.5	3.2	21.5	10067782
1130		.RICH CHEM CLEANING METUCHEN NJ				5.38								5.38					00213497
1132		.RUCKER CALIF HOUSTON TX		.149															00136824
1131		.SHARON STEEL FARELL PA	25.0	16.2	25.0	11.9								3.23		3.23	5.42		10072166
1136		.JUMBLE OIL REFIN BENICIA CA				4.84		4.84											00165379
1136		HUMBLE OIL CALIF BENICIA CA		10.8		13.5				2.69		4.30	3.23	3.23					00124923
1352		.STAUFFER CHEM DOBBS FERRY NY				.149								.149					10075602
1137		.TIMKEN ROLLER BEAR CANTON OH				59.4					18.5			19.4		21.5			10080193
1131		.TITZEL ENG MIDDLETON OH				1.08		1.08											00163546
1333		.GOALS UNASGND FOR BK THRU 1333	30.0		30.0														00165514
1337		.GOALS UNASGND FOR BK THRU 1337	17.0		17.0														00165522
1134		.U S STEEL GARY INDIANA		21.5		21.5	5.38		5.38					5.38	5.38				10085233
1130		.UNITED SUFFOLK FARMINGDALE NY		.538															10085470
1130		.US PIPE & FDRY SELIENOPLE PA				2.15												2.15	00181064
1130		.US PIPE BURLINGTON NJ				1.61												1.61	10084881
1131		.WHEELING PITT ST MINGO JUNT OH		3.23		24.7						8.6			10.8	5.4			10090253
1134		.WHITTING CORP HARVEY ILL				1.08												1.08	00155594
		TOTAL PRODUCT * * * * * * * LB	996	573	756	1167	66	57	44	93	126	93	129	132	93	119	112	102	4592-135-11
		* * * * * * * $$	244	145	185	308	16.9	15.5	12.2	24.0	33.4	25.6	49.0	18.8	26.1	31.0	29.0	26.8	
		PYDRAUL 230 PYDRAUL 230																	4597-230-11
		.CORRECTION	20.0	10.9	12.0	2.63				2.63									00136107
1132		.ARMCO STEEL HOUSTON TX				29.2	9.58				9.78				9.84				10006279
1132		ARMCO STEEL HOUSTON TEXAS				9.54							9.54						00210528
1131		.BLAW KNOX CO BLAWNOX PA		2.63															10010047

WATER_PCB-00042606