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PLAINTIFF'S EXHIBIT
GP-1160

Bestwall - Certain-teed Sales Corporation

FOR Paoli * Laboratory DATE April 22, 1959 FROM Des Moines Sales OFFICE

ATTENTION OF Mr. C. W. Lehnert ~~SUBJECT~~ WHITE CERTEX

ANSWERING YOURS DICTATED BY R. A. Smith - hc

RECEIVED
PAOLI, PENNSYLVANIA
APR 27 1959
BESTWALL GYPSUM
COMPANY

cc: Messrs. A. L. Meyer - Ardmore
C. E. Abbey - Ardmore
R. Sikes - Ardmore
K. W. Brown - Acme

Attached to this letter of transmittal you will find the results of our 12 bag testing of this new formula White Certex in the Des Moines market by Dick Schilling and in the Lincoln market by George Hassing. We are still awaiting a report from Dale McCubbin on his 12 bags being tested in the Omaha market. We will forward Dale's report as soon as it is received.

It is apparent we are receiving good acceptance to this new White Certex. Today we have received an order from Johnsen Supply & Coal Company in Lincoln, Nebraska, for 200 bags of this new formula, to be included with a truckload to be shipped out of Acme, Texas as soon as possible. A rapid release of this material for shipment will be needed to expedite this order.

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