

**PLAINTIFF'S
EXHIBIT**

WRG-1693

cc: Bob Morrison
Max Corso

April 15, 1963

Mr. R. F. Bellman, Engineer
Undervriters' Laboratories, Inc.
207 East Ohio Street
Chicago 11, Illinois

Dear Mr. Bellman:

Subject: File No: R4566

Confirming our conversation, we are mailing our current Zonolite Mono-Kote bag to you for your inspection.

The copy on this bag has been used since 1961, according to the bag company. We assume that the Zonolite Company in Chicago made the few changes in copy which differ from the original information in our Factory Inspection & Label Service Procedure Manual.

The changes consist of the removal of reference to MK-3 in the heading and in the General, Preparation of Base and Mixing paragraphs. An MK-3 identifying mark on the bottom of the bag.

As we discussed, this deletion of the MK-3 reference came about because all of the Mono-Kote producers are manufacturing only the MK-3 product. Also, your testing of MK-1 and MK-3 indicated that the MK-3 material was superior in fire resistance to the MK-1 material.

Since the reference to MK-3 has been dropped, we would suggest that page 3 of section 1 of the Factory Inspection Manual be revised under Packaging to read "Each bag of labeled material shall contain instructions for application as shown on illustration no. 1" along with a new photostat of the current bag copy.

The other change on the mixing instructions is stating the minimum time of 3 minutes rather than a range of 3 to 5 minutes. This change is shortening the minimum time which is in line with your feeling that the material should not be over-mixed. The original bag copy did not establish any maximum time for mixing. The 3 to 5 minutes refers only to the minimum time of mixing.

The reference to hand application was also removed under the "General" instructions. We do not encourage hand application.

Mr. R. F. Bellman

April 13, 1965

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Since the bag company informs us that the Zonolite Company has no reference to MK-3 on their bags, we feel this request for acceptance of the current bag copy and the changed page 3 of the contract are in order.

Sincerely,

WESTERN MINERAL PRODUCTS COMPANY

Dale C. Moll, Manager
Technical Service

DCM/mr

