Monsanto

ORGANIC CHEMICALS DIVISION

Monsanto Company
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

June 11, 1970

Dear Customer:

In February we advised you of the newspaper and magazine articles indicating that polychlorinated biphenyls (PCBs) have been discovered at some points in some marine, aquatic and wildlife environments and might be environmental contaminants. It was claimed that the PCBs found strongly resembled chlorinated biphenyls containing 54% and 60% chlorine by weight.

Pydraul 625, Pydraul AC, Pydraul AC Winter Grade and Pydraul 540 have historically been formulated with these polychlorinated biphenyls. New formulations have now been developed and tested. These replacement products provide equal or superior performance. The new formulations will be designated Pydraul 625-A, Pydraul AC-A, Pydraul AC-A Winter Grade and Pydraul 540-A. These formulations are completely compatible with the old formulations.

During the next 90 days, as inventory is depleted in warehouses around the country, the new formulations will be shipped to fill your orders. After this period, we will market only the newly formulated products.

We thank you for your consideration in this matter. If we can be of further assistance or answer any questions you might have please contact our local representative who can provide additional technical information about the new formulations or contact me in St. Louis.

Very truly yours,

N. F. Johnson
Marketing Manager
Industrial Fluids

lb

EQU 001646

PLAINTIFF'S EXHIBIT

000021

WATER_PCB-SD0000052872

MONSANTO COMPANY
REGIONAL SALES OFFICES

Akron Marketing & Research Center
260 Springside Drive
P. O. Box 5444
Akron, Ohio 44313
(216) 666-4111

Chicago Sales Office
3158 Des Plaines Avenue
Des Plaines, Illinois 60018
(132) 296-6688

Boston Sales Office
Everett Station
Boston, Massachusetts 02149
(617) 387-5010

New York Sales Office
277 Park Avenue
New York, New York 10017
(212) 922-4111

St. Louis Sales Office
800 North Lindbergh
St. Louis, Missouri 63166
(314) 694-1000

Wilmington Sales Office
2005 Concord Pike
Wilmington, Delaware 19803
(302) 658-6531

EQU 001647

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