

CAFCO SALES & APPLICATION MANUAL

- FOREWORD -

A BRIEF HISTORY OF THE COMPANY

EXHIBIT

Since 1875, United States Mineral Products Company has been manufacturing mineral fiber at Stanhope, New Jersey. The Company is the world's oldest manufacturer of mineral fiber products.

The early uses of mineral fiber were for industrial insulation of railway cars, industrial ovens and for boiler and steam line protection. It wasn't until the early 1930's that the use of mineral fiber as a building insulation material became generally accepted and used in the residential and non-residential field.

During World War II, United States Mineral Products Company supplied mineral fiber to customers who blended it with asbestos and other materials for sprayed application. In these formative years, blended fiber was used for ship insulation, thermal insulation and acoustical purposes.

In the early 1950's, new management brought to United States Mineral Products Company, intensive concentration on research, product improvement and product development.

The initial products of our developmental effort - CAFCO Standard and CAFCO Type I - were the forerunners of CAFCO BLAZE-SHIELD and CAFCO SOUND-SHIELD. With consistent dedication to product improvement and refinement to meet diversified market needs, the Company now manufactures and sells the following fiber products:

- CAFCO BLAZE-SHIELD Type D - New improved fireproofing product
- CAFCO BLAZE-SHIELD Standard - Standard fireproofing fiber
- CAFCO BLAZE-SHIELD Type H - Denser fiber for acoustical treatment
- CAFCO HEAT-SHIELD - Ambient thermal insulation
- CAFCO POWER-SHIELD - High temperature insulation
- CAFCO SOUND-SHIELD "85" - Acoustical wet-mix "plaster fiber"

Our program of equipment improvement, which stresses productivity, reliability and proper product application, has provided our CAFCO contractors with a strong competitive position in the application of CAFCO products.

Our management is dedicated to the continued improvement and refinement of our products and methods of application - our efforts in this direction will continue unflinchingly to provide you, the CAFCO contractor, with the best possible materials at the lowest possible applied cost.

The ultimate growth and success of our CAFCO products are distinctly dependent upon quality application and proper recommendations for use to provide the most benefit and the best performance. We will not hesitate in this manual presentation to point out not only the good features of our product, but also to lay proper stress when and where sprayed fiber should not be used.

A strong, well qualified team of technical and sales specialists stands ready to serve our CAFCO contractors, architects, and building designers in the proper and most efficient use of CAFCO fibers. Don't hesitate to make use of this service, as we rely on your questions, comments, and suggestions, to forge ahead in product knowledge and product development.

