REPRODUCED AT THE NATIONAL ARCHIVES

[redacted]

SCHEDULE 1

GRADE SPECIFICATIONS

COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: OUTSIDE B[illegible] OUTLINE
CATEGORY: Interior House Paint
COLOR: White
NUMBER: 286
QUALITY: First Grade

	LB.	YIELD IN GALLONS	UNIT COST	TOTAL COST
PIGMENT: 36.5 %				
Basic Carbonate of White Lead	1462	26.20	.085 lb.	124.27
Leaded Zinc	1540	31.26	.07 lb.	107.80
Titanium Dioxide	400	12.32	.145 lb.	58.00
Asbestine	600	25.27	.01 lb.	6.00
Litharge	7	.09	.09 lb.	.63
VEHICLE: 63.5 %				
Refined Linseed Oil	1718	221.68	.86 gal.	190.[illegible]
Litho Linseed Oil	130	16.50	1.01 gal.	16.67
Lead Drier	30	3.09	.135 lb.	4.35
Manganese Drier	15	2.10	.23 lb.	3.45
Turpentine	28	3.94	.83 gal.	3.27
Mineral Spirits	100	15.15	.1050 gal.	1.59
CALCULATED YIELD	6030	357.60		521.41
MANUFACTURING LOSS 2.5%		8.94		
ACTUAL YIELD		348.66		

COST ANALYSIS:

MATERIAL COST PER GALLON (TOTAL COST DIVIDED BY ACTUAL YIELD)	1.495
DIRECT LABOR COST PER GALLON (NOT AVAILABLE)	
FACTORY OVERHEAD PER GALLON (NOT AVAILABLE)	
FACTORY LABOR AND EXPENSE PER GALLON	.213
BULK COST PER GALLON	1.708
COMPLETE PACKAGE COST PER GALLON (CONTAINER PLUS CARTON)	.114
FACTORY COST IN PACKAGE PER GALLON	1.822

PRICES

SHOW THE HIGHEST NET UNIT PRICE WHICH WAS CHARGED OR WHICH WOULD HAVE BEEN CHARGED IN MARCH 1942, TO EACH OF THE FOLLOWING TYPES OF BUYERS OR TRANSFEREES:

(A) TO A COMPANY OWNED OR CONTROLLED OUTLET	
(B) TO AN INDEPENDENT WHOLESALER	[illegible]
(C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER	
(D) TO AN INDEPENDENT RETAILER (DEALER)	
(E) TO OTHER (SPECIFY)	

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