

FOSECO, INC.

INTER-COMPANY AND INTER-DEPARTMENTAL CORRESPONDENCE

TO: J. T. Vrh

FROM: E. J. Jago

DATE: February 15, 1971

SUBJECT: Fibrous Recipes

Joe, basically I am in favor of turning all boards over to Ep 3999 in order to alleviate machine delays, etc. However, we cannot make such a decision without first clearing with the sales force. Therefore I am sending them a copy of your memo and asking them to tell me which accounts should not be changed. Until we get their replies so not take any action.

The non-organic fiber recipes are to be introduced as rapidly as possible but this cannot be done until field trials have been completed. I am asking W. McCray to expedite this program and to make recommendations within the next 30 days.

Sales District

1. Please let me have the names of any accounts that would not accept a more fibrous product in their boards.
2. Please advise me of any specific accounts where low organic products would be immediately advantageous.

W. McCray

1. Please expedite field tests of low organic products.

EJJ/cf

cc: WCS, HDS, RFH, NDW, KRK, DAP, REO, WAM

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