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California Historical Society
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May 25, 1908

Mr. E.E. Simmons,

c/o W.P. Fuller & Co.,

San Francisco, Cal.

My dear Mr. Simmons:--

Your favor of the 20th inst. received. Have carefully noted your remarks regarding classification of Bronze Powder when shipped by rail. I enclose copy of the law on the subject. The reason I have been paying more attention to this matter lately than heretofore, is that I find the Standard Varnish Works and others are now extremely careful about classification, whereas until lately they were always ready to take full advantage of every technicality. Their traffic manager now has strict instructions to live up to the law both in letter and spirit. They seem to fear that even a small infraction of the law may subject them to heavy penalties. As an instance of this, they told us not long ago they would be unable to ship Turpentine Shellac as Varnish for the reason that it contained some pigment and was therefore considered a paint, according to Western classification. We stated we had always shipped it as "Varnish", it was known as varnish on