From MONSANTO CHEMICAL COMPANY

At St. Louis

Date February 6, 1953

To Mr. J. B. Trotter

At

Subject AROCLOR, PYRANOL AND INTERTEEN SPECIFICATIONS

Attached is a copy of the Krummrich Plant reply to my request for specifications. This completes the people from whom we expected to receive specifications.

Please note that a number of the specifications as supplied by the Krummrich Plant are based on memos or letters. It seems to me that it might be worthwhile and helpful to all parties concerned to get a little more formal notification to the Production Departments as to what the specifications should be. It may not be necessary to go to the customer himself because your people may have enough analyses so that some sort of a specification can be set up.

In view of the fact that your department is the one that has to satisfy the customer, it appears to me that your department should go through the various specifications that have been presented and standardize all those points where there is disagreement. As soon as that is done a set of the specifications that you have arbitrated should be sent out to all of the parties concerned. Please let me know if you are in disagreement with any of the above.

Herb

H. W. Yeagley

cmp
att.

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