FORM NO. 776-0

SALES S''MMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT C. RUBBER ACCOUNTS D. PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS C. RUBBER ACCOUNTS D. PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO. 554

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					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
15 39 G	361875	INDUCTO THERM LINE MELT					1,287	430		
27 30 A	361875	INDUCTO THERM LINE MELT							2,360	781
28 31 A	362000	INDUSTRIAL CASTINGS INC			590	206	6,490	2,182		
27 30 G	363281	INGRAM RICHARDSON INC					107	39		
10 37 A	365354	INTERNATIONAL NICKEL CO							640	234
44 36 A	369875	ITT GENERAL CONTROLS INC			2,360	858	11,800	4,072		
44 36 A	369876	ITT CANNON ELEC LA					6,490	2,210	1,180	402
44 36 G	369877	ITT CANNON ELE SANTA ANA					12,980	4,418		
23 32 J	370276	J AND S FOUNDRY INC					1,770	619	1,286	429
10 37 A	372270	JAKOBSEN SHIPYARD INC							424	156
15 39 A	377236	JOHN HOPKINS UNIVERSITY							535	196
10 37 G	377477	BEN JOHNSON ASSOCIATES					1,770	586		
11 33 G	379481	JONES BOAT YARD					269	103		
41 36 A	383227	KAISER ALUM TACOMA WASH							590	201
28 31 G	385655	KASPER FOUNDRY CO					1,770	586		
15 39 A	389888	KENNECOTT REFINING CORP					5,900	1,953		
10 37 G	395045	KING FIFTH WHEEL CO					1,180	391		
16 31 A	401295	KOPPERS COMPANY INC					590	206		
29 34 G	401685	J A KOZMA COMPANY			590	206	590	206		
03 34	403631	PAUL KRONE DIECAST	30							
03 34 A	404972	KUX MACH SAUGANAW MICH					5,900	1,954	2,950	976
44 36 A	406367	LADISH CO LOS ANGELES CA			1,180	429	10,030	3,513		
28 31 A	420268	LESTER ENGINEERING CO					5,900	1,952		
07 38 A	422050	LEWIS-SHEPARD CO					54	20		
29 34 G	422850	LIBBY OWENS TOLE DO					2,360	781		
03 34 A	426538	LINDBERG ENG CO			54	21	54	21		
03 34 A	433566	LOUIS ALLIS CO			1,770	619	5,310	1,791		
11 33 A	438680	LYNCHBURG FOUNDRY CO					18,880	6,415	7,080	2,344
11 33 G	439685	M&H VALVE&FITTINGS CO					1,770	586		
03 34	441900	MADISON KIPP CORP	40							
03 34 G	445498	MANCO MFG CO					1,180	401		
28 31 G	446732	MANOR DIE CAST CORP	20							
28 31 A	448734	MARION BRONZE COMPANY					3,540	1,205	1,770	586
27 30 G	448870	MARION MALLEABLE IRON					1,770	586		
23 32 A	461325	MC DONNELL AIRCRAFT			1,180	391	7,670	2,541	2,950	977
16 31 A	462340	MCGRAW EDISON PITTS PA							590	195
16 31 A	467520	MC QUILLAN BROTHERS INC					107	40		