

BOARD OF OPERATORS - 1105th MEETING

July 29, 1940

Present:

A. W. Steudel
H. J. Main
E. E. Van Stone
V. Mills
S. B. Coolidge
C. R. Griffiths
J. S. Prescott
H. C. Baldwin

Absent:

F. E. Davis
E. E. Ware
W. R. Sieplein
F. A. Stanton
T. J. McDowell

Copies To:

G. A. Martin
H. D. Whittlesey
L. W. Wolcott
K. H. Wood
C. A. Campbell
Z. E. Martin
W. M. Stuart
D. A. Kohr
W. A. Gorrell
P. C. Grigsby
D. A. Whittaker
L. C. deMerrall
F. Allen

9051 - REPORT ON FACTORY OPERATIONS:

Total H. V. sales for the week were 5% ahead of last year with gains in all operations except insecticides and District P.C. & C. Trade Sales gains amounted to 13%.

Orders for heavy liquids amounted to 160,000 gallons as compared with production of 141,000 gallons and shipments of 161,000 gallons.

Most of the plants continued to operate on a forty hour week.

9052 - REPORT ON NUMBER OF HOURS PLANTS HAVE OPERATED:

Location	P&V	Operated at 40 hour week
Chicago	P&V	" " 40 " "
Newark	P&V	" " 35 " "
Cleveland	P&V	" " 40 " "
Oakland	P&V	" " 40 " "
Los Angeles	P&V	" " 42 " "
Dallas	P&V	" " 42 " "
Chicago Lacquer		" " 40 " "
Dry Color		" " 40 " "
Flushed Color		" " 40 " "
Acme		" " 40 " "
Lowe Brothers Company		" " 40 " "
Lucas		" " 32 " "
Martin-Sencour Company		" " 40 " "
Chicago White Lead		" " 50% capacity
Tin Can		" " 80% "
Coffeyville Lithopone		" " 100% "
Loaded Zinc		" " 66% "
Cleveland Linseed Oil		" " 100% "
Castor Oil		" " 0% "

N 5234

0007-SWP-000022135

9053 - EASTERN STORE REQUIREMENTS:

The Board requested Mr. Griffiths to make a check of the probable September, October requirements for our eastern retail stores.

9054 - FACTORY OUTPUT--NINE MONTHS ENDING MAY 31:

Mr. Mills reported that factory output for the first nine months of the year showed the following increases:

SWP	12%
SAVELITE	29%
FLAT-TONE	19%
PAINTERCRAFT	19%
VARNISHES	12%
ENAMELOID	(3)

Increase in the production of Kem finishes accounted for 26% of the total increase in output.

9055 - LEAD PRICES:

Mr. Mills advised the Board that a letter from St. Joseph Lead stated that in spite of lead sales last week of three times the volume of the previous week, no change in price is expected.

Mr. Steudel pointed out that copper prices are up slightly.

9056 - CHINA WOOD OIL:

Mr. Mills reported that the current supply of China Wood oil indicates that the stock in August 31st will be about seven or eight tanks.

9057 - DEHYDRATED CASTOR OIL:

Consumption of Dehydrol amounted to about 60,000 pounds as compared with production of 161,000 pounds. All raw castor has been used and the plant has been shut down. By August 31st, the current stock will be used up.

Mr. Steudel advised the Board that lower prices are expected on raw castor so that for the present we will stay out of the market.

9058 - DEVOE AND RAYNOLDS:

Mr. Steudel advised the Board that Devoe and Raynolds are expanding their plant capacity at Malden with the plan of producing there most of the goods sold in the eastern market.

9059 - OUTPUT OF C P AND DRY COLOR PLANTS:

Dr. Van Stone reported that output of the C P plant is 29% ahead of last year. Production of the new 800 line amounts to 30% of the total production of lithols.

Dry color shipments during July are 23% ahead of July a year ago.

9060 - SYNTHETIC RESIN SALES:

Dr. Van Stone advised the Board that to April 30th, sales of synthetic resins

amounted to nearly half million pounds. Of this quantity 350,000 pounds were alkyds and 72,000 pounds phenolics.

9061 - SHERDYE:

Dr. Van Stone reported that Mr. Hehl is developing a promising volume of sales of Sherdyes under the trade name of "Awmtex". Cooley Manufacturing Company, leading aiming stripper, has shown a great deal of interest.

9062 - CROSS-LICENSE AGREEMENT WITH duPONT:

Dr. Van Stone reported that a cross-license agreement has been reached with duPont giving us a free license on penta erythritol and giving them a free license on kangaroo oil.

9063 - KENSINGTON AVENUE--CHICAGO:

Dr. Van Stone advised the Board that the committee of the Chicago City Council has given us permission to close off Kensington Avenue in front of the main plant from Champlain Avenue to Doty Avenue.

9064 - LIQUID CAUSTIC:

A report from Mr. May indicated that we could save \$7,000 a year by installing equipment to use liquid instead of solid caustic. The change will not be made at present because of the contemplated moving of the plant.

9065 - STOCKING SYNTHETIC RESINS AT WAREHOUSES:

Mr. Coolidge called to the Board's attention a request from Mr. Everett to carry a stock of synthetic resin at the Kansas City warehouse for the account of the Davis Paint Company. The Board decided that stocks are to be maintained at Chicago only.

9066 - WHITE LEAD PLANT:

Mr. Coolidge reported that within two weeks the changes at the white lead plant will have progressed to a point where production will be in full swing. The quality of the H.T.S. lead being produced seems to be satisfactory and there is every reason to believe that we will be able to sell Pittsburgh Plate Glass and Devco and Reynolds their requirements.

9067 - WRITE-OFF--LINSEED OIL MILL:

Mr. Hain reported that write-offs at the linseed oil mill will amount to \$2703.

9068 - STOCK OF DRY COLORS FOR DEVCO & REYNOLDS:

Mr. Baldwin reported that stock of special dry colors carried in Brooklyn for Devco and Reynolds is relatively small but that it is not moving due to the shut-down of their Brooklyn and Newark plants. A further check will be made of the specific items in stock and also of stocks of leaded zinc and lithopone and an effort made to have them shipped to the Devco Malden plant.

9069 - GUMS FOR SPIRIT LABEL VARNISH CONTRACT:

Mr. Baldwin reported that the gum carried in stock at Newark for the Nevins Church Press spirit label varnish contract could not be substantially reduced before

August 31st since the stock was purchased to cover the entire contract which expires December 31st and since season of heaviest withdrawals is the fall of the year.

9070 - PUBLIC BID:

Since September 1, 1939, 2167 invitations to bid have been received. A total of 1820 amounting to \$5,135,984 have been placed and of this total we have received awards on 229 amounting to \$662,305.00.

9071 - NEW GOODS:

Kem Aero Clear 06022—to be dropped from the Airplane price list.

Miscellaneous items and package sizes to be dropped from the trade sales price list.

9048 - FACTORY OPERATIONS, week ending July 27, 1940.

HEAVY LIQUIDS - S-W PLANTS

Total orders received - 160,310	Total production - 141,104
Total factory stocks - 694,039	Inventory Dec. - 14,164
CHICAGO - Orders recd. 71,856 Production 69,111 Stocks 309,157 gals.	
NEWARK - Orders recd. 41,473 Production 28,008 Stocks 161,473 "	
CLEVELAND - Orders recd. 32,012 Production 31,179 Stocks 154,170 "	
OAKLAND - Orders recd. 14,969 Production 12,806 Stocks 69,299 "	

TOTAL PLANT OUTPUT

CHICAGO	P&V	-	119,547 gals.	Operated at 80%
NEWARK	P&V	-	51,431 "	" " 65%
CLEVELAND	P&V	-	44,294 "	" " 71%
OAKLAND	P&V	-	22,096 "	" " 131%
LOS ANGELES	P&V	-	14,951 "	" " 55%
DALLAS	P&V	-	15,946 "	" " 180%
CHICAGO LACQUER	-		47,676 "	" " 95%
DRY COLOR	-		113,192 <u>Lbs.</u>	" " 83%
FLUSHED COLOR	-		62,280 "	" " 82%
CHEM. PRODUCTS	-			" " 73%

BOUND BROOK INSECTICIDES

- Arsenic Acid	120 tons
Calcium Arsenate	178 "
Lead Arsenate	40 "
C.P.G.	22 "
Paris Green	15 "
Basi-Cop	7 "

OAKLAND INSECTICIDES - 7 days - 3 eight hour shifts.

ACME - Produced 76,868 gals. Paint Dept. operated at 61%, Enamel & Lacquer at 27%, and Varnish & Thinner at 21%.

LOWE BROTHERS COMPANY - Manufactured 39,491 gals. with Paint Depts. operating at 73%, Enamel Dept. at 73%, and Varnish Dept. at 37%.

LUCAS - Manufactured 33,072 gals. Operated at 60%.

MARTIN-SEMOUR COMPANY - Manufactured 15,645 gals. Paint Dept. operated at 49%.

7-29-40.

#9049 - PLANT REQUISITIONC APPROVED:

RETAIL STORES:

#1502 - Knoxville

2 registers for MF tickets 13.00

MISSISSIPPI VALLEY DIST.

#371 - New Orleans Whse.

Build bins, shipping tables, etc. 742.00

WESTERN DIST:

#5808 - Indianapolis

1 typewriter desk 25.00

CLEVELAND ADMIN.OFFICES

#1507 Check protectograph machine for Treas. Office. 155.00

#1514 1 oak desk and swivel chair for Gen.Acctg.Dept. 67.50

CHICAGO FACTORY

#428 Permanent circuit and safety switch for 2 blowers-Beta 98.92

#463 Explosionproof 110 volt receptable for laboratory equipment - Lacquer 35.25

#484 2 portable benches for steamfitters - Mechanical 102.30

#498 250 new dryer trays - D.C. 425.00

#501 Fire guard at floor opening and gravity conveyor-Lac. 125.60

#515 Extension of Fuchsine Dept.-Req. 9715 - C.P. 4,778.00

#514 Install special trucking sill on platform of freight elevator. - Cancels reqn. 467 161.90

#516 Protectoseal spray booth safety can-P&V 7.00

#517 Protectoseal spray booth safety can - Lac. 7.00

#519 Pressure relief valves on 2 ice boxes - Lunchrooms 62.54

#520 2 desk lamps and circuits - Gen.Stock 54.50

#526 Experimental work on accelerated settling machine - Overrun on Rean. 9277 - Allied Res. 67.60

#528 Install circuit indicating light-Oil Research 26.00

#529 Install 3 steel sash - D.C. 349.40

#536 Water sprays for 18" wood vent stack - Beta 289.70

#539 36" dia. exhaust fan on roof with vent stack-C.P. 572.10

#540	Install White Lead Dept. office	184.80
#541	Overrun on J.O. 312 for new carbonator in C.P.	5,586.00
#545	New labeling machine for Varn. Filling (trial)	2,015.60

LUFUS, MO.

#757	80 ft. 10 ply elevator belt with cups	85.00
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TOTAL PLANT REQUISITIONS APPROVED - - - - -		\$ 16,036.71
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9050 LARGE EXPENSE REQUISITIONS APPROVED:

MISS. VALLEY DIST:

#370 - New Orleans Whse.

Moving expense to new location, 509 N.Carrollton Ave.	585.00
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#372 - New Orleans Whse.

Rebuilding and installing dormant scale	80.00
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CHICAGO

#371	Repair insulation on Crude Naphthalene storage tank CT.	304.33
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#444	Repair lead lining on agitator in #7 salt tub-Beta	85.40
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#534	Rebottom 3 - 38" copper varnish kettles - Varn.	195.00
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TOTAL LARGE EXPENSE REQUISITIONS APPROVED - - - - -		\$ 1,249.73
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Total Plant Requisitions approved to date \$ 1,441.963.68

Total Expense	"	"	"	"	\$ 200,536.20
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ACME - DETROIT

BE #409	Tires and tubes for Ford truck at Wichita	56.10
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ES 1085	Replace 150 ft. gutter and 50 ft. conductor pipe	60.00
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ES 1086	Repair roof around 2 monitor skylights	55.00
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ES 1088	Repair roof over Varnish tanks	60.00
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ES 1090	1 Dictaphone, complete with stand, less trade-in	178.43
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JOHN LUCAS. & CO. - Gibbsboro

#44	1 portable Lightnin agitator - Paint Dept.	216.00
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#45	Overrun on reqn. #19 - Completion of Gibbsboro power job.	904.86
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