PLAINTIFF'S EXHIBIT

MAR-249

MAREMONT CORPORATION

INTER-OFFICE CORRESPONDENCE

TO: All Zone Managers
V. Lapham/R. Thole/D. Wicklund

FROM: C. A. Mazurek

DATE: January 23, 1976

SUBJECT:

If you have any scheduled returns you must notify me at once if you intend for your distributor to receive credit for this merchandise.

Repeat - credit will not be issued on any returns regardless of size, amount, type or who scheduled the return or when it was scheduled.

There will be absolutely no exceptions.

This Division will no longer adhere to any policies which are unprofitable, regardless of who set them or when.

If I have failed to make myself clear, feel free to call me.

Chuck

CAM/wr

cc: J. D. Mueller
P. Gaudreau
R. Steinmetz
J. Siena
J. Bell
R. Ramsey
J. Hardy
B. McBride
E. Michaelis
K. Rhoad
A. Sloan
F. Thompson

Form No. MC 2653