

FILE NAME: WR Grace (WRG)

DATE: May 10, 1971

DOC#: WRG065

DOCUMENT DESCRIPTION: 1971 Zonolite monthly billing register

O	CTY	STA	TER	DIS	CUST.	SOB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
							SUB 06 CODE 12-07-19-1-02	ASPRO POOL CUSHION						
1	103	031	923	720	12540	803	HARROW STORES INC	31143	4/02/71	200-	350.00-	1.750	152.80-	
1	059	031	923	720	12540	803	HARROW STORES INC	31162	4/02/71	360-	630.00-	1.750	275.04-	
1	021	029	953	720	19272	803	METWOOD FLORAL	31175	4/02/71	100-	175.00-	1.750	76.40-	
1	017	037	953	720	30066	803	TOY FAIR CORP	31299	4/02/71	600-	1,050.00-	1.750	458.40-	
							PRODUCT TOTAL			1,260-	2,205.00-	1.750	962.64-	43.66
							SUB 06 CODE 23-07-21-1-61	PETRO PAK						
6	021	020	995	654	21464		OCEAN WORLD INC	33138	10/13/71	5,760	12,960.00	2.250	8,732.16	67.38
							PRODUCT TOTAL			5,760	12,960.00	2.250	8,732.16	67.38
							SUB 06 CODE 23-07-22-1-02	WASSERMAN POOL CUSHION						
1	029	029	923	720	08250		DIAMOND POOLS INC	31370	4/20/71	114	175.56	1.540	82.65	47.08
1	023	029	923	720	08250		DIAMOND POOLS INC	31371	4/20/71	200	308.00	1.540	145.00	47.08
1	025	029	923	720	08250		DIAMOND POOLS INC	31372	4/20/71	200	308.00	1.540	145.00	47.08
1	077	037	923	720	14398		ICE CITY	31380	4/20/71	550	847.00	1.540	398.75	47.08
							PRODUCT TOTAL			1,064	1,638.56	1.540	771.40	47.08
							BUDGET SUB TOTAL-CONVERTED QTY-			12,487	24,060.25	1.927	13,480.32	56.03
							SUB 07 CODE 41-06-01-1-19	MOND-KOTE 50 LB						
1	111	031	523	652	02786		S E BENNETT SUPPLY	31006	4/02/71	6-	13.80-	2.300	4.02-	
4	081	031	523	652	07563		CUDDIHY HUEBNER LAMPARTER	31068	4/02/71	536	1,232.80	2.300	359.12	29.13
4	081	031	523	652	07563		CUDDIHY HUEBNER LAMPARTER	31216	4/14/71	520	1,196.00	2.300	348.40	29.13
4	005	031	523	652	07563		CUDDIHY HUEBNER LAMPARTER	31254	4/19/71	300	630.00	2.100	141.00	22.38
4	081	031	523	652	07563		CUDDIHY HUEBNER LAMPARTER	31358	4/20/71	590	1,357.00	2.300	395.30	29.13
4	103	031	523	652	07563		CUDDIHY HUEBNER LAMPARTER	31369	4/20/71	600	1,113.00	1.855	135.00	12.13
4	059	031	523	652	08534		DONALDSON ACOUSTICS	31164	4/09/71	555	1,276.50	2.300	371.85	29.13
4	059	031	523	652	08534		DONALDSON ACOUSTICS	31228	4/16/71	595	1,368.50	2.300	398.65	29.13
4	095	037	521	652	08732		DUGGAN & MARCON INC	31003	4/01/71	600	1,260.00	2.100	282.00	22.38
4	095	037	521	652	08732		DUGGAN & MARCON INC	31038	4/01/71	600	1,260.00	2.100	282.00	22.38
4	095	037	521	652	08732		DUGGAN & MARCON INC	31052	4/05/71	600	1,260.00	2.100	282.00	22.38
4	095	037	521	652	08732		DUGGAN & MARCON INC	31130	4/08/71	590	1,239.00	2.100	277.30	22.38
4	095	037	521	652	08732		DUGGAN & MARCON INC	31184	4/13/71	585	1,228.50	2.100	274.95	22.38
4	095	037	521	652	08732		DUGGAN & MARCON INC	31255	4/19/71	540	1,134.00	2.100	253.80	22.38
4	095	037	521	652	08732		DUGGAN & MARCON INC	31304	4/20/71	600	1,260.00	2.100	282.00	22.38
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31004	4/01/71	600	1,320.00	2.200	342.00	25.91
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31005	4/01/71	485	1,067.00	2.200	276.45	25.91
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31041	4/01/71	530	1,166.00	2.200	302.10	25.91
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31069	4/02/71	552	1,214.40	2.200	314.64	25.91
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31070	4/02/71	600	1,320.00	2.200	342.00	25.91
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31133	4/08/71	600	1,320.00	2.200	342.00	25.91

75ALL4
TRENTON
CUSTOMER

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ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O	CTY	STA	TER	DIS	CUST.	SOB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31134	4/08/1	547	1,207.80	2.200	312.93	25.91
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31167	4/09/1	554	1,218.80	2.200	315.78	25.91
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31219	4/14/1	540	1,188.00	2.200	307.80	25.91
1	061	031	523	652	11308		GLENBORD PLASTERING CO	31229	4/16/1	600	1,320.00	2.200	342.00	25.91
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31376	4/20/1	600	1,320.00	2.200	342.00	25.91
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31377	4/20/1	600	1,320.00	2.200	342.00	25.91
4	039	029	523	652	14760		WILLIAM ISHERWOOD INC	31094	4/03/1	100	230.00	2.300	67.00	29.13
4	061	031	523	652	15056		JIAMBOI PLASTERING CO	31006	4/01/1	90	207.00	2.300	60.30	29.13
4	061	031	523	652	17977		MARIO & DI BONA PLAST CO	31046	4/01/1	200	460.00	2.300	134.00	29.13
4	061	031	523	652	17977		MARIO & DI BONA PLAST CO	31141	4/08/1	461	1,060.30	2.300	308.87	29.13
4	061	031	523	652	17977		MARIO & DI BONA PLAST CO	31142	4/08/1	100	230.00	2.300	67.00	29.13
4	061	031	523	652	17977		MARIO & DI BONA PLAST CO	31314	4/20/1	600	1,380.00	2.300	402.00	29.13
4	061	031	523	652	17977		MARIO & DI BONA PLAST CO	31345	4/20/1	600	1,380.00	2.300	402.00	29.13
4	005	029	522	652	18136		JAMES J MARTIN & SONS	31074	4/02/1	544	1,142.40	2.100	255.68	22.38
4	005	029	522	652	18136		JAMES J MARTIN & SONS	31171	4/09/1	554	1,163.40	2.100	260.38	22.38
4	005	029	522	652	18136		JAMES J MARTIN & SONS	31315	4/20/1	600	1,260.00	2.100	282.00	22.38
4	013	029	523	652	18738		T J MC GLONE INC	31007	4/01/1	510	1,173.00	2.300	341.70	29.13
4	023	029	523	652	18738		T J MC GLONE INC	31047	4/01/1	600	1,380.00	2.300	402.00	29.13
4	013	029	523	652	18738		T J MC GLONE INC	31095	4/03/1	580	1,150.00	2.135	12,705.00	104.78
4	023	029	523	652	18738		T J MC GLONE INC	31112	4/05/1	560	1,288.00	2.300	375.20	29.13
4	023	029	523	652	18738		T J MC GLONE INC	31138	4/08/1	561	1,290.30	2.300	375.87	29.13
4	013	029	523	652	18738		T J MC GLONE INC	31223	4/19/1	600	1,230.00	2.050	252.00	20.49
4	023	029	523	652	18738		T J MC GLONE INC	31231	4/16/1	600	1,380.00	2.300	402.00	29.13
4	003	029	523	652	18738		T J MC GLONE INC	31312	4/20/1	600	1,380.00	2.300	402.00	29.13
4	023	029	523	652	18738		T J MC GLONE INC	31349	4/20/1	600	1,380.00	2.300	402.00	29.13
4	119	031	523	652	18836		MC KEOWN PLASTERING CO	31140	4/08/1	175	402.50	2.300	117.25	29.13
4	047	031	523	652	18836		MC KEOWN PLASTERING CO	31313	4/20/1	150	345.00	2.300	100.50	29.13
4	061	031	523	652	19264		METROPOLITAN SPRAY	31008	4/01/1	600	1,260.00	2.100	282.00	22.38
4	061	031	523	652	19264		METROPOLITAN SPRAY	31199	4/13/1	585	1,228.50	2.100	274.95	22.38
4	061	031	523	652	19264		METROPOLITAN SPRAY	31317	4/20/1	386	810.60	2.100	181.42	22.38
4	061	031	523	652	19264		METROPOLITAN SPRAY	31348	4/20/1	596	1,251.60	2.100	280.12	22.38
4	061	031	523	652	20298		MORELL BROWN INC	31129	4/08/1	250	525.00	2.100	117.50	22.38
4	005	031	523	652	28933		SUNRISE PLASTERING CORP	31012	4/01/1	115	264.50	2.300	77.05	29.13
4	005	031	523	652	28933		SUNRISE PLASTERING CORP	31057	4/01/1	150	345.00	2.300	100.50	29.13
4	023	029	523	652	29095		SUTTEN CONST CO	31079	4/02/1	536	1,232.80	2.300	359.12	29.13
1	023	029	523	652	29095		SUTTEN CONST CO	31321	4/20/1	295	678.50	2.300	197.65	29.13
4	005	029	522	652	30830		F H VENZIE CO INC	31177	4/09/1	130	312.00	2.400	100.10	32.08
4	059	031	523	652	32554		DONALD WYSONG INC	31028	4/01/1	400	920.00	2.300	268.00	29.13
4	059	031	523	652	32554		DONALD WYSONG INC	31029	4/01/1	200	460.00	2.300	134.00	29.13
4	039	029	523	652	35009		CASH SALE	31239	4/16/1	155	356.60	2.301	103.95	29.15

PRODUCT TOTAL 36,318 62,340.50 1.717 3,142.16 5.04

4 081 031 523 652 00146 SUB 07 CODE 41-06-02-1-19 MONOKOTE MK-4 50LB 31293 4/20/1 600 1,440.00 2.400 481.20 33.42

PLAINTIFF'S
EXHIBIT

303

ALL STATE LEO LYCO

ZSAL84
TRENTON
INTRA DIVISIONAL AT STD

652

ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O	CITY	STA	TER	DIS	CUST.	SUB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
SUB 06 CODE 23-07-03-1-02							EXPANDED NO 3-4 CF							
6	033	019	999	656	00000		31151	4/08/1		5	.00	.000	4.61-	
PRODUCT TOTAL										5	.00	.000	4.61-	
SUB 06 CODE 24-07-04-1-02							EXPANDED NO 4-4 CF							
6	033	019	999	656	00000		31151	4/08/1		2	.00	.000	1.84-	
PRODUCT TOTAL										2	.00	.000	1.84-	
BUDGET SUB TOTAL-CONVERTED QTY-										7	.00	.000	6.45-	
SUB 07 CODE 41-06-01-1-19							MONO-KOTE 50 LB							
6	033	019	999	656	00000		31084	4/02/1		500	.00	.000	815.00-	
6	033	019	999	656	00000		31086	4/02/1		500	.00	.000	815.00-	
6	033	019	999	656	00000		31103	4/03/1		500	.00	.000	815.00-	
PRODUCT TOTAL										1,500	.00	.000	2,445.00-	
SUB 07 CODE 41-06-02-1-19							MONOKOTE MK-4 50LB							
6	033	019	999	656	00000		31151	4/08/1		594	.00	.000	949.21-	
6	011	031	999	653	00000		31209	4/13/1		600	.00	.000	958.80-	
6	033	019	999	656	00000		31210	4/13/1		504	.00	.000	805.39-	
PRODUCT TOTAL										1,698	.00	.000	2,713.40-	
BUDGET SUB TOTAL-CONVERTED QTY-										3,198	.00	.000	5,158.40-	
SUB 09 CODE 35-09-01-1-02							PERLITE CONCRETE 4 CF							
6	011	031	999	653	00000		31285	4/19/1		585	.00	.000	617.18-	
6	011	031	999	653	00000		31330	4/20/1		585	.00	.000	617.18-	
PRODUCT TOTAL										1,170	.00	.000	1,234.36-	
SUB 09 CODE 35-09-13-1-02							DRI-PAC AGG 4CF							
6	011	031	999	653	00000		31058	4/01/1		597	.00	.000	628.64-	
6	015	020	999	654	00000		31118	4/05/1		579	.00	.000	609.69-	
6	015	020	999	654	00000		31208	4/13/1		600	.00	.000	631.80-	
6	015	020	999	654	00000		31394	4/20/1		600	.00	.000	631.80-	
PRODUCT TOTAL										2,376	.00	.000	2,501.93-	
BUDGET SUB TOTAL-CONVERTED QTY-										3,546	.00	.000	3,736.29-	
SUB 10 CODE 35-09-02-1-02							PERLITE PLASTER 4 CF							

ZSAL84
TRENTON 652
INTRA DIVISIONAL AT STD

ZONOLITE MONTHLY BILLING REGISTER
-BY RECEIVING PLANT-

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

D	CITY	STA	TER	PLT	SOB	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	REC PLY COST	SHIP PLY COST	VARIANCE
6	021	029	999	653		SUB 07 CODE 41-06-01-1-19	MONO-KOTE 50LB					
							32028	4/01/1	100	.00	169.40	169.40-
						PRODUCT TOTAL			100	.00	169.40	169.40-
						BUDGET SUB TOTAL				.00	169.40	169.40-
6	021	009	999	721		SUB 01 CODE 12-12-01-4-08	TERRA-LITE 1/2 BU BALEP					
							09023	3/31/1	200	.00	330.60	330.60-
6	021	009	999	721			09096	4/15/1	300	.00	495.90	495.90-
						PRODUCT TOTAL			500	.00	826.50	826.50-
6	021	009	999	721		SUB 01 CODE 12-12-01-4-09	TERRA-LITE 4 QT					
							09023	3/31/1	200	.00	281.60	281.60-
							09096	4/15/1	400	.00	563.20	563.20-
6	021	029	999	656			40055	4/01/1	30	.00	48.93	48.93-
						PRODUCT TOTAL			630	.00	893.73	893.73-
						BUDGET SUB TOTAL				.00	1,720.23	1,720.23-
6	021	009	999	721		SUB 03 CODE 41-12-07-1-02	JEFFY MIX 4CU FT					
							09023	3/31/1	910	.00	1,561.56	1,561.56-
6	021	009	999	721			09096	4/15/1	1,044	.00	1,791.50	1,791.50-
						PRODUCT TOTAL			1,954	.00	3,353.06	3,353.06-
						BUDGET SUB TOTAL				.00	3,353.06	3,353.06-
6	021	009	999	721		SUB 04 CODE 41-12-16-1-05	REDI-EARTH 2 1/2 CU FT					
							09023	3/31/1	300	.00	363.30	363.30-
						PRODUCT TOTAL			300	.00	363.30	363.30-
6	021	009	999	721		SUB 04 CODE 41-12-16-4-09	REDI-EARTH 4QT BALEP					
							09023	3/31/1	100	.00	205.60	205.60-
						PRODUCT TOTAL			100	.00	205.60	205.60-
						BUDGET SUB TOTAL				.00	568.90	568.90-
1	021	029	999	675		SUB 04 CODE 05-17-18-6-65	PANELFOAM					
							23133	4/02/1	23,544	.00	1,357.55	1,357.55-
						PRODUCT TOTAL			23,544	.00	1,357.55	1,357.55-

ZSAL84
NEEDSPORT
CUSTOMER

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ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O CTY STA TER DIS CUST. SOB	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	SALES DOLLARS	AVERAGE SELL PR	GROSS MARGIN DOLLARS	MARGIN %
NO. NO. NO. NO. NO. NO.								
4 029 031 531 653 17606	SUB 07 CODE 41-06-02-1-19 THE MADER CO	32080	4/13/1	600	1,320.00	2.200	289.20	21.91
	PRODUCT TOTAL			600	1,320.00	2.200	289.20	21.91
	BUDGET SUB TOTAL-CONVERTED QTY-			4,347	9,444.80	2.173	2,066.58	21.88
1 023 031 532 653 25318	SUB 09 CODE 35-09-01-1-02 W F SAUNDERS READY MIX	32126	4/20/1	585	883.35	1.510	128.70	14.57
1 023 031 532 653 25318	W F SAUNDERS READY MIX	32127	4/20/1	585	883.35	1.510	128.70	14.57
	PRODUCT TOTAL			1,170	1,766.70	1.510	257.40	14.57
4 067 031 532 653 13020	SUB 09 CODE 35-09-13-1-02 HENDERSON-JOHNSON CO INC	32014	4/01/1	100	135.00	1.350	6.20	4.59
4 045 031 532 653 13020	HENDERSON-JOHNSON CO INC	32038	4/03/1	509	675.00	1.350	31.00	4.59
4 045 031 532 653 13020	HENDERSON-JOHNSON CO INC	32076	4/13/1	625	843.75	1.350	38.75	4.59
4 045 031 532 653 13020	HENDERSON-JOHNSON CO INC	32077	4/13/1	609	810.00	1.350	37.20	4.59
4 045 031 532 653 13020	HENDERSON-JOHNSON CO INC	32090	4/16/1	600	810.00	1.350	37.20	4.59
4 067 031 532 653 13020	HENDERSON-JOHNSON CO INC	32112	4/19/1	40	54.00	1.350	2.48	4.59
4 067 031 532 653 13020 803	HENDERSON-JOHNSON CO INC	32119	4/02/1	100	135.00	1.350	6.20	4.59
4 067 031 532 653 13020 803	HENDERSON-JOHNSON CO INC	32119	4/02/1	100	135.00	1.350	6.20	4.59
4 025 031 533 653 13020	HENDERSON-JOHNSON CO INC	32129	4/20/1	600	810.00	1.350	37.20	4.59
	PRODUCT TOTAL			3,065	4,137.75	1.350	190.03	4.59
	BUDGET SUB TOTAL-CONVERTED QTY-			4,235	5,904.45	1.394	447.43	7.58
4 067 031 532 653 25467	SUB 10 CODE 35-09-02-1-02 ED SCHALK & SON	32050	4/06/1	30	41.10	1.370	2.85	6.93
	PRODUCT TOTAL			30	41.10	1.370	2.85	6.93
	BUDGET SUB TOTAL-CONVERTED QTY-			30	41.10	1.370	2.85	6.93
1 011 031 532 653 23012	SUB 10 CODE 01-10-03-9-00 PORT BYRON LUMBER CO	32016	4/01/1	1,280	48.84	.038	4.04	8.27
1 011 031 532 653 23012	PORT BYRON LUMBER CO	32016	4/01/1	1,962	74.87	.038	6.20	8.28
1 011 031 532 653 32011	WHOLESALE SERVICE CO	32118	4/19/1	1,920	82.92	.043	15.72	18.96
	PRODUCT TOTAL			5,162	206.63	.040	25.96	12.56
1 011 031 532 653 23012	SUB 10 CODE 01-10-04-9-00 PORT BYRON LUMBER CO	32016	4/01/1	1,840	90.47	.049	5.83	6.44
1 011 031 532 653 32011	WHOLESALE SERVICE CO	32118	4/19/1	1,840	102.40	.056	17.76	17.34
	PRODUCT TOTAL			3,680	192.87	.052	23.59	12.23

25AL84
WEEDSPORT
CUSTOMER

653

ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O	CTY	STA	TER	DIS	CUST.	SUB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
SUB 06 CODE 11-07-01-1-02							INDUSTRIAL FILL 4 CF							
2	001	031	533	653	11728		GRIMM BLDG MATERIALS	32021	4/01/1	300	375.00	1.250	99.90	26.64
PRODUCT TOTAL										300	375.00	1.250	99.90	26.64
SUB 06 CODE 12-07-01-1-02							INDUSTRIAL FILL 4 CF							
3	055	031	531	653	04214		JOHN D BRUSH INC	32019	4/01/1	700	819.00	1.170	167.30	20.43
3	055	031	531	653	04214		JOHN D BRUSH INC	32067	4/13/1	700	819.00	1.170	167.30	20.43
3	067	031	532	653	06724		COLT INDUSTRIES	32036	4/03/1	700	875.00	1.250	223.30	25.52
3	055	031	531	653	10009		FISHER SCIENTIFIC CO	32110	4/19/1	300	450.00	1.500	170.70	37.93
3	029	031	531	653	14586		INSOLITE REFRACTORIES CO	31004	4/01/1	700	822.50	1.175	170.80	20.77
3	029	031	531	653	14586		INSOLITE REFRACTORIES CO	32048	4/06/1	700	822.50	1.175	170.80	20.77
3	029	031	531	653	14586		INSOLITE REFRACTORIES CO	32092	4/16/1	700	822.50	1.175	170.80	20.77
1	067	031	532	653	29296		SYRACUSE FLORAL CORP	32018	4/01/1	666	999.00	1.500	378.95	37.93
PRODUCT TOTAL										5,166	6,429.50	1.245	1,619.95	25.20
SUB 06 CODE 12-07-17-1-02							POOL CUSHION							
1	055	031	955	720	19222	804	MESSINGER CO	32056	4/02/1	99	173.25	1.750	76.63	44.23
PRODUCT TOTAL										99	173.25	1.750	76.63	44.23
SUB 06 CODE 12-07-19-1-02							ASPRO POOL CUSHION							
1	055	031	955	720	19222	804	MESSINGER CO	32056	4/02/1	99-	173.25-	1.750	76.63-	
PRODUCT TOTAL										99-	173.25-	1.750	76.63-	44.23
SUB 06 CODE 24-07-01-1-02							INDUSTRIAL FILL 4 CF							
3	117	031	531	653	01875		ATCORE	32001	4/01/1	500	750.00	1.500	214.00	28.53
1	117	031	531	653	01875		ATCORE	32054	4/07/1	625	937.50	1.500	267.50	28.53
PRODUCT TOTAL										1,125	1,687.50	1.500	481.50	28.53
BUDGET SUB TOTAL-CONVERTED QTY-										6,591	8,492.00	1.288	2,201.35	25.92
SUB 07 CODE 41-06-01-1-19							MONO-KOTE SOLB							
4	001	031	533	653	07563		CUDOTHY HUEBNER LAMPARTER	32070	4/13/1	400	800.00	2.000	122.40	15.30
1	063	031	531	653	09412		EMPIRE BLD SUPPLY	32108	4/19/1	50	120.00	2.400	35.30	29.42
4	099	031	531	653	17606		THE MADER CO	32114	4/19/1	700	1,610.00	2.300	424.20	26.35
4	029	031	531	653	17606		THE MADER CO	32115	4/19/1	700	1,470.00	2.100	284.20	19.33
4	061	031	523	652	19264		METROPOLITAN SPRAY	31061	4/02/1	600	1,260.00	2.100	243.60	19.33
4	061	031	523	652	19264		METROPOLITAN SPRAY	31096	4/03/1	600	1,260.00	2.100	243.60	19.33
4	055	031	531	653	24145		RIDGE CONSTRUCTION CORP	32132	4/20/1	500	1,150.00	2.300	303.00	26.35
4	067	031	532	653	25467		ED SCHALK & SON	32116	4/19/1	17	40.80	2.400	12.00	29.41
4	069	031	531	653	28523		HARRY STERNBERG	32128	4/20/1	180	414.00	2.300	109.08	26.35
PRODUCT TOTAL										3,747	8,124.80	2.168	1,777.38	21.88

ZSAL84
WEEDSPORT

INTRA DIVISIONAL AT STD 653

ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O	CTY	STA	TER	DIS	CUST.	SUB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN	
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%	
6	021	029	999	652	00000		SUB 07 CODE 41-06-01-1-19	32028	4/01/1	100	.00	.000	169.40-		
6	033	019	999	656	00000			32046	4/05/1	1,200	.00	.000	2,032.80-		
										PRODUCT TOTAL	1,300	.00	.000	2,202.20-	
										BUDGET SUB TOTAL-CONVERTED QTY-	1,300	.00	.000	2,202.20-	
										INTRA DIVISIONAL AT STD TYPE TOTAL		.00		2,202.20-	
										PLANT TOTAL		54,523.95		11,734.80	21.52

ZSALB4
WEEDSPORT 653
INTRA DIVISIONAL AT STD

ZONOLITE MONTHLY BILLING REGISTER
-BY RECEIVING PLANT-

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O CTY STA TER PLT NO. NO. NO. NO.	SUB NO.	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	REC PLT COST	SHIP PLT COST	VARIANCE	
6 011 031 999 652	SUB 07	CODE 41-06-02-1-19	MONOKOTE MK-4	31209	4/13/71	600	.00	958.80	958.80-
					PRODUCT TOTAL	600	.00	958.80	958.80-
					BUDGET SUB TOTAL		.00	958.80	958.80-
6 011 031 999 652	SUB 09	CODE 35-09-01-1-02	PERLITE CONCRETE 4 CF	31285	4/19/71	585	.00	617.18	617.18-
6 011 031 999 652				31330	4/20/71	585	.00	617.18	617.18-
					PRODUCT TOTAL	1,170	.00	1,234.36	1,234.36-
					BUDGET SUB TOTAL		.00	1,234.36	1,234.36-
0 000 031 999 642	SUB 09	CODE 35-09-13-1-02	DRI-PAK AGGREGATE	24017	4/01/71	1,200	.00	1,141.20	1,141.20-
0 000 031 999 642				24018	4/01/71	1,200	.00	1,141.20	1,141.20-
6 011 031 999 652				31058	4/01/71	597	.00	628.64	628.64-
					PRODUCT TOTAL	2,997	.00	2,911.04	2,911.04-
					BUDGET SUB TOTAL		.00	4,145.40	4,145.40-
6 011 031 999 721	SUB 01	CODE 12-12-01-4-08	TERRA-LITE 1/2 BU BALER	09207	4/20/71	300	.00	495.90	495.90-
					PRODUCT TOTAL	300	.00	495.90	495.90-
					BUDGET SUB TOTAL		.00	495.90	495.90-
6 011 031 999 721	SUB 01	CODE 12-12-01-4-09	TERRA-LITE 4 QT	09207	4/20/71	300	.00	422.40	422.40-
					PRODUCT TOTAL	300	.00	422.40	422.40-
					BUDGET SUB TOTAL		.00	918.30	918.30-
6 011 031 999 652	SUB 02	CODE 35-12-05-1-02	HORT PERLITE 4 CF	31396	4/20/71	297	.00	350.46	350.46-
					PRODUCT TOTAL	297	.00	350.46	350.46-
					BUDGET SUB TOTAL		.00	350.46	350.46-
6 011 031 999 652	SUB 02	CODE 35-12-06-1-02	HORT PERLITE 4CU FT	31396	4/20/71	275	.00	324.50	324.50-
					PRODUCT TOTAL	275	.00	324.50	324.50-
					BUDGET SUB TOTAL		.00	674.96	674.96-

ZSAL84
EASTHAMPTON
CUSTOMER

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ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

D	CTY	STA	TER	DIS	CUST.	SOR	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
4	007	038	541	654	23540		RALSTON PLASTERING CO INC	33020	4/01/1	600	1,440.00	2.400	429.00	29.79
4	007	038	541	654	23540		RALSTON PLASTERING CO INC	33051	4/06/1	600	1,440.00	2.400	429.00	29.79
4	007	038	541	654	23540		RALSTON PLASTERING CO INC	33075	4/13/1	600	1,440.00	2.400	429.00	29.79
4	007	038	541	654	23540		RALSTON PLASTERING CO INC	33105	4/19/1	600	1,440.00	2.400	429.00	29.79
1	025	020	542	654	28898		SUFFOLK BLDRS SUPPLY	33061	4/08/1	70	168.00	2.400	50.05	29.79
1	025	020	542	654	28898		SUFFOLK BLDRS SUPPLY	33126	4/20/1	100	240.00	2.400	71.50	29.79
PRODUCT TOTAL										8,656	19,744.60	2.281	5,159.23	26.13
BUDGET SUB TOTAL-CONVERTED QTY-										8,656	19,744.60	2.281	5,159.23	26.13
SUB 09 CODE 35-09-13-1-02 DRI PAK 4 C F														
4	017	020	542	654	08176		DERMODY FOLTZ & PRAY INC	33059	4/08/1	577	839.55	1.450	97.27	11.59
4	017	020	542	654	08176		DERMODY FOLTZ & PRAY INC	33112	4/19/1	600	870.00	1.450	100.80	11.59
4	017	020	542	654	08176		DERMODY FOLTZ & PRAY INC	33129	4/20/1	600	870.00	1.450	100.80	11.59
PRODUCT TOTAL										1,777	2,579.55	1.450	298.87	11.59
BUDGET SUB TOTAL-CONVERTED QTY-										1,777	2,579.55	1.450	298.87	11.59
SUB 10 CODE 01-10-03-9-00 FOIL FACED MED														
1	001	006	541	654	18252		MASONRY SUPPLY RESERVE	33041	4/05/1	16,000	649.60	.041	89.60	13.79
1	001	006	541	654	18252		MASONRY SUPPLY RESERVE	33041	4/05/1	1,962	79.66	.041	10.99	13.80
PRODUCT TOTAL										17,962	729.26	.041	100.59	13.79
SUB 10 CODE 01-10-04-9-00 FOIL FACED FT														
6	015	020	995	654	07625		CURTIS SWENOR	33031	4/02/1	400	20.00	.050	1.60	8.00
1	001	006	541	654	18252		MASONRY SUPPLY RESERVE	33041	4/05/1	1,226	64.13	.052	7.73	12.05
1	001	006	541	654	18252		MASONRY SUPPLY RESERVE	33041	4/05/1	10,000	523.10	.052	63.10	12.06
6	017	020	995	654	35009		CASH SALE	33116	4/20/1	400	20.00	.050	1.60	8.00
PRODUCT TOTAL										12,026	627.23	.052	74.03	11.80
SUB 10 CODE 01-10-09-9-00 KRAFT BLANKET FT														
6	017	020	995	654	35009		CASH SALE	33002	4/02/1	2,800	141.40	.051	15.40	
6	017	020	995	654	35009		CASH SALE	33028	4/02/1	2,800	129.78	.046	3.78	2.91
PRODUCT TOTAL										0	11.62		11.62	100.00
BUDGET SUB TOTAL-CONVERTED QTY-										29,988	1,344.87	.045	163.00	12.12
SUB 01 CODE 12-12-01-1-01 TERRA-LITE 8 CF														
1	003	020	955	720	00511		AGWAY INC	33064	4/13/1	60	126.00	2.100	37.20	29.52
1	015	020	955	720	01277		AMHERST FARMERS SUPPLY	33065	4/13/1	10	22.00	2.200	7.20	32.73

ZSAL84
EASTHAMPTON
CUSTOMER

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ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O	CTY	STA	TER	DIS	CUST.	SUB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
							SUB 05 CODE 10-05-02-4-11							
							KENMORE FIREBASE							
5	003	006	999	720	25773		SEARS ROEBUCK & CO	33009	4/01/71	10	48.00	4.800	25.61	53.35
5	011	006	999	720	25773		SEARS ROEBUCK & CO	33010	4/01/71	10	48.00	4.800	25.61	53.35
5	021	020	999	720	25773		SEARS ROEBUCK & CO	33021	4/01/71	10	48.00	4.800	25.61	53.35
5	003	038	999	720	25773		SEARS ROEBUCK & CO	33045	4/05/71	10	48.00	4.800	25.61	53.35
5	009	006	999	720	25773		SEARS ROEBUCK & CO	33076	4/13/71	10	48.00	4.800	25.61	53.35
							PRODUCT TOTAL			50	240.00	4.800	128.05	53.35
							BUDGET SUB TOTAL-CONVERTED QTY-			60	296.00	4.933	148.23	50.08
							SUB 06 CODE 12-07-15-1-04							
							SKIM-O-LITE 3 CU FT							
3	017	020	995	654	99005		DEWY & ALMY CHEMICAL	33118	4/20/71	200	144.00	.720	.10-	.07-
							PRODUCT TOTAL			200	144.00	.720	.10-	.07-
							SUB 06 CODE 12-07-17-1-02							
							POOL CUSHION 4 CF							
1	003	006	955	720	21229		NORTH AMERICAN MARKETING	33043	4/05/71	400	700.00	1.750	331.60	47.37
1	003	006	955	720	21229		NORTH AMERICAN MARKETING	33044	4/05/71	200	350.00	1.750	165.80	47.37
							PRODUCT TOTAL			600	1,050.00	1.750	497.40	47.37
							SUB 06 CODE 23-07-01-1-02							
							INDUSTRIAL FILL 4 CF							
3	025	020	542	654	29050		SPLY OFFICERS DEPOT-BLDG	33024	4/01/71	10	25.00	2.500	15.23	60.92
1	025	020	542	654	29050		SPLY OFFICERS DEPOT-BLDG	33078	4/13/71	20	50.00	2.500	30.46	60.92
							PRODUCT TOTAL			30	75.00	2.500	45.69	60.92
							BUDGET SUB TOTAL-CONVERTED QTY-			780	1,269.00	1.627	542.99	42.79
							SUB 07 CODE 41-06-01-1-19							
							MONO-KOTE 50 LB							
4	025	020	542	654	03808		J N BOYLE & SON	33115	4/20/71	600	1,440.00	2.400	429.00	29.79
1	061	031	523	652	11308		GLENBORD PLASTERING CO	31388	4/20/71	600	1,320.00	2.200	309.00	23.41
4	061	031	523	652	11308		GLENBORD PLASTERING CO	31389	4/20/71	600	1,320.00	2.200	309.00	23.41
4	083	031	533	653	15053		JET-A-COUSTICS	32104	4/16/71	583	1,340.90	2.300	358.54	26.74
4	083	031	533	653	15053		JET-A-COUSTICS	32130	4/20/71	650	1,495.00	2.300	399.75	26.74
4	003	006	541	654	15053		JET-A-COUSTICS	33008	4/01/71	650	1,430.00	2.200	334.75	23.41
4	003	006	541	654	15053		JET-A-COUSTICS	33036	4/05/71	210	462.00	2.200	108.15	23.41
4	003	006	541	654	15053		JET-A-COUSTICS	33054	4/07/71	190	418.00	2.200	97.85	23.41
4	003	006	541	654	15053		JET-A-COUSTICS	33100	4/19/71	200	440.00	2.200	103.00	23.41
4	061	031	523	652	17977		MARIO & DI BONA PLAST CO	31063	4/02/71	600	1,380.00	2.300	369.00	26.74
1	001	006	541	654	18252		MASONRY SUPPLY RESERVE	33074	4/13/71	5	12.50	2.500	4.07	32.56
4	061	031	523	652	19264		METROPOLITAN SPRAY	31062	4/02/71	600	1,260.00	2.100	249.00	19.76
4	061	031	523	652	19264		METROPOLITAN SPRAY	31291	4/19/71	590	1,239.00	2.100	244.85	19.76
1	027	020	542	654	23292		J F PRUNIER & SONS	33005	4/01/71	8	19.20	2.400	5.72	29.79

ZSAL84
EASTHAMPTON 654
INTRA DIVISIONAL AT STD

ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O	CTY	STA	TER	DIS	CUST.	SUB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
6	033	019	999	656	00000		SUB 07 CODE 41-06-01-1-19	MONO-KOTE 50 LB	33083 4/13/1	1,200	.00	.000	2,022.00-	
								PRODUCT TOTAL		1,200	.00	.000	2,022.00-	
							BUDGET SUB TOTAL-CONVERTED QTY-			1,200	.00	.000	2,022.00-	
							INTRA DIVISIONAL AT STD TYPE TOTAL				.00		2,022.00-	
							PLANT TOTAL				60,511.25		14,182.10	23.44

ZSAL84
HIGH POINT
CUSTOMER

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ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

Q	CTY	STA	TER	DIS	CUST.	SUB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN
	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
4	081	032	553	655	03607		BONITZ INSULATION CO	40301	4/16/1	40	100.00	2.500	21.88	21.88
4	059	032	553	655	17832		JACK R MANESS COMPANY	40093	4/01/1	24	60.00	2.500	13.13	21.88
PRODUCT TOTAL										104	260.00	2.500	56.89	21.88
BUDGET SUB TOTAL-CONVERTED QTY-										104	260.00	2.500	56.89	21.88
SUB 10 CODE 35-09-02-1-02 PERLITE PLASTER 4 CF														
2	063	032	553	655	03773		BOYCE SUPPLY CO	40192	4/08/1	50	66.50	1.330	4.20	6.32
2	031	045	552	655	04858		CAMPBELL-PAYNE INC	40066	4/01/1	150	199.50	1.330	12.60	6.32
2	031	045	552	655	04858		CAMPBELL-PAYNE INC	40186	4/07/1	522	965.70	1.850	315.29	32.65
2	067	045	552	655	14424		IDEAL LUMBER CORP	40082	4/01/1	100	138.00	1.380	13.40	9.71
4	119	032	553	655	15816		C W KIRKLAND CO	40133	4/02/1	150	199.50	1.330	12.60	6.32
4	057	032	553	655	17832		JACK R MANESS COMPANY	40094	4/01/1	30	42.90	1.430	5.52	12.87
2	001	032	553	655	20988		NEWLIN HARDWARE CO	40119	4/01/1	75	99.75	1.330	6.30	6.32
2	055	045	554	655	23574		RANHORNE & GRANGER INC	40172	4/05/1	250	332.50	1.330	21.00	6.32
2	119	032	553	655	30182		TUCKER-KIRBY CO	40110	4/01/1	50	66.50	1.330	4.20	6.32
2	119	032	553	655	30182		TUCKER-KIRBY CO	40130	4/02/1	100	133.00	1.330	8.40	6.32
2	167	032	553	655	30182		TUCKER-KIRBY CO	40201	4/09/1	575	764.75	1.330	48.30	6.32
PRODUCT TOTAL										2,052	3,008.60	1.466	451.81	15.02
BUDGET SUB TOTAL-CONVERTED QTY-										2,052	3,008.60	1.466	451.81	15.02
SUB 10 CODE 01-10-03-9-00 FOIL FACED MED														
6	151	032	553	655	22979		RICHARD POOLE	40099	4/01/1	1,962	102.02	.052	33.35	32.69
4	081	032	553	655	23462		R H INSULATION CO INC	40128	4/02/1	1,600	64.76	.041	8.96	13.79
4	081	032	553	655	23462		R H INSULATION CO INC	40286	4/16/1	2,880	116.93	.041	16.13	13.79
PRODUCT TOTAL										6,442	283.91	.044	58.44	20.58
SUB 10 CODE 01-10-04-9-00 FOIL FACED FT														
4	157	032	553	655	23304		H T PRYOR BLDG CONTRACTOR	40100	4/01/1	6,000	333.90	.056	57.90	17.34
4	081	032	553	655	23462		R H INSULATION CO INC	40101	4/01/1	307	16.06	.052	1.94	12.08
4	081	032	553	655	23462		R H INSULATION CO INC	40213	4/12/1	3,000	156.93	.052	18.93	12.06
6	081	032	553	655	35009		CASH SALE	40126	4/01/1	600	31.39	.052	3.79	12.07
PRODUCT TOTAL										9,907	538.28	.054	82.56	15.34
SUB 10 CODE 01-10-26-9-00 FOIL FACED BATT X-TRA														
2	081	032	553	655	27694		SOUTHLAND SUPPLY CO INC	40108	4/01/1	120	11.57	.096	1.37	11.84
2	057	032	553	655	32227		WILSON CARTER SUPPLY CO	40275	4/16/1	1,080	104.13	.096	12.33	11.84
PRODUCT TOTAL										1,200	115.70	.096	13.70	11.84

ZSALB4
HIGH POINT
CUSTOMER

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ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O	CTY	STA	TER	DIS	CUST.	SUB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
4	081	032	553	655	35009		CASH SALE	40334	4/19/1	100	155.00	1.550	63.20	40.77
4	193	032	553	655	35009		CASH SALE	40371	4/20/1	100	155.00	1.550	63.20	40.77
PRODUCT TOTAL										21,098	33,960.08	1.610	14,592.13	42.97
BUDGET SUB TOTAL-CONVERTED QTY-										21,098	33,960.08	1.610	14,592.13	42.97
SUB 05 CODE 10-05-01-4-11							BAR-B-SORB 10-2 LB							
1	128	045	953	720	30196		TURF & GARDEN	40177	4/05/1	50	235.00	4.700	130.55	55.55
PRODUCT TOTAL										50	235.00	4.700	130.55	55.55
SUB 05 CODE 10-05-02-4-11							KENMORE FIREBASE							
5	161	045	999	720	25773		SEARS ROEBUCK & CO	40106	4/01/1	10	48.00	4.800	26.91	56.06
PRODUCT TOTAL										10	48.00	4.800	26.91	56.06
SUB 05 CODE 10-05-06-4-11							KRESGE BAR-B-SORB 10-2 LB							
5	183	032	971	720	15780		KINGSFORD CO	40084	4/01/1	5	25.00	5.000	14.55	58.20
5	025	032	971	720	15780		KINGSFORD CO	40085	4/01/1	5	25.00	5.000	14.55	58.20
5	051	032	971	720	15780		KINGSFORD CO	40086	4/01/1	5	25.00	5.000	14.55	58.20
5	143	045	971	720	15780		KINGSFORD CO	40087	4/01/1	10	50.00	5.000	29.11	58.22
5	161	045	971	720	15780		KINGSFORD CO	40088	4/01/1	8	40.00	5.000	23.29	58.23
5	119	032	971	720	16020		S S KRESGE CO	40281	4/16/1	6	30.00	5.000	17.47	58.23
PRODUCT TOTAL										39	195.00	5.000	113.52	58.22
BUDGET SUB TOTAL-CONVERTED QTY-										74	478.00	5.085	270.98	56.69
SUB 06 CODE 12-07-01-1-02							INDUSTRIAL FILL 4 CF							
3	183	032	553	655	10007		FISHER SCIENTIFIC CO	40071	4/01/1	40	64.00	1.600	26.44	41.31
3	087	045	554	655	29713		A LYNN THOMAS CO INC	40337	4/19/1	317	437.46	1.300	139.80	31.96
3	081	032	553	655	35009		CASH SALE	40174	4/05/1	1	1.80	1.800	.86	47.78
PRODUCT TOTAL										358	503.26	1.406	167.10	33.20
SUB 06 CODE 23-07-01-1-02							INDUSTRIAL FILL 4 CF							
3	039	047	552	655	30346		MR LEW TROWBEIDGE	40370	4/20/1	700	1,120.00	1.600	521.50	46.56
PRODUCT TOTAL										700	1,120.00	1.600	521.50	46.56
BUDGET SUB TOTAL-CONVERTED QTY-										1,058	1,623.26	1.534	688.60	42.42
SUB 07 CODE 41-06-01-1-19							MONO-KOTE 50 LB							
4	081	032	553	655	03607		BONITZ INSULATION CO	40197	4/08/1	40	100.00	2.500	21.88	21.88

ZSAL84
HIGH POINT 655
INTRA DIVISIONAL AT STD

ZONOLITE MONTHLY BILLING REGISTER
-BY RECEIVING PLANT-

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O CTY STA TER PLT NO. NO. NO. NO.	SUB NO.	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	REC PLT COST	SHIP PLT COST	VARIANCE	
6 081 032 999 616	SUB 07	CODE 41-06-01-1-19	MONO-KOTE 50 LB	10539	4/05/1	700	.00	1,120.70	1,120.70-
		PRODUCT TOTAL			700	.00	1,120.70	1,120.70-	
		BUDGET SUB TOTAL				.00	1,120.70	1,120.70-	
T 081 032 999 675	SUB 04	CODE 02-17-09-6-65	PLAINBOARD REG DEALER/PK	23462	3/20/1	11,264	.00	508.68	508.68-
		PRODUCT TOTAL			11,264	.00	508.68	508.68-	
L 081 032 999 671	SUB 04	CODE 05-17-03-6-65	PLAINBOARD REG LOOSE	10538	4/06/1	10,000	.00	397.20	397.20-
		PRODUCT TOTAL			10,000	.00	397.20	397.20-	
L 081 032 999 671	SUB 04	CODE 05-17-09-6-65	PLAINBOARD REG DEALER/PK	10537	4/07/1	27,136	.00	1,138.90	1,138.90-
L 081 032 999 671				10538	4/06/1	12,800	.00	537.22	537.22-
		PRODUCT TOTAL			39,936	.00	1,676.12	1,676.12-	
L 081 032 999 671	SUB 04	CODE 05-17-18-6-65	PANELFOAM	10538	4/06/1	3,678	.00	223.00	223.00-
		PRODUCT TOTAL			3,678	.00	223.00	223.00-	
		BUDGET SUB TOTAL				.00	2,805.00	2,805.00-	
L 081 032 999 671	SUB 08	CODE 01-20-28-7-00	THERMO STUD	10538	4/06/1	5,152	.00	355.49	355.49-
		PRODUCT TOTAL			5,152	.00	355.49	355.49-	
		BUDGET SUB TOTAL				.00	355.49	355.49-	
		INTRA DIVISIONAL AT STD PLANT TOTAL				.00	4,281.19	4,281.19-	

ZSALR4
WASHINGTON 656
INTRA DIVISIONAL AT STD

ZONOLITE MONTHLY BILLING REGISTER
-BY RECEIVING PLANT-

ISSUE DATE 05/10/71
PERIOD ENDING APRIL 25, 1971

O	CITY	STA	TER	PLT	SUB	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	REC PLY COST	SHIP PLY COST	VARIANCE
6	033	019	999	652	SUB 06	CODE 23-07-03-1-02	EXPANDED NO 3-4 CF					
							31151	4/08/1	5	.00	4.61	4.61-
							PRODUCT TOTAL		5	.00	4.61	4.61-
6	033	019	999	652	SUB 06	CODE 24-07-04-1-02	EXPANDED NO 4-4 CF					
							31151	4/08/1	2	.00	1.84	1.84-
							PRODUCT TOTAL		2	.00	1.84	1.84-
							BUDGET SUB TOTAL			.00	6.45	6.45-
6	033	019	999	652	SUB 07	CODE 41-06-01-1-19	MONO-KOTE 50 LB					
							31084	4/02/1	500	.00	815.00	815.00-
							31086	4/02/1	500	.00	815.00	815.00-
							31103	4/03/1	500	.00	815.00	815.00-
							32046	4/05/1	1,200	.00	2,032.80	2,032.80-
							33083	4/13/1	1,200	.00	2,022.00	2,022.00-
							PRODUCT TOTAL		3,900	.00	6,499.80	6,499.80-
6	033	019	999	652	SUB 07	CODE 41-06-02-1-19	MONOKOTE MK-4 50LB					
							31151	4/08/1	594	.00	949.21	949.21-
							31210	4/13/1	504	.00	805.39	805.39-
							PRODUCT TOTAL		1,098	.00	1,754.60	1,754.60-
							BUDGET SUB TOTAL			.00	8,254.40	8,254.40-
6	033	019	999	721	SUB 01	CODE 12-12-01-4-08	TERRA-LITE 1/2 BU BALER					
							09051	4/05/1	450	.00	743.85	743.85-
							PRODUCT TOTAL		450	.00	743.85	743.85-
6	033	019	999	721	SUB 01	CODE 12-12-01-4-09	TERRA-LITE 4 QT					
							09051	4/05/1	100	.00	140.80	140.80-
							PRODUCT TOTAL		100	.00	140.80	140.80-
							BUDGET SUB TOTAL			.00	884.65	884.65-
6	033	019	999	652	SUB 02	CODE 35-12-05-1-02	HORT PERLITE 4 CF					
							31015	4/01/1	402	.00	474.36	474.36-
							PRODUCT TOTAL		402	.00	474.36	474.36-

ISSUE DATE 06/02/71
MAY 25, 1971

MONTHLY BILLING REGISTER

PERIOD ENDING

ISSUE DATE 06/02/71
MAY 25, 1971

STATION 1777 PRODUCT 1 CT 22-02-01-1-02 BUDGET CODE A002

6.015 020 000 656 00000

NO.	DATE	QUANTITY	SALES DOLLARS	AVRAGE SELL PR	GROSS MARGIN DOLLARS
31059	4/01/71	159	.00	.000	151.37-
PRODUCT TOTAL		159	.00	.000	151.37-

PLAIN CORN 1777 000 656 00000

6.011 031 000 656 00000

NO.	DATE	QUANTITY	SALES DOLLARS	AVRAGE SELL PR	GROSS MARGIN DOLLARS
31326	5/17/71	565	.00	.000	520.93-
PRODUCT TOTAL		565	.00	.000	520.93-

BUDGET TOTAL-CONVERTED QTY-

724 .00 .000 672.30-

PLANT 1777 000 656 00000

6.015 020 000 656 00000

NO.	DATE	QUANTITY	SALES DOLLARS	AVRAGE SELL PR	GROSS MARGIN DOLLARS
31193	5/10/71	300	.00	.000	276.30-
PRODUCT TOTAL		300	.00	.000	276.30-

BUDGET TOTAL-CONVERTED QTY-

300 .00 .000 276.30-

MORE 1777 000 656 00000

6.015 020 000 656 00000

NO.	DATE	QUANTITY	SALES DOLLARS	AVRAGE SELL PR	GROSS MARGIN DOLLARS
31193	5/10/71	274	.00	.000	446.62-
31193	5/10/71	300	.00	.000	489.00-
31275	5/14/71	500	.00	.000	815.00-
31326	5/17/71	600	.00	.000	978.00-
PRODUCT TOTAL		1,674	.00	.000	2,728.62-

BUDGET TOTAL-CONVERTED QTY-

300 .00 .000 276.30-

MORE 1777 000 656 00000

6.015 020 000 656 00000

NO.	DATE	QUANTITY	SALES DOLLARS	AVRAGE SELL PR	GROSS MARGIN DOLLARS
31369	5/20/71	461	.00	.000	736.68-
PRODUCT TOTAL		461	.00	.000	736.68-

BUDGET TOTAL-CONVERTED QTY-

461 .00 .000 736.68-

DRY-PAC 1777 000 656 00000

6.011 031 000 656 00000

NO.	DATE	QUANTITY	SALES DOLLARS	AVRAGE SELL PR	GROSS MARGIN DOLLARS
31189	5/10/71	600	.00	.000	631.80-
31190	5/10/71	582	.00	.000	612.85-
31192	5/10/71	576	.00	.000	606.53-
31276	5/14/71	416	.00	.000	438.05-
PRODUCT TOTAL		2,174	.00	.000	2,289.23-

BUDGET TOTAL-CONVERTED QTY-

2,174 .00 .000 2,289.23-

PLANT 1777 000 656 00000

6.011 031 000 656 00000

NO.	DATE	QUANTITY	SALES DOLLARS	AVRAGE SELL PR	GROSS MARGIN DOLLARS
31369	5/20/71	461	.00	.000	736.68-
PRODUCT TOTAL		461	.00	.000	736.68-

BUDGET TOTAL-CONVERTED QTY-

461 .00 .000 736.68-

25AL84

EASTHAMPTON
CUSTOMER

654

MONTHLY BILLING REGISTER

ISSUE DATE 06/02/71
PERIOD ENDING MAY 25, 1971

MONO-KITE	50 IN	CITY STA	TER DIS	CUST. SUB	CUSTOMER NAME	INV. NO.	INV. DATE	SALES QUANTITY	SALES DOLLARS	AVERAGE SELL PR	GROSS MARGIN DOLLARS	MARGIN %
4 021	031	533	652	41-06-01-1-19	T J HELL PLASTERING CO	32061	5/07/71	250	575.00	2.300	153.75	26.74
4 007	038	099	652	41-06-03-1-56	H CARR COMPANY	33084	5/12/71	225	540.00	2.400	160.87	29.79
4 061	031	523	652	41-06-03-1-56	CUDDETH HUEBNER LAMPARTER	31136	5/06/71	600	1,380.00	2.300	369.00	26.74
4 061	031	523	652	41-06-03-1-56	CUDDETH HUEBNER LAMPARTER	31349	5/19/71	600	1,380.00	2.300	369.00	26.74
4 005	020	542	652	41-06-03-1-56	DEKMOODY FOLTZ & PRAY INC	33153	5/20/71	600	960.00	2.400	286.00	29.79
1 119	031	525	652	41-06-03-1-56	GIAMBOI FIREPROOFING CO	31351	5/19/71	600	1,380.00	2.300	369.00	26.74
2 119	031	525	652	41-06-03-1-56	GIAMBOI FIREPROOFING CO	31352	5/19/71	600	1,380.00	2.300	369.00	26.74
4 061	031	523	652	41-06-03-1-56	GLENNBRO PLASTERING CO	31208	5/11/71	650	1,560.00	2.400	464.75	29.79
4 061	031	523	652	41-06-03-1-56	GLENNBRO PLASTERING CO	31407	5/20/71	600	1,320.00	2.200	309.00	23.41
4 061	031	523	652	41-06-03-1-56	GLENNBRO PLASTERING CO	31410	5/20/71	600	1,320.00	2.200	309.00	23.41
1 015	020	541	652	41-06-03-1-56	WARREN F HOOVES INC	33108	5/14/71	50	120.00	2.400	35.75	29.79
4 083	031	533	652	41-06-03-1-56	JET-A-COUSTICS	32096	5/11/71	650	1,495.00	2.300	399.75	26.74
4 001	031	533	652	41-06-03-1-56	JET-A-COUSTICS	32167	5/20/71	600	1,440.00	2.400	429.00	29.79
4 003	006	541	652	41-06-03-1-56	JET-A-COUSTICS	33015	5/01/71	100	220.00	2.200	51.50	23.41
4 001	006	541	652	41-06-03-1-56	JET-A-COUSTICS	33016	5/01/71	650	1,430.00	2.200	334.75	23.41
4 009	006	541	652	41-06-03-1-56	JET-A-COUSTICS	33111	5/14/71	250	600.00	2.400	178.75	29.79
4 001	006	541	652	41-06-03-1-56	JET-A-COUSTICS	33112	5/14/71	400	960.00	2.200	206.00	23.41
4 001	006	541	652	41-06-03-1-56	JET-A-COUSTICS	33156	5/20/71	600	1,320.00	2.200	309.00	23.41
4 061	031	523	652	41-06-03-1-56	MI TROPHELIAN SPLAY	31409	5/20/71	600	1,260.00	2.100	249.00	19.76
4 007	038	541	652	41-06-03-1-56	KALSHOR PLASTERING CO INC	33054	5/05/71	600	1,440.00	2.400	429.00	29.79
4 007	038	541	652	41-06-03-1-56	KALSHOR PLASTERING CO INC	33097	5/12/71	600	1,440.00	2.400	429.00	29.79
4 007	038	541	652	41-06-03-1-56	KALSHOR PLASTERING CO INC	33130	5/17/71	600	1,440.00	2.400	429.00	29.79
1 003	006	541	652	41-06-03-1-56	ROGER ST LAWRENCE	33113	5/14/71	60	144.00	2.400	42.90	29.79
4 003	006	541	652	41-06-03-1-56	ROGER ST LAWRENCE	33157	5/20/71	300	720.00	2.400	214.50	29.79
PRODUCT TOTAL								11,185	25,164.00	2.302	6,897.27	26.79
MONO-KITE #4 454 H				41-06-03-1-56	BUDGET CODE 0007							
4 025	020	542	652	41-06-03-1-56	SWEENEY PLASTERING CO	33074	5/10/71	300	720.00	2.400	213.30	29.63
PRODUCT TOTAL								300	720.00	2.400	213.30	29.63
BUDGET SUB TOTAL-CONVERTED QTY-								11,485	26,464.00	2.304	7,110.57	26.87
PERLITE PLASTER 4 CF				45-09-02-1-02	BUDGET CODE 0010							
2 017	020	542	652	45-09-02-1-02	A B C BUILDING SUPPLIES	33154	5/20/71	50	71.00	1.420	7.55	10.63
1 007	038	541	652	45-09-02-1-02	MANCHESTER & HUDSON CO	33092	5/12/71	600	822.00	1.370	60.60	7.37
PRODUCT TOTAL								650	893.00	1.374	68.15	7.63
BUDGET SUB TOTAL-CONVERTED QTY-								650	893.00	1.374	68.15	7.63
FOIL FACED MFD				01-10-03-9-90	BUDGET CODE 0910							
6 017	020	015	652	01-10-03-9-90	CONST PRD DIV BLDG PRD	33086	5/12/71	1,920	70.33	.037	3.13	4.45
PRODUCT TOTAL								1,920	70.33	.037	3.13	4.45

ZSALH4
MIDEXTR
CUSTOMER

ZONOLITE MONTHLY BILLING REGISTER

ISSUE DATE 06/02/71
PERIOD ENDING MAY 25, 1971

Q	CTY	STA	FLD	DIST	CUST.	SUB	CUSTOMER NAME	INV.	INV.	SALES	SALES	AVERAGE	GROSS MARGIN	MARGIN
NO.	NO.	NO.	NO.	NO.	NO.	NO.		NO.	DATE	QUANTITY	DOLLARS	SELL PR	DOLLARS	%
2	001	008	561	656	18759		JIM LERTORA INC	40308	5/18/71	20	56.00	2.800	13.98	24.96
4	059	045	561	656	20703		NATIONAL APPLICATORS	40196	5/10/71	600	1,410.00	2.350	149.40	10.60
4	059	045	561	656	20703		NATIONAL APPLICATORS	40282	5/17/71	600	1,410.00	2.350	149.40	10.60
4	059	045	561	656	20703		NATIONAL APPLICATORS	40367	5/20/71	600	1,410.00	2.350	149.40	10.60
4	007	019	561	656	20712		NATE FLOORS & CEILINGS	40283	5/17/71	40	96.00	2.400	11.96	12.46
2	059	045	561	656	27891		SPRAY COATINGS INC	40368	5/20/71	40	96.00	2.400	11.96	12.46
4	001	008	561	656	35009		CASH SALE	40169	5/10/71	4	10.40	2.600	2.00	19.23
2	001	019	561	656	35009		CASH SALE	40300	5/18/71	35	98.00	2.800	24.46	24.96

PRODUCT TOTAL 3,223 7,485.16 2.322 713.63 9.53

MIDEXTR PR 4 5000 41-06-02-1-19 BUDGET CODE 8027

4	007	019	561	656	19827		LEOYD E MITCHELL	40085	5/20/71	600	1,560.00	2.600	388.20	24.88
4	007	019	561	656	19827		LEOYD E MITCHELL	40315	5/19/71	600	1,560.00	2.600	388.20	24.88

PRODUCT TOTAL 1,200 3,120.00 2.600 776.40 24.88

BUDGET SUB TOTAL-CONVERTED QTY- 4,423 10,605.16 2.398 1,490.03 14.05

PERLITE CONCRETE 4 CI 35-09-01-1-02 BUDGET CODE C009

4	007	045	556	655	09553		J B EURELL CO OF VIRGINIA	40142	5/20/71	600	750.00	1.250	136.20	18.16
4	007	045	556	655	09553		J B EURELL CO OF VIRGINIA	40143	5/20/71	600	750.00	1.250	136.20	18.16
4	007	045	556	655	09553		J B EURELL CO OF VIRGINIA	40144	5/20/71	600	750.00	1.250	136.20	18.16
4	007	045	556	655	09553		J B EURELL CO OF VIRGINIA	40145	5/20/71	600	750.00	1.250	136.20	18.16
4	007	045	556	655	09553		J B EURELL CO OF VIRGINIA	40165	5/20/71	600	750.00	1.250	136.20	18.16
4	007	019	561	656	35009		CASH SALE	40170	5/10/71	10	15.50	1.550	5.27	34.00

PRODUCT TOTAL 3,010 3,765.50 1.251 686.27 18.23

BUDGET SUB TOTAL-CONVERTED QTY- 3,010 3,765.50 1.251 686.27 18.23

PERLITE PLASTER 4 CI 35-09-02-1-02 BUDGET CODE C010

1	005	019	561	656	03024		MIDDLE PURCHASING CO	40001	5/20/71	475-	650.75-	1.370	171.95-	
1	005	019	561	656	03024		MIDDLE PURCHASING CO	40148	5/20/71	475	579.50	1.220	100.70	17.38
2	001	008	561	656	09058		ROCKINGTON BLD SUPPLY	40276	5/17/71	320	422.40	1.320	99.84	23.64
2	003	019	561	656	15156		J F JOHNSON LUMBER CO	40020	5/01/71	250	330.00	1.320	78.00	23.64
2	059	045	561	656	27891		SPRAY COATINGS INC	40368	5/20/71	20	27.00	1.350	6.84	25.33
6	027	019	561	656	22010		W P GRACE & CO	40374	5/20/71	1	1.35	1.350	.34	25.19

PRODUCT TOTAL 591 709.50 1.201 113.77 16.04

BUDGET SUB TOTAL-CONVERTED QTY- 591 709.50 1.201 113.77 16.04

TERRA-LITE 6 CI 12-12-01-1-01 BUDGET CODE F001

1	001	008	253	720	13542		F W BOIGIANO & CO	40060	5/23/71	40	80.00	2.000	17.56	21.95
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MONTHLY BILLING REGISTER - BY RECEIVING PLANT -

[illegible]

ZSAL84
PITTSBURG 641
INTRA DIVISIONAL AT STD

ZONOLITE MONTHLY BILLING REGISTER
-BY RECEIVING PLANT-

CITY STATE PLT	SUB	CUSTOMER NAME	INV. NO.	INV. DATE
NO. NO. NO. NO.	NO.			
MORO-KOTE PK-4	41-C6-C2-1-19	BUDGET CODE B007	32098	6/15/1
6 073 037 999 653				
			PRODUCT TOTAL	
			BUDGET SUB TOTAL	
PERLITE CONCRETE 4 CF	35-09-C1-1-02	BUDGET CODE C009	40028	6/01/1
6 073 037 999 656				
			PRODUCT TOTAL	
			BUDGET SUB TOTAL	
HORT PERLITE 4 CF	35-12-C5-1-02	BUDGET CODE F002	24158	6/14/1
6 073 037 999 642			40027	6/01/1
6 073 037 999 656				
			PRODUCT TOTAL	
			BUDGET SUB TOTAL	
INTRA DIVISIONAL AT STD P				

ISSUE DATE 07/07/71
 PERIOD ENDING JUNE 25, 1971

SALES QUANTITY	REC PLT COST	SHIP PLT COST	VARIANCE
404	.00	694.07	694.07-
<u>404</u>	.00	694.07	694.07-
	.00	694.07	694.07-
200	.00	204.60	204.60-
<u>200</u>	.00	204.60	204.60-
	.00	204.60	204.60-
460	.00	540.50	540.50-
100	.00	123.90	123.90-
560	.00	664.40	664.40-
	.00	664.40	664.40-
GRAND TOTAL	.00	1,563.07	1,563.07-