

SENT TO PINS 1, 9 and 11

LEAD INDUSTRIES ASSOCIATION

60 EAST 42ND STREET

NEW YORK 17, N. Y.

April 3, 1959

SUBJECT: SOLDERING MANUAL

To Members of the Lead Industries Associations

On October 21, 1958, we notified all members of the Lead Industries Association that the American Welding Society had advised us that they were in a position to offer L.I.A. members copies of the "Soldering Manual" in quantity at a considerable saving. Their stipulation was however that the combined quantity required by our members should be at least several thousand.

Unfortunately, the total number requested by our members does not approach the necessary quantity and we will therefore be unable to take advantage of their original offer which was approximately \$2.00 per copy.

In place of the original quotation, the American Welding Society has now offered us the following special discounts:

From 500 to 999 copies ——— 33-1/3% off the list price of \$5.00
For 1,000 or more copies ——— 40% off the list price of \$5.00

The total number of firm orders received as a result of the original quotation is less than 500 copies. However, there were several companies interested in quantities that would raise our requirements above 500 copies. It is hoped that these companies will commit themselves now that a firm price has been established. A typewritten notation indicating the quantity ordered or intention to order by your company is affixed to the bottom of this page. Please reconfirm at the new price or make your intent to order a firm order. No such notation will appear on those letters to members who have not yet ordered copies. In the latter case, if you now desire copies, please let us know as soon as possible.

As you know, the "Soldering Manual" was prepared by L.I.A.'s Solder Committee with the cooperation of the Bracing and Soldering Committee of the American Welding Society. The Society has notified us that the "Manual" will be available some time in May.

Sincerely yours,

John L. Ziegler
Secretary

