

From: Lorraine Twerdok [Twerdokl@api.org]

Sent: Friday, December 19, 2003 11:42 AM

To: Benzene consort comm (E-mail); Benzene OC listserve (E-mail); Benzene consort tech (E-mail)

Subject: BHRC - Doing business in China - some first-hand advise from API "Quality" program

To All Committee Members:

Am passing along an email from an API employee that has experience with working in China. This reinforces Rich Iron's approach in emphasizing the mutual benefit and cooperation for the SHS.

Trust this is useful,

Lorraine

-----Original Message-----

From: Chip Evans

Sent: Friday, December 19, 2003 11:42 AM

To: Lorraine Twerdok

Cc: Susan Hahn; Kevin Ferrick

Subject: China Benezene

Dear Lorraine,

I understand that you may be dealing with the Chinese media in the near future regarding China Benezene. Because I have spent quite a bit of time in China, Kevin and Susan suggested that I forward any advice. While I have not had alot of direct experience working with the media, I can talk to the interests of Chinese business, bureaucrats and the people. So, here a couple of comments that may be helpful. This is background info only.

The Chinese are used to foreign companies working in China. The sight of westerners does not impress nearly as much as they did 5 years ago. We are no longer novelties.

It is common to observe Westerners speaking/acting condescendingly to the Chinese, even in business meetings, as if they were there as the saviour to China's ills. Most of the time, Westerners are oblivious that they are behaving this way. However, the Chinese do pick up on this, and it fuels an historical resentment/mistrust of foreigners. The Chinese must be addressed on equal terms.

The concept of mutual benefit and cooperation is paramount. Getting this across to the press, would be advantageous.

Finally, as part of joining the developed world, the Chinese want to receive as many international accreditation/associations as possible. I quite often encounter companies that have basically gone 'logo hunting' in an effort to gain recognition/certification, etc. So, reinforcing the international aspect of the cooperation will help to make the local organization appear much more official, creditable. Be ready to list of the supporting international organizations for your activity.

The press will misquote you; it is a certainty. If there are glaring errors, make the effort to have them corrected. Let the 'small' errors pass.

Get the name card (business card) of the interviewer. This will come in handy later if a retraction is necessary or if you have something new to say. New agreements between Western companies and Chinese companies are reported every day, especially in Shanghai. Sometimes it is difficult to get your story reported. The personal contact will help.

I hope this was helpful. If you have any questions/comments, please advise. By the way, I am scheduling a trip to Beijing and Shanghai in March.

Best regards,

Chip Evans

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SHELL-MCCLURG-067611

From: Bruce Jarnot [jarnotb@api.org]
Sent: Thursday, February 09, 2006 7:28 AM
To: benzconsort-tc@listserve.api.org
Cc: benzconsort-cc@listserve.api.org; benzconsort-oc@listserve.api.org
Subject: BHRC-TC... New SHS manuscript accepted for publication

Importance: High
BHRC Technical Committee –

Dr. Irons reports that another original research paper has been accepted for publication, and that he will forward a pre-print copy and publication dates as soon as they are available:

Bao L., Wang X., Ryder J., Ji M., Chen Y., Chen H., Sun H., Yang Y., Du X., Kerzic P., Gross SA., Yao L., Lv L., Fu H., Lin G., Irons RD. (2006) **Prospective study of 174 de novo acute myelogenous leukemias according to the WHO classification: subtypes, cytogenetic features and FLT3 mutations.** *Eur J Haematol*, In Press.

Best Regards - Bruce.

**Shanghai Health Study
Publications Published or In Press
November, 2006**

Bao, L., Wang, X., Ryder, J., Ji, M., Chen, Y., Chen, H., Sun, H., Yang, Y., Du, X., Kerzic, P., Gross, SA., Yao, L., Lv, L., Fu, H., Lin, G., Irons, RD. (2006) "Prospective study of 174 de novo acute myelogenous leukemias according to the WHO classification: subtypes, cytogenetic features and FLT3 mutations." *Eur J Haematol.* 77: 35-45.

Irons, R.D., Wang, X.-Q., Gross, S.A., Bao, L., Ryder, J., Chen, Y., Chen, H., Sun, H., Zhou, J., Ji, M., Du, X., Fu, H. and Lin, G. (2006) "Prevalence of MDS subtypes in Shanghai, China: A comparison of the World Health Organization and French American British Classifications." *Leukemia Research*, 30: 769-775.

Irons, R.D., Lv, L., Gross, S.A., Ye, X., Bao, L., Wang, X.-Q., Ryder, J., Armstrong, T.W., Zhou, Y., Miao, L., Le, A.T., Kerzic, P.J., Ni, W. and Fu, H. (2005) "Chronic exposure to benzene results in a unique form of dysplasia." *Leukemia Research*, 29(12): 1371-1380.

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Irons, RD, Ye, XB, Bao, L., Wang, XQ, Ryder, J., Armstrong, T, Zhou, Y, Miao, LZ, Gross, SA and Fu, H. (2005) "Benzene Poisoning in Shanghai, China: Preliminary Findings." Munich, Germany, October 11, 2004.

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Wang L, Zhou Y, Liang Y, Wong O, Armstrong T, Schnatter AR, Wu Q, Fang J, Ye X, Fu H and Irons RD. (2006) "Benzene exposure in the shoemaking industry in China, a literature survey, 1978-2004." *Regulatory Toxicology and Pharmacology*, Nov; 46(2): 149-56.

Hu, Xi-chun, Wang, Xiao-qin, Bao, Li-ming, Shui, Re-hong, Zhu Xiong-zheng, Irons R.D., Fu, Hua, Chen, Yan, Chen, Hui, Guo, Hai-yan, Zhao, Xin-min, Yang, Xin-miao, Li, Jin (2006) "Cytogenetic and interphase FISH studies in the diagnosis of malignant lymphomas." *Chinese Journal of Oncology*, In Press.

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Irons RD, Wang X-Q, Gross SA, Bao L, Ryder J, Chen Y, Chen H, Sun H, Zhou J, Ji M, Du X, Fu H and Lin G. (2006) "Prevalence of MDS subtypes in Shanghai, China: A comparison of the World Health Organization and French American British Classifications." *Leukemia Research*, 30: 769-775.

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