REPRODUCED AT THE NATIONAL ARCHIVES

SOUTH SAN FRANCISC

ame: Premier Implement & Truck Enamel
f: Implement Paint
Vermilion
Number: 4682
Quality: First

| PIGMENT: 8.3 % | Lbs. | Yield In Gals. | Unit Cost | TOTAL COST |
|---|---|---|---|---|
| RP-410 Para Toner Paste (61% Varnish) | 172 | 19.35 | .364 Lb. | $62.61 |
| VEHICLE: 91.7 % | | | | |
| V-233 Mixing Varnish | 572 | 74 | 1.11 Gal. | 82.14 |
| V-257 Drier | 29.7 | 4 | .61 " | 2.44 |
| 3026 Mineral Spirits | 34.1 | 5 | .095 " | .48 |
| | | | | $147.67 |
| Calculated Yield | 807.8 | 102.35 | | |
| Manufacturing Loss 2.3% | | 2.35 | | |
| Actual Yield | | 100 | | |

COST ANALYSIS:

| | |
|---|---|
| Material Cost per Gallon (Total Cost divided by actual yield) | 1.48 |
| Direct Labor Cost per Gallon | .041 |
| Factory Overhead per Gallon | .109 |
| Bulk Cost per Gallon | 1.63 |
| Complete Package Cost per Gallon (Container plus Filling Expense) | .25 |
| Factory Cost in Package per Gallon | 1.88 |

PRICES:

| | | |
|---|---|---|
| (A) | To a Company owned or controlled outlet | 2.17 |
| (B) | To an independent wholesaler | 2.41* |
| (C) | By Company owned or controlled outlet to retail customer | 2.80 |
| (D) | To an independent retailer (Dealer) | 2.93* |
| (E) | To other (specify) | 3.01* |
| | | 3.15** |

* - Small Commercial buyer.
** - Large Commercial buyer.

N 5184

OPA 16391