

✓ Pat Donahue



file

PLAINTIFF'S EXHIBIT

BIR-875

REPLY TO: EAST WALPOLE, MA 02032
TEL: 617-668-2500

July 16, 1981

Mr. H. Leo Flanagan
ONTOP Manager
NM&G Research & Development
1730 M Street Northwest
Suite 811
Washington, D. C.

Dear Mr. Flanagan:

Reference is made to your letter dated March 4, 1981.

I am sending by United Parcel Service a carton containing two samples of each of the following BIRD roofing materials including four thicknesses of fiberboard insulation used in BUR systems.

#15 Asphalt saturated organic felt

#15 Asphalt saturated perforated organic felt

#30 Asphalt saturated organic felt

Neponset Cap Sheet

Coated Felt

Bonded Base Sheet

Asbestos reinforced flashing

#15 Asphalt saturated asbestos felt

Fiberboard roof insulation in 1/2", 1", and 2" thicknesses

I have enclosed a fact sheet on Bird's fiberboard roof insulation.

CORPORATE HEADQUARTERS: EAST WALPOLE, MA • MILLS: EAST WALPOLE, MA • NORWOOD, MA •
PHILLIPSDALE, RI • CHICAGO, IL • SHREVEPORT, LA • CHARLESTON, SC • PERTH AMBOY, NJ • SAN MATEO, CA • BARDSTOWN, KY •
LAWRENCE, MA • LEWISTON, ME • MARTINEZ, CA • WILMINGTON, CA • PORTLAND, OR • FRANKLIN, OH

BIRD 013430

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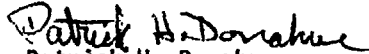
Mr. H. Leo Flanagan

July 16, 1981

We would be interested in being informed on the results of the survey.

If further information is needed on BIRD products, please let me know.

Very truly yours,


Patrick H. Donahue
Senior Engineer

PHD/ac

Attach.

cc: D. Suva
J. Arnold
F. Clark

BIRD 013431



To Lew Weimer
From the desk of

D. R. SUVA

Lew

Use your own judgement
& go ahead & participate to
the extent that you deem
Practical & possibly beneficial.
Presumably we'll receive
the results of their survey
because of our participation.

DRS



From the desk of
Len Weaver

3/12/81

Don

This was sent to my attention, presumably
from FK but with no covering note.

I'd just as soon do something here
if you wish, but, in view of Bird's
low profile in BUR, I'd rather have
your opinion.

Len



NM & G RESEARCH & DEVELOPMENT

1730 M Street Northwest
Suite 811
Washington, D.C. 20036
(202) 872-0991

4 March 1981

Bird & Son, Inc
Building Material Division
Stark Industrial Park
Charleston, South Carolina 29405

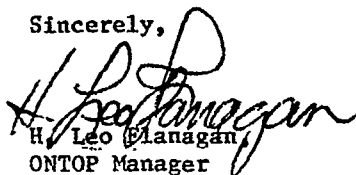
Gentlemen:

Our firm is in the Built-up Roof (BUR) survey business, operating as a franchise for Seaman Nuclear Corporation, Milwaukee, Wisconsin. We are in the process of setting up a laboratory for roof core sample drying and weighing, to determine moisture by weight and volume. As part of our plan, we are working on a display board which will contain samples of all known insulation and membrane materials.

I would be most grateful if your firm could furnish a small sample of the BUR materials which you handle, to enable us to achieve our goal, which is to educate our customers on characteristics and effectiveness of various insulation materials. We are also involved in Energy Audits, and provide information to our customers on the effectiveness of their existing roof insulation.

Again, I will state, that I will be most appreciative of whatever assistance your firm can provide to me at this time.

Sincerely,


H. Leo Flanagan
ONTOP Manager

HLF/bh