EXECUTIVE COMMITTEE MEETING

New York, N.Y. January 29,1943

A meeting of the Executive Committee of the Lead Industries Association was held on Friday, January 29, 1943, at 12:30 P.M. at the Down Town Association, New York, N.Y.

Present	Representing
Clinton H. Crane, Chairman	St. Joseph Lead Company
F. H. Brownell	American Smelting & Refining Co.
F. W. Rockwell	National Lead Company
F. F. Colcord	United States Smelting Refining & Mining Co. Inc.

Also

R. E. Dwyer	International Smelting & Refining Co.
Harold Rowe	National Lead Company
I. H. Cornell	St. Joseph Lead Company

F. E. Wormser, Secretary-Treasurer

The minutes of the previous meeting of January 15, 1943, were approved.

MEMBERSHIP STATUS

A letter from Goldsmith Bros. Smelting & Refining Company with reference to its membership subscription (Exhibit "A" attached) was discussed. The Committee unanimously agreed that it could not accept the suggested basis upon which Goldsmith Bros. proposed to raise subscriptions for the support of the Association from smelting and refining companies. The Committee noted that any member could determine in advance whether or not his operations had been profitable enough to continue membership and that, in the event they were unable financially to support the Association's activities, they might tender their resignation at any time. The Secretary was instructed to give Goldsmith Bros. Smelting & Refining Company the decision of the Committee, attached as Exhibit "A".

CONCENTRATION OF INDUSTRY

LIA02659

The Secretary related an oral request he had received from Mr. Vogelsang, Chief of the Tin-Lead Division of the War Production Board and his mining engineer, Clarence A. Wright, seeking the assistance of the Association in procuring information about the lead smelting and refining industry with a view to revealing opportunities for the concentration of the lead smelting and refining industry into fewer units to save manpower and supplies.

The Committee instructed the Secretary to communicate with the lead smelting and refining companies to obtain information about their operations with a bearing upon concentration possibilities for transmission to the War Production Board.

MINE PRODUCTION STATISTICS

A suggested form for reporting monthly mine production statistics, by mines, as requested by the War Production Board, was submitted by the Secretary and approved for circulation to the WPB and reporting companies.

EXTENSION OF DRAWBACK

The Secretary asked the advice of the Committee in the event a request of the Association for emergency relief from the provisions of section 313 (b) of the Tariff Act of 1930 to the Treasury Department were to be denied, and inquired as to whether or not it might be desirable to petition Congress for redress.

The Secretary was instructed to follow the wishes of the manufacturers, to ascertain the sentiment of allied industries, and to survey the possibilities of procuring relief through Congressional action.

REPRESENTATION ON PAINT, VARNISH AND LACQUER INDUSTRY ADVISORY COMMITTEE

The Chairman stated he had learned that the Paint, Varnish and Lacquer Industry Advisory Committee of the War Production Board was considering matters of deep moment to the white lead industry and that the composition of the Committee did not include any committeeman whose primary interest was in white lead.

The Secretary was requested to make formal application for an appointment of a suitable representative of the white lead industry on the Paint, Varnish and Lacquer Industry Advisory Committee.

BUDGET - 1943

The Chairman presented the results of the study that had been made to simplify the budget of the Lead Industries Association, as per Exhibit "B" attached. The report indicated that (1) subscriptions might be procured from the mining companies on an overall per ton basis and apportioned among the various funds, (2) a similar procedure was practical for smelting and refining, and (3) for manufacturing the problem was more difficult, as only a comparatively few manufacturing companies subscribed to all funds. The sense of the Committee was that, so far as possible, it was desirable each year to establish an overall budget which the various branches of the industry felt desirable to expend on the activities of the Association.

Meeting adjourned at 2:15 P.M.

Secretary

COPY

GOLDSMITH BROS.SMELTING & REFINING CO.
58 East Washington St.
Chicago

January 20, 1943

Mr. F.E.Wormser, Secretary
Lead Industries Association
420 Lexington Avenue
New York, N.Y.

Dear Mr. Wormser:

Your letter of January 18 is most unsatisfactory.

At a general annual meeting of the members of the Lead Industries Association in 1941 which the writer attended, you will recall that this very question was raised; and without dissent, it was voted and approved that our classification as secondary smelters would be half the rate of primary smelters; and it was on this basis that we were glad to continue to be classified as regular members instead of special members of the Lead Industries Association. Furthermore, you will recall the voluminous correspondence we had on this subject for several years, finally leading up to the settling of this question at this annual meeting.

It is needless for us to repeat what we have discussed and written at length in the past on this subject; but our feeling still remains that there is no reason why any independent, secondary smelters of lead should not be accorded a rate that is half that of the primary smelters, for all the reasons already given. Maybe a distinction should be drawn in the case of independent smelters who are not hooked up with a chain of secondary smelters in different parts of the country or have other lead manufacturing operations associated with their lead smelting operations either located in the same plant or some other plant under the same ownership, to draw added revenue from.

We think the committee's feeling of basing the question on similarity of operations, is wrong. After all, dues are not based on metallurgical similarity of operations but rather on the economic profit-margins and financial benefits derived. Everybody in the industry knows that over the past ten or twenty years, the profit-margins in buying battery plates and smelting antimonial lead have been the narrowest of any branch of the industry. And as a matter of fact, if we had not had our older established and profitable precious metal smelting and manufacturing operations in conjunction with our lead smelting, it is questionable whether we would be surviving today, because of the keen unprofitable battery lead competition. And incidendentally, we must give substantial support in the precious metal field; to the dental industry, jewelry industry and other allied associations.

For all these reasons, we hope that we can come under the regular dues of some secondary smelter group, as was voted at the aforesaid annual meeting, rather than have some special classification to cover our unusual combination of precious metal manufacturing and lead smelting operations.

Very truly yours,

GOLDSMITH BROS. S. & R. CO.

By M. S. Goldsmith

MSG: MD

P.S. On second thought, because we want to be fair to the Lead Industries Association as well as ourselves, we make this final suggestion, that our special operations be given this special consideration: If in any year our profits in our opinion, from our combined precious and base metal operations, warrant our paying the full primary smelter rate instead of a special half rate, we will pay the former.

If this plan is promptly approved, we are willing to pay the additional $287.50 for the year of 1942.

COPY

LEAD INDUSTRIES ASSOCIATION

420 Lexington Avenue

New York, N.Y.

January 18, 1943

Mr. M. S. Goldsmith
Goldsmith Bros. Smelting
& Refining Company
58 East Washington Street
Chicago, Illinois

Dear Mr. Goldsmith:

Our Executive Committee at its meeting on January 15 carefully considered the suggestion you made some time ago that secondary lead production be assessed at one-half the rate of primary lead production. The Committee feels that there is not sufficient distinction between the two operations to warrant changing the present very low rate of assessment for smelting and refining. Nor did the Committee feel that there is any especial circumstance connected with your own smelting operations in Chicago that warrants making an exception in your case. Naturally, the Committee wishes to treat every member alike.

I do hope, however, that you will recognize the validity of this point of view and will continue to favor us with your valued support and cooperation.

In the light of the Committee's decision, I am enclosing a statement which reflects your account with us for 1942.

With kindest regards,

Cordially yours,

F. E. WORMSER (SIGNED)

Secretary-Treasurer

LIA02664

N 656.02

LEAD INDUSTRIES ASSOCIATION
TOTAL SUBSCRIPTIONS RECEIVED IN 1942

ORDINARY FUND

Mining	Smelt.& Ref.	Manufacturers	Total	Percentage of Total Subscripti
$24,330.00 $.081 per ton (40.0%)	$12,047.50 $.02 per ton (19.0%)	$25,977.91 $.04 per ton (41.0%)	$63,355.41 (100.0%)	22.9%

PLUMBING PROMOTION FUND

Mining	Manufacturers	Total	
$11,687.00 $.0415 per ton (38.0%)	$19,143.85 $.404 per ton (62.0%)	$30,830.85 (100.0%)	11.2%

AGRICULTURAL SERVICE AND NATIONAL 4-H CLUB FUND

Mining	Manufacturers	Total	
$8,337.00 $.0296 per ton (33.1%)	$16,846.00 $.246 per ton (66.9%)	$25,183.00 (100.0%)	09.1%

WHITE LEAD PROMOTION FUND

Mining	Smelt. & Ref.	Manufacturers	Total	
$86,643.00 $.283 per ton (55.1%)	$7,765.00 $.014 per ton (4.9%)	$62,799.00 $.915 per ton (40.0%)	$157,207.00 (100.0%)	56.8%

RECAPITULATION OF ALL FUNDS

Mining	Smelt. & Ref.	Manufacturers	Total	
$131,997.00 $.423 per ton (47.7%)	$19,812.50 $.033 per ton (7.2%)	$124,766.76 $.193 per ton (45.1%)	$276,576.26 (100.0%)	100.0%

NOTE: In addition, $10,000 was received from the American Turpentine Farmers Association Cooperative and $1,840.90 from the Douglas Fir Plywood Association.

LEAD INDUSTRIES ASSOCIATION

SUPPLEMENTARY REPORT ON 1942 SUBSCRIPTIONS

SUBSCRIPTIONS OF MANUFACTURING MEMBERS TO ALL PROGRAMS

Mfg. Tonnage	1942 Rate Per Ton	Amount Received in 1942
368,626	$.265	$97,788.16

ORDINARY FUND, AGRICULTURAL SERVICE DIVISION AND WHITE LEAD PROMOTION PROGRAM

Mfg. Tonnage	1942 Rate Per Ton	Amount Received in 1942
14,712	$.703	$10,349.00

ORDINARY FUND AND METALLIC LEAD PRODUCTS DIVISION

Mfg. Tonnage	1942 Rate Per Ton	Amount Received in 1942
86,432	$.11	$ 9,507.69
Received from companies not reporting tonnage figures		875.00
		$10,382.69

ORDINARY FUND

Mfg. Tonnage	1942 Rate Per Ton	Amount Received in 1942
118,447	$.04	$3,971.91
Special, Associate and Minimum Subscribers to the Ordinary Fund		2,275.00
		$ 6,246.91

LIA02666

Note: Includes one new member charged for three-eighths of the year on full 1941 tonnage.

TOTAL AMOUNT RECEIVED FROM MANUFACTURERS $124,766.76