

OUTLINE OF HISTORY OF THE SHERWIN-WILLIAMS COMPANY

- 1866 - Henry A. Sherwin entered the paint business by joining in partnership with Truman Dunham under the name of Truman Dunham & Company, selling wholesale and retail paints, varnishes, oils, glass, painters supplies. Bought glass from Day Williams & Co., Kent, Ohio.
- 1870 - Truman Dunham partnership dissolved, Dunham taking oil business, leaving paint, etc., to Sherwin. Edward P. Williams sold out his share of the glass business and joined Sherwin in partnership under the name of Sherwin-Williams and Company. Sereno P. Fenn employed as bookkeeper.
- 1873 - Began manufacturing paints in Cleveland. First year production 450,000 lbs. of Oil Paste Paint.
- 1875 - Began manufacture of tin cans. Capacity, 1500 a day. Present capacity, Chicago Plant, now over 350,000 daily.
- 1876 - The printing of color cards and labels begun in our own plant.
- 1879 - Warehouse established in Chicago.
- 1880 - Began manufacture of SWP Outside House Paint. J. C. Beardslee employed.
- 1884 - Partnership dissolved and the Sherwin-Williams Company Incorporated July 18, 1884. Capital \$300,000.00.
- 1886 - Capital increased to \$400,000.00
- 1887 - Established New York Office. H. D. Whittlesey employed.
- 1888 - Began manufacture in Chicago under name Calumet Paint Company.
- 1889 - Opened branch in Boston, Capital, \$500,000.00
- 1890 - George A. Martin employed as Superintendent of Calumet Paint Co.
- 1891 - First retail store. The Atherton in Wooster, Mass.
- 1892 - Canadian Agency let to Walter H. Cottingham. The company sales passed the million dollar mark. Capital increased to \$750,000.
- 1894 - Walter H. Cottingham and Co. organized to manufacture S-W products in Montreal.
- 1895 - First use of the "Covers the Earth" design for roadway signs. Used as trade mark about 1900 displacing entirely the Chameleon trade mark which had been used prior to this time.
- 1896 - Established warehouse at Philadelphia. The Sherwin-Williams Company of Canada, Ltd. organized absorbing Walter H. Cottingham & Company.
- 1898 - A complete line of varnishes was manufactured and put on the market.

- 1899 - Began the manufacture of dry colors in Cleveland.
- 1900 - Paint and varnish factory constructed at Newark, N.J. Warehouse established at San Francisco.
- 1902 - Capital increased to \$2,500,000.00. Linseed Oil Mill erected at Cleveland.
- 1903 - Dry color, Insecticide plant erected in Chicago. Capital increased to \$3,500,000.00. Mr. Williams died.
- 1904 - Purchased mine at Magdalena, N.Mex, and Zinc Oxide Smelter at Joplin, Missouri.
- 1905 - Purchased business of Lewis Berger & Sons, Ltd., London, England.
- 1906 - Established smelter at Coffeyville, Kansas. Warehouse at Dallas.
- 1908 - Arthur W. Stendel employed.
- 1909 - Purchased additional land and erected White Lead Plant in Chicago. Mr. Sherwin became Chairman of the Board of Directors. Mr. Cottingham appointed President.
- 1910 - Purchased Detroit White Lead Works factory.
- 1912 - Purchased Lincoln Paint & Color Company, Lincoln, Nebraska.
- 1914 - Erected Chemical Products plant, Chicago, manufacturing Dyes, Intermediates, Coal Tar Products and Insecticides, because could no longer get supplies from Germany because of the war.
- 1916 - Mr. Sherwin died.
- 1917 - Adopted SW Products label. *Archived Martin Lucas To*
- 1919 - Purchased Hemingway plant, Bound Brook, New Jersey. Established paint plant at Oakland.
- 1920 - Purchased Acme White Lead and Color Company plant, Detroit.
- 1921 - Erected new Tin Can and Lacquer Plant at Chicago. Insecticide plant at Oakland.
- 1922 - Mr. Cottingham became Chair of the Board of Directors. G. A. Martin appointed President.
- 1926 - Purchased Lowe Brothers plant at Dayton, Ohio. Began manufacture of synthetic resins.
- 1930 - Purchased John Lucas Company, Philadelphia. Established paint and varnish plant in Havana, Cuba.

1931 - Established Lithopone Department, Coffeyville.

1935 - Allied Research Laboratory established at Chicago.

1936 - Large addition to plant at Dallas. Sulphate Wood Turpentine, Chicago; Synthetic Resin plant, Chicago. Consolidated manufacture of insecticides at Bound Brook.

1939 - Destablished Dehydrated Castor Oil in Cleveland.

1940 - Established plant at Buenos Aires, Argentine. Introduced Style Guide (revolutionary method of illustrating to the public the results of various paint finishes. G. A. Martin becomes Chairman of the Board of Directors and A. W. Stendel appointed President.

1941 - Dibutyl Phthalate Plant established in Chicago. Total sales \$142,146,226.85.
Capital: Preferred \$89,550,000.00
Common 20,000,000.00

1942 - Ken-Tone put on the market early in the year. New warehouse in Chicago.

1944 - Plant established at Sao Paulo, Brazil.

1945 - Lin-X, Clear gloss, Self-Polishing Wax made institutional products for general sales. Products of Pestroy, DDT, Weed-No-More. Construction of power house started at Chicago. Sales were 450 times as much as in the first year. Consolidated sales volume \$175,663,243.

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