

ETHYL GASOLINE CORPORATION

FACTURING AND TRAFFIC DEPARTMENT

MANAGER, MGR.
SUPERVISOR, ASST. MGR.
MANAGER, TRAFFIC MGR.

PLEASE ADDRESS REPLY
TO:- CHRYSLER BUILDING
405 LEXINGTON AVE., NEW YORK CITY

February 24, 1938

Mr. E. Hirsch, Technical Director,
Etablissements Kuhlmann,
11 Rue de la Baume,
Paris, France.

Dear Mr. Hirsch:

We understand from Mr. Devys that he is leaving for France next Wednesday, March 2. While Mr. Devys has done a splendid job of learning the details of construction and operation, we feel quite sure that his present visit with us has not been of sufficient duration to learn the operation fully enough to enable him to carry the whole load of training a complete operating and maintenance crew, without incurring some undue risk. view of the potentially hazardous nature of the operation, it is against our policy to operate with a crew other than that fully trained supervision.

With our large expansion program in the States, our own supervision is fully occupied and accordingly we shall not be able to give you as much supervision in starting up the plant at Paimboeuf as we should desire. We may be able to send two, or possibly three men to France for about six to eight weeks, but no more.

Inasmuch as it will soon be time for you to select the operating personnel for the Paimboeuf plant, we suggest that at this time you appoint two capable men who will eventually be Mr. Devys's operating assistants, and have them come to America as soon as possible. It would be our plan to keep them here for approximately two months, say March and April, to learn the operation thoroughly. Then, since we understand the plant will be sufficiently ready for us about May 15th, these men could return about May 1st with our own representatives and can assist our men in the organizing and training of the balance of the crew.

Furthermore, should anything happen to Mr. Devys by way of accident or sickness, you have no one you could count on as a suitable substitute who has had sufficient training. We would not be in a position to lend you substitutes. Accordingly, our whole plan might be seriously delayed.

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2/24/38

EXHIBIT C
K. J. GUESBITH, JAVALLIC NCH
V. B. SLOASH, VALI NCH
H. N. SCHVLESH, NCH

EXHIBIT C

MINING CORPORATION

Hirsch,

- 2 -

February 24, 1938

We have discussed this problem at a conference with Mr. Devys and the operations management, and undoubtedly you will also hear from Mr. Devys.

We trust you will appreciate our position in this matter and will cooperate by following our recommendation. We should be pleased to have your expression on this matter as soon as possible.

Very truly yours,

J. H. Schaefer

S:P

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