

Cyprus Industrial Minerals Company

CALL REPORT

SALESMAN

RWG w/HTM

ACCOMPANIED BY

DATE

6/2/76

TIME

one hour

INDUSTRY CODE

Z-1

COMPANY

ADDRESS

INDUSTRY

Colgate Palmolive Co., New York City, NY

PERSONNEL AND TITLES (X - INFLUENCES BUYING) (C - CALLED ON)

Margaret Lewis, P.A.

fm 6/24

OBJECTIVE:

Determine status of Olympic talc evaluation, if possible, and also introduce HTM.

SUMMARY:

Margaret has not obtained much information from the research center, other than our talc passes bacteriological testing with flying colors. She hopes we will get more information on Friday when we meet with them.

It seems, from Margaret's standpoint, that they have a valued supplier in WC&D and the Alabama talc they have been purchasing. She also gave us the runaround concerning consumer testing of our talc because it's a little bit different and whatever.

HTM impressed on Margaret that we are a very reliable source, the largest talc producer in the world, and would definitely be an asset to their company.

Nothing much more was accomplished here, but hopefully we will get more information on Friday.

ACTION REQUIRED:

Check with the research center on Friday, and if any information is needed by them, be sure to copy Margaret Lewis with any correspondence.

RWG/prf

rec'd 6/11/76

typed 6/14/76

P X D Ex. No.: 10
Deponent: H. MULRYAN
Date: 6/28/76
Shirley Q. Casilan, CSR No. 12361

FOLLOW-UP

PLAINTIFF'S
EXHIBIT
CAM-55

CYPRUS
CYP00000684