FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT#2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS
#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY
#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS
#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

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DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
03	05	G	528640 NILES CHEMICAL PAINT			1								1				
15	04	E	528793 NITRO DIV ALLIED CHEM DYE															
41	01	A	531670 NORTH COAST CHEMICAL CO IN			1			1									
28	02	A	539390 OHIO BRASS COMPANY	1														
28	01	A	540460 OHIO SOLVENTS & CHEM	49	33	71	6	11	5	7	11	6	7	12	2	6	6	
09	02	G	543738 ONONDAGO ELECTRONICS DIV															
10	19	G	544188 OPOTOW DENTAL CO			1									1			
08	05	G	547049 ORLEANS PT WORKS			1			1									
41	01	A	552372 PACIF RESIN & CHEM SEATTLE															
10	12	A	554823 PAN CHEMICAL CORP	1		1							1					
10	18	G	557177 PARAGON PT AND VARNISH COR															
15	02	G	562750 PECORA INC		5	1		1										
15	04	G	565090 PEMCO CORP															
15	03	A	567184 PENNSALT CHEM CHG HGT ILL	2	2	3									1	1	1	1
15	03	A	567186 PENN SALT MF DELAWARE OHIO	1	1													
15	03	A	567197 PENNSALT CHEM CORN HGTS PA	2	2													
15	03	A	567201 PENN SALT CALVERT CITY KY			1		1				1						
15	03	A	567213 PENNSALT CHEM COLLEGE PK	2	2	5	1	1		1			1		1		1	
29	04	E	571558 PERFECTION FINISHING	1														
10	16	A	572554 PERMACEL DIV JOHNSON & JOH															
10	14	A	573000 PERRY AUSTEN COMPANY	26	30	6	6											
23	02	A	576000 PHELAN FAUST PAINT M	13	12	8	5			1	2							
44	02	G	576381 PHIL OIL AND CHEM															
16	01	A	585347 PITTSBURGH PL GLASS PITTS	1														
16	01	A	585350 PITTS PLATE GLA PITTSBURG	22	20	15	1		1		2	3	3	1		2	2	
16	01	A	585351 PITTS PLATE GLA TORRANCE	1		1			1									
16	01	A	585390 PITTS PLATE GLA PORTLAND	1														
44	02	A	586840 PLAS-KEM CORP BURBANK															
07	03	A	586927 PLASTIC FILM CORP	1	5													
23	84	E	587114 PLASTICRAFT CO															
43	02	A	587152 PLASTOMERIC PRODUCTS CORP															
15	02	G	587400 PLUMB CHEM CO															
07	03	A	587700 PLYMOUTH RUBBER	1	2													
44	02	A	588930 POLY RESINS	1	2	2				1	1			1				
10	18	A	588934 POLYMER IND SPRINGDALE CON	49	50	27	10				9				2	1	4	1
44	05	G	588938 POLY FOAM COATINGS & CHEM			1				1								
15	02	A	588942 POLYMER CORP READING PA			1						1			1			
10	10	G	589701 POPE AND GRAY INC			1				1								
28	02	E	590382 H K PORTER CLEVE OHIO															

04 1040 280 Aroclor Dist 1254

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