

PLAINTIFF'S EXHIBIT

TEX-40

No.

M-580-14

STANDARD EXPENSES - 18  
PUGET SOUND PLANT  
YEAR 1969

WA-TEX 009009

WA-TEX009009

# INDUSTRIAL CHEMICALS DIVISION

Corporation

MORRIS TOWNSHIP CENTER • P.O. BOX 70 • MORRISTOWN, NEW JERSEY 07960  
TEL. (201) 538-8000

| PURCHASING HOUSTON |                  |     |     |
|--------------------|------------------|-----|-----|
| STM                | DWM              | JLV | TWK |
| WGT                | GVT              | ETR | LES |
| LHM                | JUL 31 1959      | WRD |     |
| CLC                | WBG              | WBG |     |
| GNV                | Texaco, Inc.     |     |     |
| MDM                | 1411 Rusk Avenue |     |     |
| Houston, Texas     |                  |     |     |

July 28, 1969

| RECEIVING DEPT.<br>H. S. C. OFFICE |  |
|------------------------------------|--|
| AUG 8 '69                          |  |
| VIC. PRES.                         |  |
| GEN. MGR.                          |  |
| ASST. GEN. MGR.                    |  |
| ASST. GEN. - PA                    |  |
| MGR. COST & M.A.                   |  |
| MGR. CR. & O. IS                   |  |
| MGR. LOFM                          |  |
| MGR. P.P. REL.                     |  |
| MGR. TC & RAWFC                    |  |
| MGR. - SINT.                       |  |
| MGR. PROJ. ES                      |  |
| MGR. PRODUCTION                    |  |

Attention: Mr. W. G. Taylor, Manager  
Purchasing Department

Gentlemen:

Re: Agreement No. 6304

Effective July 1, 1969 and continuing through September 30, 1969 the selling price of Sulfuric Acid purchased by you under subject agreement will be \$27.77 per net ton and the charge for conversion acid delivered under this agreement will be \$23.45 per net ton, both charges basis 100% H<sub>2</sub>SO<sub>4</sub>. These amounts have been determined in accordance with terms of agreement outlined in our letter of agreement dated September 19, 1966 as follows:

|                              | Selling Price<br>Virgin Acid | Conversion<br>Charge |
|------------------------------|------------------------------|----------------------|
| Base price                   | \$27.25                      | \$21.75              |
| Variation due to Labor Rate  | 1.70                         | 1.70                 |
| Variation due to Sulfur Cost | (1.18)                       | ---                  |
|                              | \$27.77                      | \$23.45              |

Enclosed is our affidavit showing the average wage and the cost of Sulfur at our Anacortes Works for the calendar quarter ended June 30, 1969 and our estimated decrease in sulfur cost for the third quarter, 1969.

Should you have any questions pertaining to this matter, please do not hesitate to call upon us for clarification.

ACCEPTED: TEXACO INC

Signed: W. G. TAYLOR  
W. G. TAYLOR, MANAGER  
PURCHASING DEPARTMENT  
JFH/plh

Very truly yours  
SIGNED COPY ON FILE  
IN PURCHASING DEPT.

James F. Hunter  
Customer & Vendor Acctg.

cc: Mr. E. M. Rogers, District Manager, Pacific Northwest Office  
Mr. L. Fisher, Product Manager, Executive Sales  
Mr. P. S. May, District Manager, Houston Office

WA-TEX 009010

WA-TEX009010

CERTIFICATE

I, C. F. O'Shea, Assistant to Division Comptroller of  
INDUSTRIAL CHEMICALS DIVISION, Allied Chemical Corporation,  
hereby certify that:

The applicable average wage of all employees (except  
construction employees) at Industrial Chemicals' Anacortes  
Works and the average delivered cost of Sulfur at said Works,  
for the calendar quarter ending June 30, 1969, were  
respectively:

Average wage per hour..... \$ 4.07

Cost of Sulfur, per gross ton..... \$44.06

Effective July 1, 1969, cost of Sulfur is estimated  
to decrease \$7.53 per gross ton, to per gross ton..... \$36.53

*C. F. O'Shea*

July 17, 1969

|                                  |                    |
|----------------------------------|--------------------|
| COPY PRESENTED from W. G. TAYLOR |                    |
| JMK                              |                    |
| TO                               | HP JTT C&S Listing |
| DATE                             | 8-6-69             |

WA-TEX 009011

WA-TEX009011

PSP  
Crude  
Rating  
File

10-21-69

FORM G-6 (2-69) 1400M

TEXACO

PSP Crude Ratings  
10-15-69

W.

R.

PSP Semi & Non-Var 10-15-69

22,726,000 per R-1211-F

23,018,000 per EDPM crg 244,571

10,245,625 11-2-66 00 BPY

ACM Card R-1735, 1<sup>st</sup> 6 Mos '69

Semi & Non-Var

Semi-Var = .2089 on 20,491,250

Non Var = .2299

use \$ .2089 x 20,491,250 BPY  
23,018,000 BPY

= .18596 bbl semi-var

use 1860

\$ 3,640,000 = Est Total OH  
for 9 months  
23,018,000 Jan 1 to Oct 31  
= 1581 Non-Var

1860  
3441 use the 10-20-69



|                                                         | Polymerization | Monomer | Hydrocarbon | Support |
|---------------------------------------------------------|----------------|---------|-------------|---------|
| ESTIMATED DIVISOR — Barrels                             | 299.25         | 111.200 |             |         |
| CAPACITY — Barrels                                      |                |         |             |         |
| Direct Variable Charges                                 |                |         |             |         |
| Fuel @ \$1.00                                           |                |         |             |         |
| Direct Fuel                                             | 154            | 11500   |             |         |
| Fuel in Steam, Power & Water                            |                |         |             |         |
| Fuel in Auxiliaries                                     |                |         |             |         |
| Total Fuel                                              | 154            | 11500   |             |         |
| Miscellaneous — Fuel Only (1)                           |                |         |             |         |
| Purchased Power                                         | 181.10         |         |             |         |
| Purchased Water                                         | 154.00         |         |             |         |
| Purchased Utilities in Auxiliaries                      |                |         |             |         |
| Chemicals                                               |                |         |             |         |
| Acid                                                    |                |         |             |         |
| Hydrogen Catalyst                                       |                |         |             |         |
| Other Catalyst                                          | 11.0           |         |             |         |
| Chemicals — Auxiliaries                                 |                |         |             |         |
| Other Chemicals                                         | 13.43          |         |             |         |
| Total Chemicals                                         | 11.52          |         |             |         |
| Royalties (Running Royalties)                           |                |         |             |         |
| TOTAL DIRECT VARIABLE CHARGES                           | 154            | 11500   |             |         |
| SEMI-VARIABLE CHARGES                                   |                |         |             |         |
| Operators — (ex T&I)                                    | 13.4           |         |             |         |
| Test and Inspection — Labor                             | 10.1           |         |             |         |
| Maintenance — Labor                                     | 13.4           |         |             |         |
| Test and Inspection — Contract Work                     | 10.1           |         |             |         |
| Maintenance — Contract Work                             | 13.4           |         |             |         |
| Test and Inspection — Material                          | 10.1           |         |             |         |
| Maintenance — Material                                  | 13.4           |         |             |         |
| Employee Benefits                                       | 10.1           |         |             |         |
| Indirect Plant — Labor                                  | 13.4           |         |             |         |
| Indirect Plant — Other                                  | 10.1           |         |             |         |
| SPM — Charges Other Than Fuel & Power, Utilities        | 13.4           |         |             |         |
| Auxiliaries — Other Than Fuel, Chemicals & Purch. Util. |                |         |             |         |
| Miscellaneous — Other                                   |                |         |             |         |
| Rentals and Royalties                                   |                |         |             |         |
| TOTAL SEMI-VARIABLE CHARGES                             | 13.4           |         |             |         |
| TOTAL VARIABLE CHARGES                                  | 154            | 11500   |             |         |
| NON-VARIABLE CHARGES                                    |                |         |             |         |
| Depreciation                                            |                |         |             |         |
| Insurance & Taxes Related to Investment                 |                |         |             |         |
| General Office and General Overhead                     |                |         |             |         |
| Auxiliaries (P&OH)                                      |                |         |             |         |
| Rentals and Royalties                                   |                |         |             |         |
| TOTAL NON-VARIABLE CHARGES                              |                |         |             |         |
| TOTAL EXPENSE                                           |                |         |             |         |

Notes: (1)

WA-TEX 009015

increase there by \$12,900  
 Revised Budget  
 201 350 vacation - A & S  
 2 145 165 grad total labor exhibit - dec by \$138,100  
 -2,346,515 Total  
 2,264,300 Plant Labor Revised Budget  
 86485 Actg Expenses  
 2,350,785

Original Budget Request  
 \$ 2,252,000 plant labor  
 81,910 actg  
 2,333,910  
 107  
 2,497,284 2nd request  
 2,346,511 from R-1211E

\$ 150,773 - R-1211 looks low by this amt.

\$ 151,000 should be prorated back to R-1211-Labor and vac & A & S

P S P

The units should be checked against the previous years report before completion & trying to assure a good report in 69 due to the basis of mid year budget & effect of strike, rather than original or approx 1969 budget.

WA-TEX 009017

TEXACO

Anacortes, Washington 98221, May 16, 1969

FORM R-1211-E  
ESTIMATED OPERATING EXPENSES  
YEAR 1969

AIR MAIL

PERSONAL AND  
CONFIDENTIAL

MEMORANDUM

Mr. J. R. Lemmer  
Houston, Texas 77052

We are submitting herewith Estimated Crude Refining Expenses, Form R-1211-E, Exhibits 1, 2, 3 and 4.

The activities shown on the attached statements are in agreement with those shown in the Mid-Year Budget Request, Form R-1259 as submitted, except Alky Acid has been reduced by \$52,892 and Material by \$18,453. No new equipment is to start up and none of the present equipment is to be shut down during the year.

The following is a breakdown of Expenses included under Miscellaneous Expense:

|                                          |              |                    |
|------------------------------------------|--------------|--------------------|
| FCCU - Credit for Steam                  | \$ (772,552) |                    |
| Sub-Total Direct Plant                   |              | \$ (772,552)       |
| Charge Steam Dept. for above item        | 772,552      |                    |
| Purchased Power                          | 289,215      |                    |
| Purchased Water                          | 121,931      |                    |
| Total SP&W                               |              | 1,183,698          |
| Vacation Pay                             | 176,400      | + 11,800 = 187,700 |
| A&S Benefits                             | 24,950       | 201,300            |
| Telephone                                | 10,330       | + 1600 = 126,550   |
| Telegraph                                | 2,120        |                    |
| Contributions & Donations                | 200          |                    |
| Memberships & Subscriptions              | 50           |                    |
| Postage                                  | 1,703        |                    |
| Traveling & Personal                     | 9,063        |                    |
| All Other Expenses                       | 22,268       |                    |
| Sales Dept. - Electrical Sign & Services | ( 4,400)     |                    |
| Marine Dept. Services                    | ( 3,544)     |                    |
| Rentals                                  | 16,020       |                    |
| Sub Total Indirect                       |              | 255,160 + 12,900   |
| Grand Total Miscellaneous Expense        |              | \$ 666,306         |

Included in Material Operating is an estimate of \$6,100 for Printing & Stationery and excluded from Material Operating is an estimate of \$2,100 for Hydrogen which has been included with Chemicals.

WA-TEX 009018

WA-TEX009018

Mr. J. R. Lemmer

- 2 -

5-15-69

Labor costs are based on the following manpower:

|                                             | <u>No. Men</u> | <u>Cost</u>         |
|---------------------------------------------|----------------|---------------------|
| Calendar Personnel & Other Staff            | 6              | 0                   |
| Construction & Outside Charges              | 4              | 26,200              |
| Plant Expense - Form R-1259                 | 261            | 2,346,515           |
| Total Labor                                 | <u>271</u>     | \$ <u>2,372,715</u> |
| Less: Vacation Pay                          |                | 176,400             |
| A&S Benefits                                |                | 24,950              |
| Construction & Outside                      |                | 26,200              |
| Labor Distributed on Form R-1211-E as Labor |                | \$ <u>2,145,165</u> |

The following is a breakdown of the component costs used in pricing out steam produced from C.O. and waste heat boilers:

|                                                  | <u>FCCU</u>                |
|--------------------------------------------------|----------------------------|
| M Lbs. Steam                                     | 2,359,000                  |
| BTU's/Lb.                                        | 1,318                      |
| MM BTU's                                         | 3,109,000                  |
| Total Steam Cost Basis Unit Cost Previous Report | 248,489                    |
| Credit for Steam                                 | \$ 772,552                 |
| <u>Component Costs:</u>                          |                            |
| Labor                                            | <del>230,298</del> 246,419 |
| Material                                         | 54,079                     |
| Contract Work                                    | 2,858                      |
| Fuel Bbls.                                       | 341,660                    |
| Fuel Cost                                        | 445,685                    |
| Transfers of Steam                               | ( 19,391)                  |
| Transfers from Power                             | 39,168                     |
| Transfers from Water                             | 19,855                     |
|                                                  | \$ <u>772,552</u> 788,413  |

  
G. V. CARROLL

GVC-LKC

JRL(2)  
JFF(Stat. Refg.)

Attachments

ARP  
WPB

WA-TEX 009019

WA-TEX009019

PLANT LABOR AND CONTRACT WORK  
ESTIMATED OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| Line No.                   | Activities Barrels | LABOR             |         |         |           |         | Contract Work |         |
|----------------------------|--------------------|-------------------|---------|---------|-----------|---------|---------------|---------|
|                            |                    | Operators-Ex. I&T | I&T     | Maint.  | Total     | I&T     | Maint.        | Total   |
|                            |                    | Number            | \$ Amt. | \$ Amt. | \$ Amt.   |         |               |         |
| 1. VPS                     | 22,726,000 (1)     | 14.0              | 134,000 | 22,200  | 156,200   | 137,000 | 2,900         | 139,900 |
| 2. Decarbonizer            |                    |                   |         |         |           |         |               |         |
| 3. FCCU                    | 7,961,800          | 18.0              | 172,300 | 24,000  | 196,300   | 100,000 | 2,500         | 102,500 |
| 4. Poly (Bbls. Polym.) (4) | 298,000            | 7.0               | 64,400  | 10,000  | 74,400    | 60,000  | 39,700        | 99,700  |
| 5. Catalytic Reform.       | 3,336,100          | 7.0               | 64,400  | 10,000  | 74,400    | 60,000  | 39,700        | 99,700  |
| 6. Alky (Bbls. Alkylate)   | 999,400            | 7.0               | 64,400  | 10,000  | 74,400    | 32,000  | 7,000         | 39,000  |
| 7. Hydrotreating           | 8,113,200          | 7.0               | 64,400  | 10,000  | 74,400    | 32,000  | 7,000         | 39,000  |
| 8. Shipping Bulk           | 21,398,900 (2)     | 20.0              | 190,900 | 38,600  | 229,500   | 32,000  | 7,000         | 39,000  |
| 9. RP&S                    |                    | 0.5               | 10,000  | 4,800   | 14,800    |         |               |         |
| 10. BS&W                   |                    | 0.5               | 10,000  | 4,800   | 14,800    |         |               |         |
| 11. Waste Oil Recov.       |                    |                   |         |         |           |         |               |         |
| 12. Total Direct           | 21,616,500         | 81.0              | 880,768 | 120,800 | 1,001,568 | 361,000 | 148,700       | 509,700 |
| 13. S.P.&W.                |                    | 13.0              | 133,451 | 125,400 | 258,851   |         | 2,700         | 2,700   |
| 14. Indirect Plant         |                    | (3)               | 15.0    | 143,441 | 214,400   |         | 69,520        | 69,520  |

15. GRAND TOTAL

109.0 1,028,600 120,800 995,765 2,145,165 361,000 220,920 581,920  
530,900 50,000

- (1) Operated by VPS Personnel  
(2) Included in RP&S Dock Forces  
(3) Includes 14 from Laboratory and 1 from Effluent Treating  
(4) Olefins are being alkylated rather than polymerized

\$138,800 should be added to the 1969 budget. The next year budget for olefins is \$138,800. The next year budget for olefins is \$138,800.

GVG-LKC 5-16-69  
JRL(2)  
JFF(Stat. Refg.)

MATERIAL, MISCELLANEOUS EXPENSE AND FUEL CONSUMED  
ESTIMATED OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| Line No. | Material              | I&T     | Maint.  | Total   | Misc. Expense | Fuel Consumed        |                   |                      |
|----------|-----------------------|---------|---------|---------|---------------|----------------------|-------------------|----------------------|
|          |                       |         |         |         |               | Total Gas Std. Bbls. | Liquid Std. Bbls. | Total Fuel \$ Amount |
| 1        | VPS                   |         | 43,500/ | 43,500  |               | 527,759/             | 0                 | 1,209,220            |
| 2        | Decarbonizer          |         | 17,100/ | 17,100  |               | 22,830/              | 0                 | 52,310               |
| 3        | PCCU                  | 45,000/ | 57,297/ | 102,297 | (772,552)     | 29,871/              | 128,860/          | 207,110              |
| 4        | Poly (Bbls. Polymer)  | 6,500/  | 14,900/ | 21,400  |               |                      |                   |                      |
| 5        | Catalytic Reform      | 3,500/  | 14,900/ | 18,400  |               |                      |                   |                      |
| 6        | Alky (Bbls. Alkylate) | 3,000/  | 17,000/ | 20,000  |               | 190,429/             | 36,840/           | 475,910              |
| 7        | Hydrotreating         | 6,000/  | 20,300/ | 26,300  |               | 232,248/             | 0                 | 532,110              |
| 8        | Shipping Bulk         |         | 20,600/ | 20,600  |               |                      |                   |                      |
| 9        | HP&S                  |         | 55,400/ | 55,400  |               |                      |                   |                      |
| 10       | ES&W                  |         | 900/    | 900     |               |                      |                   |                      |
| 11       | Waste Oil Recovery    |         | 900/    | 900     |               |                      |                   |                      |
| 12       | Total Direct          | 64,000  | 262,797 | 326,797 | (772,552)     | 1,003,137            | 165,700           | 2,476,660            |
| 13       | SP&W                  |         | 63,400  | 63,400  | 1,183,698     | 60,596               | 261,688           | 420,410              |
| 14       | Indirect Plant        |         | 159,200 | 159,200 | 255,160       | 3,094                | 32,244            | 7,110                |
| 15       | GRAND TOTAL           | 64,000  | 485,397 | 549,397 | 666,306       | 1,066,827            | 427,388           | 2,904,180            |

1,494,215/

↓  
1,494,215/

|               | Std. Bbls. | \$/Bbl. | Amount    |
|---------------|------------|---------|-----------|
|               |            |         |           |
| Gas Produced  | 939,120    | 2.29    | 2,150,585 |
| Liquid Fuel   | 427,388    | 1.076   | 459,869   |
| Purchased Gas | 127,707    | 2.30    | 293,726   |
|               | 1,494,215  | 1.943   | 2,904,180 |
|               | 1,494,215  |         | 449,691   |
|               | 47,395     |         | 3,456,489 |
|               | 1,446,820  |         |           |
|               | 1,444      |         |           |
|               | 577,917    |         |           |

See Appendix 1644

GVC-FAH

JRL (2)

JFF (STAT. REFG.)

DETAILED DISTRIBUTION OF CHEMICALS CONSUMED  
ESTIMATED CRUDE REFINING OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| Line No. | Chemical                  | V P S    |        | F C C U  |         | Poly     |        | Alkylation |         |
|----------|---------------------------|----------|--------|----------|---------|----------|--------|------------|---------|
|          |                           | Quantity | Amount | Quantity | Amount  | Quantity | Amount | Quantity   | Amount  |
| 1        | Acid, Alky Sulfuric-Tons  |          |        |          |         |          |        | 10,753     | 276,700 |
| 2        | Anti-Foam DC-200 Lbs.     | 1,065    | 1,600  |          |         |          |        |            |         |
| 3        | Catalyst:                 |          |        |          |         |          |        |            |         |
| 4        | HDS-2 Hydrotreater - Lbs. |          |        |          |         |          |        |            |         |
| 5        | Davison XZ-25 - Tons      |          |        | 1,561    | 487,556 | 108,000  | 32,900 |            |         |
| 6        | UOP #1 Poly-Lbs.          |          |        |          |         |          |        |            |         |
| 7        | UOP-R-11 Platinum - Lbs.  |          |        |          |         | 179,400  | 6,400  | 92,400     | 3,400   |
| 8        | Caustic Soda - Lbs.       |          |        | 179,400  | 6,400   | 28,500   | 5,773  |            |         |
| 9        | Monethanolamine - Lbs.    |          |        |          |         |          |        |            |         |
| 10       | Malco-537-D               | 6,300    | 15,500 |          |         | 16,600   | 200    | 409,200    | 5,000   |
| 11       | Sodium Chloride - Lbs.    |          |        |          |         |          |        |            |         |
| 12       | Hydrogen - Cu. Ft.        |          |        |          |         |          |        |            |         |
| TOTAL    |                           |          | 17,100 |          | 493,956 |          | 45,273 |            | 285,100 |

GVC-PAH

RL (2)

JFF (STAT. REFG.)

DETAILED DISTRIBUTION OF CHEMICALS CONSUMED  
ESTIMATED CRUDE REFINING OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| LINE<br>No. | CHEMICAL                   | HYDROTREATING |         | RP&S     |         | CAT. REFORMING |          | TOTAL<br>Amount |
|-------------|----------------------------|---------------|---------|----------|---------|----------------|----------|-----------------|
|             |                            | Quantity      | Amount  | Quantity | Amount  | Quantity       | Amount   |                 |
| 1           | Acid, Alky Sulfuric - Tons |               |         |          |         |                |          | 276,700 ✓       |
| 2           | Anti-Foam DC-200-Lbs.      |               |         |          |         |                |          | 1,600 ✓         |
| 3           | Catalyst: -                |               |         |          |         |                |          |                 |
| 4           | HDS-2 Hydrotreater - Lbs.  | 2,400         | 2,200   |          |         |                |          | 2,200 ✓         |
| 5           | Davison XZ-25 - Tons       |               |         |          |         |                |          | 487,556 ✓ x     |
| 6           | UOP #1 Poly-Lbs.           |               |         |          |         |                |          | 32,900 ✓        |
| 7           | UOP-R-11 Platinum Lbs.     |               |         |          |         | 14,600         | 54,794   | 54,794 ✓        |
| 8           | Caustic Soda-Lbs.          |               |         |          |         | 92,300         | 3,300    | 19,500 ✓        |
| 9           | Monoethanolamine-Lbs.      |               |         |          |         |                |          | 5,773 ✓         |
| 10          | Malco 537-D - Gals.        |               |         |          |         |                |          | 15,500 ✓        |
| 11          | Sodium Chloride-Lbs.       |               |         | 572,700  | 6,900   |                |          | 12,100 ✓        |
| 12          | Hydrogen-Cu. Ft.           | 15,000        | 200     |          |         | 127,600        | 1,900    | 2,100 ✓         |
| 13          | TOTAL                      |               |         |          |         |                |          |                 |
|             |                            |               | 2,400 ✓ |          | 6,900 ✓ |                | 59,994 ✓ | 910,723 ✓       |
|             |                            |               |         |          |         |                |          | 922,866         |

GVC-FAH

JRL (2)

JEFF (Stat. Refg.)

STEAM, POWER & WATER EXPENSES  
ESTIMATED OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| Line No.              | FUEL<br>Barrels | Amount  | Purchased<br>Power | Purchased<br>Water | Other<br>Cost | Total<br>SP&W | Total<br>Plant |
|-----------------------|-----------------|---------|--------------------|--------------------|---------------|---------------|----------------|
| 1 VPS                 | 71,600/         | 93,400  | 20,800/            | 22,600/            | 1,000/        | 206,000       | 1,832,320      |
| 2 Decarbonization     | 36,800/         | 48,000  | 26,200/            | 4,000/             | 1,000/        | 113,800       | 218,610        |
| 3 PCOU                | 216,600/        | 282,500 | 45,000/            | 39,300/            | 1,000/        | 576,300       | 1,037,711      |
| 4 Polymerization      | 75,900/         | 99,000  | 18,100/            | 15,400/            | 1,000/        | 205,900       | 483,573        |
| 5 Catalytic Reforming | 15,700/         | 20,500  | 12,100/            | 9,500/             | 1,000/        | 57,300        | 750,104        |
| 6 Alkylation          | 96,900/         | 126,400 | 4,200/             | 12,300/            | 1,000/        | 236,600       | 656,890        |
| 7 Hydrotreating       | 7,500/          | 9,800   | 41,400/            | 12,200/            | 1,000/        | 70,700        | 760,510        |
| 8 Shipping Bulk       | 6,300/          | 8,200   | 11,000/            | 400/               | 1,000/        | 25,700        | 89,900         |
| 9 RP&S                | 69,000/         | 90,000  | 38,700/            | 1,500/             | 1,000/        | 197,000       | 567,200        |
| 10 BS&W               | 6,300/          | 8,200   | 2,400/             | 500/               | 1,000/        | 17,200        | 22,900         |
| 11 Waste Oil Recovery | 8,800/          | 11,500  | 0                  | 500/               | 1,000/        | 20,500        | 26,200         |
| 12 TOTAL              | 611,400         | 797,500 | 219,900            | 118,200            | 1,000/        | 1,727,000     | 6,445,828      |
| 13 S. P. & W.         |                 |         |                    |                    |               | (1,919,273)   | 0              |
| 14 Indirect Plant     | 52,544          | 68,595  | 69,315             | 3,731              | 1,000/        | 192,273       | 1,311,863      |
| 15 GRAND TOTAL        | 663,944         | 866,095 | 289,215            | 121,931            | 1,000/        | 0             | 7,757,691      |

WA-TEX 009024

WA-TEX009024

STEAM, POWER & WATER EXPENSES  
ESTIMATED OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| Distribution   | Steam   | Power     | Water   | Total   |
|----------------|---------|-----------|---------|---------|
| Fuel - Barrels | 657,603 |           | 6,341   | 663,944 |
| Fuel - Cost    | 857,824 |           | 8,271   | 866,095 |
| Purch. - Power | 36,368  | 190,295   | 62,552  | 289,215 |
| Purch. - Water | 19,251  |           | 102,680 | 121,931 |
| Other Cost     | 579,529 | 3,100,317 | 59,403  | 642,032 |

TOTAL COST 1,492,972  
1,877,434

Avg. Steam Cost/M Lbs. \$ .265266  
Avg. Power Cost/KW \$ .004716  
Avg. Water Cost/M Gals \$ .100160

Purchased Utility Rates  
\* Last Increment of Power/KW \$ .000000  
Last Increment of Water/M Gal. \$ .039000

SP&W Fuel Summary  
Total SP&W Fuel from Exhibit II 322,284  
Plus FCCU Waste Heat Fuel Credit 341,660

TOTAL SP&W FUEL TO DISTRIBUTE 663,944

\* PSP has a power contract based on a peak demand of 8000 KW. No additional payment is required unless demand exceeds 8000 KW, and if demand exceeds 8000 KW the monthly charge will be increased by \$.231 per KW in excess of 8000.

GVC-FAH  
JHL (2)  
JFF (STAT-REG)

TEXACO

Anacortes, Washington 98221, May 16, 1969

FORM R-1211-E  
ESTIMATED OPERATING EXPENSES  
YEAR 1969

AIR MAIL

PERSONAL AND  
CONFIDENTIAL

M E M O R A N D U M

Mr. J. R. Lemmer  
Houston, Texas 77052

We are submitting herewith Estimated Crude Refining Expenses, Form R-1211-E, Exhibits 1, 2, 3 and 4.

The activities shown on the attached statements are in agreement with those shown in the Mid-Year Budget Request, Form R-1259 as submitted, except Alky Acid has been reduced by \$52,892 and Material by \$18,453. No new equipment is to start up and none of the present equipment is to be shut down during the year.

The following is a breakdown of Expenses included under Miscellaneous Expense:

|                                          |              |              |
|------------------------------------------|--------------|--------------|
| FCCU - Credit for Steam                  | \$ (772,552) |              |
| Sub-Total Direct Plant                   |              | \$ (772,552) |
| Charge Steam Dept. for above item        | 772,552      |              |
| Purchased Power                          | 289,215      |              |
| Purchased Water                          | 121,931      |              |
| Total SP&W                               |              | 1,183,698    |
| Vacation Pay                             | 176,400      |              |
| A&S Benefits                             | 24,950       |              |
| Telephone                                | 10,330       |              |
| Telegraph                                | 2,120        |              |
| Contributions & Donations                | 200          |              |
| Memberships & Subscriptions              | 50           |              |
| Postage                                  | 1,703        |              |
| Traveling & Personal                     | 9,063        |              |
| All Other Expenses                       | 22,268       |              |
| Sales Dept. - Electrical Sign & Services | ( 4,400)     |              |
| Marine Dept. Services                    | ( 3,544)     |              |
| Rentals                                  | 16,020       |              |
| Sub Total Indirect                       |              | 255,160      |
| Grand Total Miscellaneous Expense        |              | \$ 666,306   |

Included in Material Operating is an estimate of \$6,100 for Printing & Stationery and excluded from Material Operating is an estimate of \$2,100 for Hydrogen which has been included with Chemicals.

Mr. J. R. Lamer

- 2 -

5-15-69

Labor costs are based on the following manpower:

|                                             | <u>No. Men</u> | <u>Cost</u>  |
|---------------------------------------------|----------------|--------------|
| Calendar Personnel & Other Staff            | 6              | 0            |
| Construction & Outside Charges              | 4              | 26,200       |
| Plant Expense - Form R-1259                 | 261            | 2,346,515    |
| Total Labor                                 |                | \$ 2,372,715 |
| Less: Vacation Pay                          |                | 176,400      |
| A&S Benefits                                |                | 24,950       |
| Construction & Outside                      |                | 26,200       |
| Labor Distributed on Form R-1211-E as Labor |                | \$ 2,145,165 |

The following is a breakdown of the component costs used in pricing out steam produced from C.O. and waste heat boilers:

|                                                  | <u>FCGU</u> |
|--------------------------------------------------|-------------|
| M Lbs. Steam                                     | 2,359,000   |
| BTU's/Lb.                                        | 1,318       |
| MM BTU's                                         | 3,109,000   |
| Total Steam Cost Basis Unit Cost Previous Report | 248,489     |
| Credit for Steam                                 | \$ 772,552  |

Component Costs:

|                      |            |
|----------------------|------------|
| Labor                | 230,298    |
| Material             | 54,079     |
| Contract Work        | 2,858      |
| Fuel Bbls.           | 341,660    |
| Fuel Cost            | 445,685    |
| Transfers of Steam   | ( 19,391)  |
| Transfers from Power | 39,168     |
| Transfers from Water | 19,855     |
|                      | \$ 772,552 |

Signed: G. V. CARROLL

G. V. CARROLL

GVC-LKC

JRL(2)  
JFF(Stat. Refg.)

Attachments

ARP  
WPB

FORM R-1211-E  
EXHIBIT I

PLANT LABOR AND CONTRACT WORK  
ESTIMATED OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| Line No.                 | Activities Barrels | LABOR             |           |         |         | Contract Work |         |         |
|--------------------------|--------------------|-------------------|-----------|---------|---------|---------------|---------|---------|
|                          |                    | Operators-Ex. I&T | I&T       | Maint.  | Total   | I&T           | Maint.  | Total   |
|                          |                    | Number Employees  | \$ Amt.   | \$ Amt. | \$ Amt. |               |         |         |
| 1. VPS                   | 22,726,000         | 14.0              | 134,000   | 22,200  | 216,600 | 137,000       | 2,900   | 139,900 |
| 2. Decarbonizer          | (1)                |                   |           |         |         |               |         |         |
| 3. FCGU                  | 7,961,800          | 18.0              | 172,300   | 24,000  | 32,900  | 100,000       | 2,500   | 102,500 |
| 4. Poly (Bbls. Polym.)   | (4) 298,000        | 7.0               | 65,500    | 28,200  | 94,600  | 60,000        | 39,700  | 99,700  |
| 5. Catalytic Reform.     | 3,336,100          | 7.0               | 65,500    | 13,600  | 17,600  | 32,000        | 7,000   | 39,000  |
| 6. Alky (Bbls. Alkylate) | 999,400            | 7.0               | 65,500    | 19,200  | 23,400  | 7,000         | 7,000   | 14,000  |
| 7. Hydrotreating         | 8,113,200          | 7.0               | 65,500    | 13,600  | 10,900  | 32,000        | 7,000   | 39,000  |
| 8. Shipping Bulk         | 21,398,900(2)      | 20.0              | 190,900   |         | 38,600  | 5,000         |         | 5,000   |
| 9. RP&S                  |                    | 0.5               | 4,800     |         | 79,100  | 37,900        |         | 37,900  |
| 10. BS&W                 |                    | 0.5               | 4,800     |         |         |               |         |         |
| 11. Waste Oil Recov.     |                    |                   |           |         |         |               |         |         |
| 12. Total Direct         | 21,616,500         | 81.0              | 768,800   | 120,800 | 377,900 | 361,000       | 148,700 | 509,700 |
| 13. S.P.&W.              |                    | 13.0              | 125,400   |         | 123,665 |               | 2,700   | 2,700   |
| 14. Indirect Plant       | (3)                | 15.0              | 134,400   |         | 494,200 |               | 69,520  | 69,520  |
| 15. GRAND TOTAL          |                    | 109.0             | 1,028,600 | 120,800 | 995,765 | 361,000       | 220,920 | 581,920 |

(1) Operated by VPS Personnel  
(2) Included in RP&S Dock Forces  
(3) Includes 14 from Laboratory and 1 from Effluent Treating  
Olefins are being alkylated rather than polymerized

AVC-LKG 5-16-69  
JRL(2)  
JFF (Stat. Refg.)

MATERIAL, MISCELLANEOUS EXPENSE AND FUEL CONSUMED  
ESTIMATED OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| Line<br>No.             | Material |         | Misc.<br>Expense | Fuel Consumed           |                                                 |
|-------------------------|----------|---------|------------------|-------------------------|-------------------------------------------------|
|                         | I&T      | Maint.  |                  | Total Gas<br>Std. Bbls. | Liquid<br>Std. Bbls.<br>Total Fuel<br>\$ Amount |
| 1 VPS                   |          | 43,500  |                  | 527,759                 | 0 1,209,220                                     |
| 2 Decarbonizer          |          | 17,100  |                  | 22,830                  | 0 52,310                                        |
| 3 FCCU                  | 45,000   | 57,297  | (772,552)        | 29,871                  | 128,860 207,110                                 |
| 4 Poly (Bbls. Polymer)  | 6,500    | 14,900  |                  |                         |                                                 |
| 5 Catalytic Reform      | 3,500    | 14,900  |                  |                         |                                                 |
| 6 Alky (Bbls. Alkylate) | 3,000    | 17,000  |                  | 190,429                 | 36,840 475,910                                  |
| 7 Hydrotreating         | 6,000    | 20,300  |                  | 232,248                 | 0 532,110                                       |
| 8 Shipping Bulk         |          | 20,600  |                  |                         |                                                 |
| 9 RP&S                  |          | 55,400  |                  |                         |                                                 |
| 10 BS&W                 |          | 900     |                  |                         |                                                 |
| 11 Waste Oil Recovery   |          | 900     |                  |                         |                                                 |
| 12 Total Direct         | 64,000   | 262,797 | (772,552)        | 1,003,137               | 165,700 2,476,660                               |
| 13 SP&W                 |          | 63,400  | 1,183,698        | 60,596                  | 261,688 420,410                                 |
| 14 Indirect Plant       |          | 159,200 | 255,160          | 3,094                   | 7,110                                           |
| 15 GRAND TOTAL          | 64,000   | 485,397 | 666,306          | 1,066,827               | 427,388 2,904,180                               |

GVC-FAH

JRL (2)

JFF (STAT. REFG.)

|               | Std. Bbls. | \$/Bbl. | Amount    |
|---------------|------------|---------|-----------|
| Gas Produced  | 939,120    | 2.29    | 2,150,585 |
| Liquid Fuel   | 427,388    | 1.076   | 459,869   |
| Purchased Gas | 127,707    | 2.30    | 293,726   |
|               | 1,494,215  | 1.943   | 2,904,180 |

WA-TEX 009029

WA-TEX009029

DETAILED DISTRIBUTION OF CHEMICALS CONSUMED  
ESTIMATED, CRUDE REFINING OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| Line No. | Chemical                  | V P S    |        | F C C U  |         | Poly     |        | Alkylation |         |
|----------|---------------------------|----------|--------|----------|---------|----------|--------|------------|---------|
|          |                           | Quantity | Amount | Quantity | Amount  | Quantity | Amount | Quantity   | Amount  |
| 1        | Acid, Alky Sulfuric-Tons  |          |        |          |         |          |        |            |         |
| 2        | Anti-Foam DC-200 Lbs.     | 1,065    | 1,600  |          |         |          |        | 10,753     | 276,700 |
| 3        | Catalyst:                 |          |        |          |         |          |        |            |         |
| 4        | HDS-2 Hydrotreater - Lbs. |          |        |          |         |          |        |            |         |
| 5        | Davison XZ-25 - Tons      |          |        | 1,561    | 487,556 | 108,000  | 32,900 |            |         |
| 6        | UOP #1 Poly-Lbs.          |          |        |          |         |          |        |            |         |
| 7        | UOP-R-11 Platinum - Lbs.  |          |        |          |         | 179,400  | 6,400  |            |         |
| 8        | Caustic Soda - Lbs.       |          |        | 179,400  | 6,400   | 179,400  | 6,400  | 92,400     | 3,400   |
| 9        | Methethanolamine - Lbs.   |          |        |          |         | 28,500   | 5,773  |            |         |
| 10       | Malco-537-D               | 6,300    | 15,500 |          |         |          |        |            |         |
| 11       | Sodium Chloride - Lbs.    |          |        |          |         | 16,600   | 200    | 409,200    | 5,000   |
| 12       | Hydrosol - Cu. Ft.        |          |        |          |         |          |        |            |         |
| TOTAL    |                           |          | 17,100 |          | 493,956 |          | 45,273 |            | 285,100 |

GVC-FAH  
JRL (2)  
STAT. REFG.)

WA-TEX 009030

DETAILED DISTRIBUTION OF CHEMICALS CONSUMED  
ESTIMATED CRUDE REFINING OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| LINE NO. | CHEMICAL                   | HYDROTREATING |        | RP&S     |        | CAT. REFORMING |        | TOTAL Amount |
|----------|----------------------------|---------------|--------|----------|--------|----------------|--------|--------------|
|          |                            | Quantity      | Amount | Quantity | Amount | Quantity       | Amount |              |
| 1        | Acid, Alky Sulfuric - Tons |               |        |          |        |                |        | 276,700      |
| 2        | Anti-Foam DC-200-Lbs.      |               |        |          |        |                |        | 1,600        |
| 3        | Catalyst: -                |               |        |          |        |                |        | 2,200        |
| 4        | HDS-2 Hydrotreater - Lbs.  | 2,400         | 2,200  |          |        |                |        | 487,556      |
| 5        | Davison XZ-25 - Tons       |               |        |          |        |                |        | 32,900       |
| 6        | UOP #1 Poly-Lbs.           |               |        |          |        | 14,600         | 54,794 | 54,794       |
| 7        | UOP-R-11 Platinum Lbs.     |               |        |          |        | 92,300         | 3,300  | 19,500       |
| 8        | Caustic Soda-Lbs.          |               |        |          |        |                |        | 5,773        |
| 9        | Monocethanolamine-Lbs.     |               |        |          |        |                |        | 15,500       |
| 10       | Nalco 537-D - Gals.        |               |        | 572,700  | 6,900  |                |        | 12,100       |
| 11       | Sodium Chloride-Lbs.       |               |        |          |        |                |        | 2,100        |
| 12       | Hydrogen-Cu. Ft.           | 15,000        | 200    |          |        | 127,600        | 1,900  |              |
| 13       | TOTAL                      |               | 2,400  |          | 6,900  |                | 59,994 | 910,723      |

JVC-JAH

JRL (2)

JFF (Stat. Refg.)

WA-TEX 009031

WA-TEX009031

STEAM, POWER & WATER EXPENSES  
ESTIMATED OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| Line No. |                     | FUEL<br>Barrels | Amount  | Purchased<br>Power | Purchased<br>Water | Other<br>Cost | Total<br>SP&W | Total<br>Plant |
|----------|---------------------|-----------------|---------|--------------------|--------------------|---------------|---------------|----------------|
| 1        | VPS                 | 71,600          | 93,400  | 20,800             | 22,600             | 69,200        | 206,000       | 1,832,320      |
| 2        | Decarbonization     | 36,800          | 48,000  | 26,200             | 4,000              | 35,600        | 113,800       | 218,610        |
| 3        | FCOU                | 216,600         | 282,500 | 45,000             | 39,300             | 209,500       | 576,300       | 1,037,711      |
| 4        | Polymerization      | 75,900          | 99,000  | 18,100             | 15,400             | 73,400        | 205,900       | 483,573        |
| 5        | Catalytic Reforming | 15,700          | 20,500  | 12,100             | 9,500              | 15,200        | 57,300        | 750,104        |
| 6        | Alkylation          | 96,900          | 126,400 | 4,200              | 12,300             | 93,700        | 236,600       | 656,800        |
| 7        | Hydrotreating       | 7,500           | 9,800   | 41,400             | 12,200             | 7,300         | 70,700        | 760,510        |
| 8        | Shipping Bulk       | 6,300           | 8,200   | 11,000             | 400                | 6,100         | 25,700        | 89,900         |
| 9        | RP&S                | 69,000          | 90,000  | 38,700             | 1,500              | 66,800        | 197,000       | 567,200        |
| 10       | BS&W                | 6,300           | 8,200   | 2,400              | 500                | 6,100         | 17,200        | 22,900         |
| 11       | Waste Oil Recovery  | 8,800           | 11,500  | 0                  | 500                | 8,500         | 20,500        | 26,200         |
| 12       | TOTAL               | 611,400         | 797,500 | 219,900            | 118,200            | 591,400       | 1,727,000     | 6,445,828      |
| 13       | S. P. & W.          |                 |         |                    |                    |               | (1,919,273)   | 0              |
| 14       | Indirect Plant      | 52,544          | 68,595  | 69,315             | 3,731              | 50,632        | 192,273       | 1,311,863      |
| 15       | GRAND TOTAL         | 663,944         | 866,095 | 289,215            | 121,931            | 642,032       | 0             | 7,757,691      |

WA-TEX 009032

WA-TEX009032

STEAM, POWER & WATER EXPENSES  
ESTIMATED OPERATING EXPENSES - YEAR 1969  
PUGET SOUND PLANT

| Distribution   | Steam     | Power   | Water   | Total     |
|----------------|-----------|---------|---------|-----------|
| Fuel - Barrels | 657,603   |         | 6,341   | 663,944   |
| Fuel - Cost    | 857,824   |         | 8,271   | 866,095   |
| Purch. - Power | 36,368    | 190,295 | 62,552  | 289,215   |
| Purch. - Water | 19,251    |         | 102,680 | 121,931   |
| Other Cost     | 579,529   | 3,100   | 59,403  | 642,032   |
| TOTAL COST     | 1,492,972 | 193,395 | 232,906 | 1,919,273 |

Avg. Steam Cost/M Lbs.  
Avg. Power Cost/KW  
Avg. Water Cost/M Gals

\$ .265266  
\$ .004716  
\$ .100160  
\$ .000000  
\$ .039000

Purchased Utility Rates  
\* Last Increment of Power/KW  
Last Increment of Water/M Gal.

SP&W Fuel Summary

|                                  |         |         |
|----------------------------------|---------|---------|
| Total SP&W Fuel from Exhibit II  | Barrels | 322,284 |
| Plus FCCU Waste Heat Fuel Credit | Barrels | 341,660 |
| TOTAL SP&W FUEL TO DISTRIBUTE    | Barrels | 663,944 |

\* PSP has a power contract based on a peak demand of 8000 KW. No additional payment is required unless demand exceeds 8000 KW, and if demand exceeds 8000 KW the monthly charge will be increased by \$2.31 per KW in excess of 8000.

JVC-FAH  
JRL (2)  
JFF (STAT-REG)