

January 22, 1940.

Chemical Products Co.

Mr. Harold Rowe, Vice President,
National Lead Company,
111 Broadway,
New York, N.Y.

Dear Mr. Rowe:

We have received a letter from Mr. J. David Holloman, Chemical Products Company, Ruleville, Miss., dated January 10, asking us to quote prices on white lead, delivered at Ruleville.

Mr. Holloman states that he has an opportunity to place about 1,000 lb. of white lead a month.

Inasmuch as we do not quote prices, will you please handle this inquiry directly?

He requests either your wholesale price or the jobbers' discount that you allow and states that this is competitive bidding, but he feels sure that he can get the contract.

Very truly yours,

LEAD INDUSTRIES ASSOCIATION

Robert L. Ziegfeld.