

SOUTH SAN FRANCISCO

Name: Fultec Trim Color
Category: Trim and Trellis Paints
Color: Permanent Green, Light
Number: 4492
Quality: First

PRIMER: 61.5%	Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
Mithoone	290	8.26	.045 Lb.	\$13.05
Zinc Yellow	117	3.97	.197 "	22.82
105 Paste	28	1.23	.013 "	.36
Basic Carbonate White Lead Paste (Contains 10% Oil)	585	16.90	.088 "	51.48
EW-21 Permanent Blue Paste (Contains 83% Oil)	23	2.73	.762 "	17.53

VEHICLE: 38.5%

Raw Linseed Oil	244	31.5	1.01 Gal.	31.82
V-3-3 Fultec Trim Vehicle	145	19	.94 "	17.86
V-3-3 Fultec Trim Vehicle	78	10	.96 "	9.60
Mineral Spirits	47.5	7	.095 "	.67
Robert Drier	4	.4	2.68 "	1.07
Line Drier	11.1	1.5	1.19 "	1.79
				\$168.05

Calculated Yield 1,572.6 102.49
Est. Processing Loss 2.4% 2.49
Actual Yield 100

DETAILED ANALYSIS:

Material Cost per Gallon (Total Cost divided by actual yield).....	1.68
Material Labor Cost per Gallon.....	.093
Material Overhead per Gallon.....	.227
Material Cost per Gallon.....	2.00
Material Packaging Cost per Gallon (Container plus Filling Expense).....	.25
Material Cost in Package per Gallon.....	2.25

To Company owned or controlled outlet.....	3.00
To independent wholesaler.....	3.75
To Company owned or controlled outlet to retail customer.....	6.40
To independent retailer (Dealer).....	3.80
To other (specify).....	5.00*
	4.25**

* - Small Commercial buyer.
** - Large Commercial buyer.