ORGANIZATION CHART
FABRICS & FINISHES DEPARTMENT
FINISHES DIVISION

Director	J. A. Klaesmann
Marketing Director - Refinish & Trade Sales	S. R. Miller
Refinish Sales - National Manager	R. E. Aitken
National Marketing Manager	F. M. Hoopes, Jr.
Manager Marketing Services	E. W. Rowe
Product Manager	T. R. Louer
National Sales Manager	N. R. Miller
Regional Manager - Central	M. J. O'Leary
Regional Manager - Cleveland	R. H. Melka
Regional Manager - Northeast	J. E. Bourke
Regional Manager - Southeast	D. L. Russell
Regional Manager - Southwest	H. P. Kocian
Regional Manager - West	J. E. Lynch
Trade Sales - National Manager	F. J. Grunwald
Consumer Paints - National Sales Manager	C. O. Davison
Regional Marketing Manager - North Central	A. H. Shipp
Regional Sales Manager - North Central	L. H. Wileman
Regional Marketing Manager - Northeast	M. L. Gordon
Regional Sales Manager - Northeast	J. B. Reynolds
Sales Manager - Chain	C. J. Hanna
Merchandising Service Manager	T. J. Leonard
Regional Marketing Manager - South	E. R. Atkinson
Regional Sales Manager - South	E. H. Hughes
Regional Marketing Manager - West	P. C. Sikkel
Consumer Paints - Product Manager	J. W. Hughes, Jr.
Market Development Manager	J. B. McKay
Sales Promotion Manager	W. E. Tobin
Maintenance Finishes - National Manager	J. A. Graham
National Sales Manager	P. L. Truka
Sales Manager - Pulp & Paper Market (Wynnewood)	P. L. Krug
Sales Manager - Chemical Market (Lincolnwood)	W. J. Fleming
Sales Manager - Textile Market (Atlanta)	H. L. Norton
Sales Manager - Petroleum Market (Houston)	J. H. Donaldson
National Accounts Manager	J. F. Mulvey
Product Manager	E. L. Manley
Transportation Equipment Finishes - National Manager	F. P. Smith
Sales Manager	J. G. Kreuer
Product Manager	R. A. Sprout
Marketing Director - Automotive & Industrial	N. Pappas
Automotive Sales - National Manager	R. G. Brown
Assistant National Manager	S. E. Leighton
Manager Central Office	J. K. Cassedy, Jr.
Manager Field Sales	J. J. Gallagher
Manager West Coast Sales	W. Watkins
Manager Sales Service	J. F. Caulley
Manager Color Marketing	M. J. Mooney
Manager Planning and Technical	T. J. Noone
Product Manager	W. K. Moffett
Industrial Finishes Sales - National Manager	D. L. Herndon
Assistant National Manager	K. A. Saegebarth
Manager - General Industrial & Industrial Equipment	L. A. Hoellen
Sales Manager - East	H. E. Batson
Sales Manager - Midwest	J. M. Donatello
Product Manager	D. P. Sullivan
Manager - Appliance Finishes Sales	A. Waterer
Manager - Coil Coatings Sales	F. G. Thomas
Manager - Wood Finishes Sales (Greensboro)	J. E. Lowe
Product Manager	A. W. Riedell
Manager - Packaging Materials Sales	W. E. Creamer
Product Manager	K. E. Johnson
Field Sales Manager	J. L. Palermo
Manager - "Teflon" Finishes Sales	J. D. Lee
Field Sales Manager	R. A. Repetto
Marketing Manager - Industrial Finishes - West Region	R. J. Kluberton
Product Manager	W. G. Tyson
Manager - New Product Development & Marketing	R. E. Pike
Staff Assistant	J. B. Leavy
Technical Manager	T. R. Matthews
Technical Objectives Manager - Automotive & Industrial	R. O. Kenworthy
Technical Objectives Manager - Refinish & Trade Sales	C. D. Smith
Manufacturing Manager	J. W. Gkonos
Manufacturing Coordinator	S. R. Aldrich *
Divisional Training Manager	J. S. Amery
Assistant Divisional Training Manager	R. G. Kennedy

*Effective 8/1/72

7/15/72

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